# Czech University of Life Sciences Prague 

Faculty of Economics and Management

## Department of Trade and Finance



## Master's Thesis

# Assessment of the Financial Position and Performance of Chosen Russian Companies operating in the Telecommunication Industry 

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## CZECH UNIVERSITY OF LIFE SCIENCES PRAGUE

## Faculty of Economics and Management

## DIPLOMA THESIS ASSIGNMENT

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Thesis title

Assessment of the Financial Position and Performance of the Chosen Russian Companies operating in the Telecommunication Industry

## Objectives of thesis

The aim of this thesis is to assess and compare the financial position and performance of three chosen Russian companies operating in the telecommunication industry by analyzing the companies' financial statements with focus on the representation and changes of the reported assets, liabilities, expenses and revenues for a chosen period to identify the potential financial problems and the most significant factors influencing the profit from the company and industry point of view.

## Methodology

Methodology for the literature overview is based on data collection from the relevant legal framework, specialized publications and other written or online sources. The practical part of the thesis will be based on the information gained from the published annual reports of the chosen companies. Vertical and horizontal analysis and ratio analysis of the financial statements will be used to assess the financial position and performance of the companies and to prepare the practical part of the thesis. The methods of analysis, synthesis, comparison and deduction will be used to formulate the conclusions of the thesis.

## The proposed extent of the thesis

60-80

## Keywords

financial statements, financial position, balance sheet, assets, liabilities, equity, financial performance, income statement, expenses, revenues, profit, financial analysis, telecommunication industry

## Recommended information sources

ALEXANDER, J. Financial Planning \& Analysis and Performance Management. USA : John Wiley \& Sons, Inc. Hoboken, 2018, 640 p., ISBN-13: 978-1119491484
ELLIOTT B. Financial Accounting and Reporting. Harlow UK:Pearson, 2019, 928 p., ISBN-13 : 978-1292255996
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## Declaration

I declare that I have worked on my master's thesis titled "Assessment of the Financial Position and Performance of Chosen Russian Companies" by myself and I have used only the sources mentioned at the end of the thesis. As the author of the master's thesis, I declare that the thesis does not break any copyrights.

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# Assessment of the Financial Position and Performance of Chosen Russian Companies 


#### Abstract

This diploma thesis entitled "Assessment of the Financial Position and Performance of Chosen Russian Companies" examines the financial position and performance of three leading Russian companies operating in the telecommunications industry: VimpelCom, MobileTelesystems, and MegaFon. The theoretical part describes the accounting legislation in force in Russia and its comparison with IFRS, and characteristics of the two selected statements of financial analysis, which are the balance sheet and income statement. The literature review also deals with characteristics of selected ratio indicators. The practical part of this work deals with the analysis of financial positions based on balance sheets and financial performance based on income statements for five financial years from 2016-2020. These analyzes were carried out using vertical and horizontal methods, in which the emphasis is on the representation and change of reporting assets, liabilities, expenses, revenues, and profit for the selected period to determine the most significant factors affecting the company's profits and describe potential financial problems.


Keywords: financial statements, financial analysis, financial position, balance sheet, assets, liabilities, equity, financial performance, income statement, expenses, revenues, profit, telecommunications industry.

# Hodnocení finanční pozice a výkonnosti vybraných ruských společností 


#### Abstract

Abstrakt

Bakalářskou práci s názvem „Hodnocení finanční pozice a výkonnosti vybraných ruských společností" zkoumá finanční pozici a výkonnost tří předních ruských společností působících v telekomunikačním sektoru: PJSC VimpelCom, MTS a MegaFon. V teoretické části je popsána účetní legislativa platná v Rusku a její komparace s IFRS, a charakteristika dvou vybraných koeficientů finanční analýzy, kterými jsou rozvaha a výkaz zisků a ztrát. Praktická část této práce se zabývá analýzou finanční pozice na základě rozvah a finanční výkonnosti na základě výkaz zisků a ztrát za pět finančních let 2016-2020. Tyto analýzy byly provedeny pomocí vertikální a horizontální metod, ve kterých je kladen důraz na zobrazení a změnu vykazování majetku, závazků, nákladů, výnosů a zisku za zvolené období s cílem zjistit nejvýznamnější faktory ovlivňující zisky společností a popsat potenciální finanční problémy.


