CZECH UNIVERSITY OF LIFE SCIENCES PRAGUE

Faculty of Economics and Management

Evaluation of the Diploma Thesis by Opponent

Thesis Title	Business plan for Clothing business in India	45 PRAGUE			
/		ES /			
Name of the student	Gobinda Gobinda				
Thesis supervisor	Ing. Pavel Kotyza, Ph.D.				
Department	Department of Economics	6			
Opponent	Ing. Dávid Červený, Ph.D.				
Institution	PetCenter CZ s. r. o.				
Position	Finanční analytik				
Evidence of a logical p	rocars being used	1	2	3	4
Evidence of a logical process being used					
The structure of paragraphs and chapters		1	2	3	4
Formal presentation of the work, the overall impression		1	2	3	4
Formulation of objectives		1	2	3	4
Choice of appropriate methods and methodology used		1	2	3	4
Professional contribution of the work and its practical usage		1	2	3	4
Work with data and information		1	2	3	4
Work with scientific literature (quotations, norms) 1906		1	2	3	4
Clarity and professionalism of expression in the thesis		1	2	3	4
Summary and key-words comply with the content of thesis		1	2	3	4
Fulfillment of objectives		1	2	3	4
Thesis topic and thesis significance (relevance)		1	2	3	4
Theoretical background of an author		1	2	3	4
Comprehensibility of the text and level of language		1	2	3	4
Formulation of conclusions		1	2	3	4
Evaluation of the work	s by grade (1, 2, 3, 4)				2

Evaluation: 1 = the best

Date 05/01/2024

el. signed by Ing. Dávid Červený, Ph.D. *on* 05/01/2024 18:52 Signature of Opponent

Other comments or suggestions:

The diploma thesis is prepared on 120 pages of text. It contains 6 logically consecutive parts. In Part 2 Objectives and Methodology on page 9, author states goal of diploma thesis – develop a comprehensive and actionable business plan for Green Stitch, focusing on sustainability, to establish and operate a sucessful cloathing business. Futhermore, author states 3 research questions. I suppose that Methodology could have been written in more detail. In Literature review, on pages 11 - 49, author describes theoretical definition of terms that are related to the issue of the final thesis. Practical part, on pages 50 - 101, contains 10 subchapters (Executive Summary, Business Rationale, Market analysis, Business Description, Business Offerings, Marketing Analysis, Organizational Analysis, Financial Analysis, Operational Analysis, Competitive Analysis). I suppose that Part 5 Conclusion should have been much broader in content.

I have following comments on this work:

- some paragraphs in the thesis are poorly formatted (for example on pages 27, 28, 29, 31, 70, 79)
- under Tables 1, 5, 11 the source is not indicated
- Tables 11, 12 are quite extensive. In my opinion, it would be more appropriate to place them in annexes
- -in Part 3 Literature review much part of text is not quoted (for example on pages 35,36, 38, 39, 40)
- I suppose that subchapter 4.8. could have been described in more detail

Questions for thesis defence:

1. From data in Table 3 is clear that difference in order amount is \$ 200 (South India \$ 400, North India \$ 200). How does the author explain this difference?

2. In Table 7 the author provides a month by month sales forecast for 2024. Based on what data did the author make this forecast?

Date 05/01/2024

el. signed by Ing. Dávid Červený, Ph.D. *on* 05/01/2024 18:52 Signature of Opponent