Klič̌ová slova: finanční výkazy, finanční analýza, finanční situace, rozvaha, aktiva, pasiva, vlastní kapitál, finanční výkonnost, Výkaz zisku a ztráty, náklady, výnosy, zisk, telekomunikační průmysl

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## List of abbreviations

GAAP - Generally Accepted Accounting Principles
IAS - International Accounting Standards
IFRS - International Financial Reporting Standards
MTS - Mobile TeleSystems
PJSC - Public Joint Stock Company
RAP - Russian Accounting Principles
RAS - Russian Accounting Standards
ROA - Return on Assets
ROE - Return on Equity

## 1 Introduction

The emergence of the telecommunications market in Russia can be considered from the moment the post office, journalism, then the telegraph, telephone, radio, television, Internet and cellular communications appeared. The large territories inherent in the Russian state, vast distances, served as the basis for the search for key, new methods that ensure the transmission of huge amounts of data over significant distances with the least time and staff. The improvement of the telecommunications market has given rise to the richest culture of use, communication and the development of one of the most unique telecommunications markets in the world. Radical changes in the Russian economy have caused significant changes in telecommunications services. Many clients required modern telecommunication services. Existing telecommunications networks have not been able to support the growing demands. The rapid modernization of the own telecommunications system as a whole was not possible due to the lack of necessary investments. To provide telecommunications services, operators began to build private networks. Until that time, all telecommunications networks were state-owned. Private companies were based on modern telecommunications equipment. Thus, the quality of service was much higher. On the other hand, private networks are relatively small. In addition, in some cases, more than one private network operates within the same city. For these reasons, the rates for services looked unrealistic. In modern terms, telecommunications is one of the most important industries that ensure the functioning of all systems and institutions of the state economy.

The telecommunications services market is a modern, progressive and innovative branch that requires constant monitoring. Specifically, telecommunications represent a major role in the global service delivery sector where the banking, tourism, motor vehicle and information industries depend on the speed and reliability of mass telecommunications. This section is undergoing a revolutionary transformation under the influence of strong trends such as globalization, restructuring, networks with additional offers. These moments have made telecommunications from a mode of communication into the category of systems more related to commerce and trade.

The telecommunications services market makes it possible to bring economic wellbeing closer, to guarantee the effectiveness of the functioning and consistency of the activities of state systems. Thanks to the information and telecommunications infrastructure, business and mental initiative in the environment increases, the concept of economic
relations is consolidated, and the timeliness of the administration of business processes is strengthened.

## 2 Objectives and Methodology

### 2.1 Objectives

The aim of this thesis is to assess and compare the financial position and performance of three chosen Russian companies operating in the telecommunication industry by analyzing the companies' financial statements with focus on the representation and changes of the reported assets, liabilities, expenses and revenues for a chosen period to identify the potential financial problems and the most significant factors influencing the profit from the company and industry point of view.

### 2.2 Methodology

Methodology for the literature overview is based on data collection from the relevant legal framework, specialized publications and other written or online sources. The practical part of the thesis will be based on the information gained from the published annual reports of the chosen companies. Vertical and horizontal analysis and ratio analysis of the financial statements will be used to assess the financial position and performance of the companies and to prepare the practical part of the thesis. The methods of analysis, synthesis, comparison and deduction will be used to formulate the conclusions of the thesis.

## 3 Literature Review

Literature review means the theoretical basis of this work, based on the relevant legal framework, specialized publications and other written or official network sources. In this part, the accounting system legal in Russia is considered and the accounting statements of the three selected companies are characterized in accordance with Russian accounting standards. Also, as a basis for the literature review, the selected methods of financial analysis are described and finally the characteristics of the telecommunications industry of the Russian Federation is explained.

### 3.1 The Russian System of Regulation of Accounting and Reporting

The competence of various state bodies of the Russian Federation, and therefore the range of issues on which certain normative legal acts can be adopted, is determined by the Constitution of the Russian Federation. In accordance with paragraph "p" of Art. 71 of the Constitution, accounting issues are under the jurisdiction of the Russian Federation. It means that the accounting regulation system is unified and must ensure uniform accounting and reporting by all organizations throughout the Russian Federation. That is the constituent entities of the federation cannot adopt regulatory legal acts on accounting (Ministry of Finance, 2019).

The main normative legal act that determines the methodological foundations, the procedure for organizing and maintaining accounting records, the composition and procedure for submitting financial statements in the Russian Federation is the Law No. 402$\Phi 3$ dated on December 6, 2011 (as amended and supplemented, entered into force on 01.01.2020) "On Accounting". This law is a unified legal methodological basis for accounting and preparation of financial statements in which is governed by the Ministry of Finance of the Russian Federation. The subject of this law is accounting, which is defined as "the formation of documented systematized information about the objects provided for by the Federal Law, in accordance with the requirements established by the Federal Law, and the preparation of accounting (financial) statements on its basis". The purpose of the law is to establish uniform accounting requirements and create a legal mechanism for regulating accounting (Ministry of Finance, 2020).

According to the third article, which provides the basic concepts in the federal law "On accounting", accounting (financial) statements - "this is information about the financial
position of an economic entity as of the reporting date, the financial result of its activities and cash flows for the reporting period, systematized in accordance with the requirements established by this Federal Law."

Another most important accounting regulation is Russian Accounting Standards (abbreviated as RAS) adopted by the Ministry of Finance and the Central Bank of the Russian Federation "On forms of financial statements of organizations" dated 02.07.2010 No. 66 H . These are the federal mandatory accounting standards that regulate the procedure for accounting of different assets, liabilities, equity and other events of economic activity, the observance of which is obligatory in the preparation of financial statements and the introduction of accounting registers in Russia. Another words RAS are mandatory documents which must be followed by all companies maintaining accounting records (Ministry of Finance, 2019).

### 3.2 Financial Statements in Russia

According to article 14 of the federal law of Russia dated 06.12.2011 N 402-Ф3 (as amended on 26.07.2019) "On the Accounting Report" the composition of the annual financial statements must necessarily consist of:

- The balance sheet - statement of financial position;
- The income statement - statement of financial performance;
- Statement of changes in equity, cash-flows and intended use of funds;
- Appendix that includes a statement of changes in equity, a statement of cash flows and notes to the balance sheet and the income statement (small enterprises with simplified reporting and public enterprises not conducting entrepreneurial activity are exempted from compilation).

Article number 15 called "reporting period, reporting date" of the same law states that the annual financial statements must be prepared for the reporting year. Except in cases of creation, reorganization or liquidation of a legal entity, the reporting period of the financial statements begins on the first day of the calendar year (January 1) and ends on the last day (December 31). The first reporting year is the period from the date of state registration of the organization to December 31. If the economic entity was registered after September 30, then the reporting year will be the day from the registration date to December 31 of the next calendar year (Ministry of Finance, 2019).

According to article 13 with the title "general requirements for accounting (financial) statements, financial statements are necessary for users of statements to make economic decisions, therefore, must be truthful and provide reliable information about the financial result of the organization's activities and cash-flow for the reporting period. Each component of the financial statements should contain the following information: the name of the component, the reporting date or reporting period for which the financial report was prepared, the official name of the economic entity, the format for presenting numerical indicators. Reporting must be drawn up in Russian currency and use thousands as a unit (not in millions). Financial statements are considered to be drawn up after signing by the chief accountant and CEO of the economic entity (Ministry of Finance, 2019).

Since 2020, a new rule has been in force, according to which financial statements are submitted only in electronic form. That is, reports are no longer accepted in paper form.

Companies that trade their shares through the Moscow Stock Exchange must report under two financial reporting standards: international (IFRS) and Russian (RAS). IFRS statements are prepared to demonstrate accounting and management information to investors and creditors. Reporting prepared in accordance with the RAS is intended for checking the regulatory authorities of tax documents (Ministry of Finance, 2020).

### 3.2.1 The Balance Sheet - Statement of Financial Position

According to the RAS the Balance Sheet (also called the Form 1) is a display of financial indicators compiled in a tabular form for a specific date. In the most widely used form in Russia, it includes two equal parts, an asset and a liability. The balance sheet assets display the property of the organization in monetary terms (Sockaja, 2021). There are two sections according to which balance sheet assets are divided:

- Non-current assets (long-term) - property used for more than one year and the accounting of the value of which is deducted in parts when depreciated over its useful life.
- Current assets (short-trem) - assets that are used for up to one year and which are constantly in dynamics. Accounting for the cost of a circulating asset is carried out on a one-time basis.

The balance sheet liability shows the source of financing for the acquired asset (Sockaja, 2021). Liabilities are divided into 3 sections:

- Equity - expresses the own funds of the enterprise
- Long-term liabilities - show the organization's debts, the maturity of which exceeds 12 months
- Short-term liabilities - characterize the organization's debt for a period whose repayment does not exceed 12 months


### 3.2.2 The Income Statement - Statement of Financial Results

The Income Statement (also called Form 2) is a report that contains information about income and expenses for the reporting period from which the financial result of the organization is added (Sockaja, 2021). The legislation stipulates that from 2020 the Form 2 must necessarily display:

- the amount of revenue received for the year
- the cost of sales and/or services for the organization
- administrative and commercial expenses of the organization
- gross profit or loss for the reporting period
- interest received and paid
- other income and expenses for the year
- profit or loss from sales
- total profit or loss before tax
- change for the year in deferred tax assets and liabilities
- net profit or loss
- other reference information


### 3.3 The Application of International Accounting Standards (IFRS) in Russian Federation

Russian Federation has adopted IFRS standards for its accounting regulations at the end of 2011 and made them mandatory at the beginning of 2012 under the Federal Law. For consolidated financial statements, IFRS standards are required. Separate financial statements for other businesses must be prepared in accordance with Russian Accounting Standards. Corporations that are not members of a group but are recognized as consolidated financial statements under Federal Law 208-Ф3, such as certain publicly traded companies, banks, and insurance companies, must prepare financial statements in accordance with IFRS standards. All domestic and publicly listed Russian enterprises are required to apply IFRS standards in their financial statements, with the exception of banks with a basic license that do not have subsidiaries and are required to utilize Russian Central Bank norms that are close
to IFRS standards. Unconsolidated Financial Statements are not needed to be prepared in accordance with IFRS standards for publicly listed firms that are represented as a single entity in their Financial Statements. For international businesses working in Russia, the situation is nearly same. If a firm is publicly listed and uses consolidated financial statements, it is obligated to use IFRS standards in its preparation. If a foreign corporation follows US GAAP, Japan GAAP, or other internationally recognized accounting standards, the Russian Federation may utilize them. Today, IFRS standards are included into the Russian accounting system by Federal Laws 208-FZ on consolidated financial statements and $402-\mathrm{FZ}$ on accounting. All endorsements or adaptations of new IFRS regulations follow a two-stage process. The first is NOFA's technical examination of the IFRS standards. NOFA is the country's independent agency for accounting and reporting standards. It was established by the Ministry of Finance. The ultimate decision on whether to adopt the new IFRS standards for Russian Federation will be made based on the NOFA report. The second stage is the one of administration. The Russian government provides endorsements of the new IFRS standards developed in collaboration with the Russian Central Bank and the Russian Ministry of Justice (Deloitte, 2016 and Ernst \& Young, 2021).

### 3.3.1 Financial Statements According to the International Accounting Standards (IFRS)

IAS 1 Financial Statements Presentation establishes the general criteria for financial statements, including how they should be arranged and the minimum content requirements. A full set of financial statements that includes a statement of financial position, a statement of financial performance and other comprehensive income, a statement of equity changes, and a statement of cash-flows. IAS 1 makes no specific recommendations on the structure of the statement of financial position. Current assets can be shown first, followed by noncurrent assets, or vice versa, whereas liabilities and equity can be presented first, followed by non-current assets, or vice versa. It is permissible to portray the balance sheet as a net asset (assets minus liabilities). Expenses should be analyzed in the financial performance statement either by nature (raw materials, labor costs, depreciation, etc.) or by function (cost of sales, selling, administrative, etc.) (IAS 1.99). If an organization categorizes costs by function, further information about the nature of spending - at the very least depreciation, amortization, and employee perks - must be reported (IAS 1.104).

The line items that must appear on the front of the statement of financial position are listed in the Appendix 1 (IAS 1).

### 3.4 Comparison of RAS and IFRS

There are some aspects that are identical between IFRS and RAS, but there are also a few fundamental distinctions that are noted in Table 1 that are worth mentioning (Ernst \& Young, 2021).

Table 1 - Comparison of IFRS and RAS

|  | IFRS | RAS |
| :---: | :---: | :---: |
| Composition of annual reports | An annual report according to IFRS should should be composed of statement of financial position, statement of financial performance, statement of comprehensive income, cash-flow statement and explanatory notes to the all statements. | An annual report according to RAS should contain statement of financial position, statement of financial performance and explanatory notes to the all financial statements. |
| Changes in shareholder's equity | The changes in shareholder equity should be reported separately from other statements | The changes in shareholder equity must be disclosed in the balance sheet's notes. |
| Required layout for balance sheet and income statements | According to IFRS standards, there are no restrictions for the balance sheet or income statement structure, however there are rules for the minimum number of items on the financial statements | PBU 4/99 "Accounting Reports of an Organization" and Order 66n "Financial Reporting Forms of Organizations" detail all standards for the balance sheet and income statement layouts. |


| Financial periods | All financial statements <br> should provide comparative <br> information for the prior <br> year. | For the balance sheet, <br> comparative information <br> should be provided for two <br> prior years; for the remainder <br> of the financial statements for <br> one prior year. |
| :--- | :--- | :--- |
| Allocation of deferred |  |  |
| tax assets and liabilities | Allocated in the balance <br> sheet as a non-current item | Allocated in the balance sheet <br> as a non-current item |
| Allocation of expenses | The firm could not show <br> expenses by function or by <br> nature in accordance with <br> IFRS criteria. However, if <br> the expense was determined <br> by function, the nature of <br> the expense should be <br> included in the notes. | All expenses must be <br> categorised by function in the <br> financial statements and <br> defined by nature in the <br> explanatory notes, according to <br> the RAS. |
| Extraordinary items in | Extraordinary items are not <br> allowed to be included into <br> the income statement | Extraordinary items should be <br> recorded in the income <br> statement as part of other <br> income or other expenses and <br> may be discussed in the notes |
| the income statement |  |  |

[^0]
### 3.5 Selected Ratios of Financial Analysis

Financial analysis is used to assess economic trends, determine financial policy, develop long-term business goals, and uncover investment opportunities in projects or firms. This is accomplished by combining financial figures and data. Investors and analysts use ratio analysis to assess a company's financial health by examining both historical and current financial records. Comparative data may be used to illustrate how a business performs through time and to forecast anticipated future performance. Additionally, this data may be used to compare a firm's financial performance to industry norms and to see how a company compares to others in the same sector. (Sekhar, 2019). As Alexander mentioned (2019) The balance sheet, income statement, and cash-flow statement are the three basic financial statements used to analyze a company's financial performance. The financial statements have a severe restriction in that they report past results.

For this work, from the set of financial analysis ratios that are used in the field of measuring the use of assets, measuring operating efficiency, etc., the following ratios were chosen:

- Cash ratio
- Return on equity (net)
- Return on assets

How Sandra Sekhar stated in her work (2019), the cash ratio is a ratio that indicates a company's liquidity. More precisely it is a ratio of total cash and cash equivalents to current liabilities. The indicator quantifies a business's capacity to repay short-term debt using cash or near-cash resources, such as readily marketable securities. Creditors can use this information to determine how much money (if any) they are ready to lend a business. The cash ratio is similar to an indicator of a company's value in the worst-case scenario such as when the business is ready to go bankrupt. It informs creditors and analysts of the value of company's current assets that can be converted into cash quickly and the proportion of current liabilities that these cash and near-cash assets can cover. The formula for calculating the cash ratio is as follows:

$$
\text { Cash Ratio }=\frac{\text { Cash and cash equivalents }}{\text { Total currents liabilities }}
$$

Jagadish, Raiyani and Bhatasna (2009) recommend keeping the cash ratio between 0.5 and 1 so the short-term liabilities can be covered without selling a lot of assets. Nevertheless, it is always best to compare cash ratios within the companies of the same business field. According to the online service Test Firm that contains all the data from the Federal statistics service Rosstat the Russian telecommunications industry average for Cash ratio in the period 2016-2020 is shown in the Table 2:

Table 2 - Market Average of Cash Ratio

| Year | 2016 | 2017 | 2018 | 2019 | 2020 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Market average | 0,16 | 0,17 | 0,19 | 0,2 | 0,22 |

Source: TestFirm, 2016-2020.
The Return on equity (ROE) is a financial performance metric that is calculated by dividing net income by shareholders' equity. Due to the fact that shareholders' equity equals a company's assets minus its debt, Return on equity is referred to as return on net assets. ROE is characterized as a measurement of a company's profitability and efficiency in producing profits. ROE is stated as a percentage and may be computed for any business with a positive net income and equity. ROE can be calculated only when net income and shareholder's equity are both positive numbers and expressed as a percentage (Sekhar, 2019). The formula for calculating the ROE is as follows:

$$
R O E=\frac{\text { Net income }}{\text { Equity attributed to the shareholders }}
$$

In case of ROE it is always necessary to compare the indicators with the industry average because the usual level of ROE is always contrasting in different industries. Although a decent rule of thumb is to aim for a ROE that is equal to or slightly higher than the industry average for similar businesses (Jagadish, Raiyani and Bhatasna, 2009). The Russian telecommunications industry average for Return on equity in the period 2016-2020 is shown in the Table 3:

Table 3-Market Average of ROE

| Year | 2016 | 2017 | 2018 | 2019 | 2020 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Market average | $28,4 \%$ | $24,4 \%$ | $23,9 \%$ | $24,1 \%$ | $23,6 \%$ |

Source: TestFirm, 2016-2020.

Return on assets (ROA) is a financial ratio that measures a business's profitability in relation to its total assets. The differnce of ROA and ROE is that ROA takes into account the company's debt, while return on equity does not. Corporate management, analysts, and investors can use ROA to measure how profitably a business utilizes its assets. The metric is frequently stated as a percentage by dividing net income by average assets of a business. A greater ROA shows that a business is more effective and productive in managing its balance sheet to create profits, whereas a lower ROA suggests that potential for development exists (Sekhar, 2019). The formula for calculating the ROA is as follows:

$$
R O A(\text { net })=\frac{\text { Net income }}{\text { Total assets }}
$$

The higher ROA is better because it means that company uses its assets efficiently and productively to generate its profit (Jagadish, Raiyani and Bhatasna, 2009). However, it is recommended to compare the ROA of firms within the same industry because they have the same asset base to work with in this comparison. The Russian telecommunications industry average for Return on assets in the period 2016-2020 is shown in the Table 4:

## Table 4 - Market Average of ROA

| Year | 2016 | 2017 | 2018 | 2019 | 2020 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Market average | $6,6 \%$ | $6,1 \%$ | $6,6 \%$ | $6,6 \%$ | $7,0 \%$ |

Source: TestFirm, 2016-2020.

### 3.6 Horizontal and Vertical Analysis

Vertical analysis of reporting is a technique for analysing financial statements, in which the ratio of a selected indicator with other homogeneous indicators within one reporting period is studied (Kourtis, Kourtis and Curtis, 2019).

Vertical analysis is aimed at studying the structure of property, liabilities, income, and expenses of an organization. For example, vertical analysis of the balance sheet assets gives an idea of the share of fixed assets, intangible assets, stocks, receivables, and other types of property in the total assets of the enterprise (vertical analysis of the balance sheet asset). Having determined the percentage share of each indicator in the total, the analyst has the opportunity to compare the enterprise according to these indicators with other enterprises,
which is impossible if we use absolute values. In terms of balance sheet liabilities, a structural analysis of own and borrowed funds is carried out, as well as the composition of borrowed funds by maturity (long-term and short-term obligations) (Zhdanov, Zhdanov, 2019).

As part of the analysis of the income statement, vertical analysis is used to identify the structure of expenses and profit, determine the share or net profit of expenses in sales proceeds (Kourtis, Kourtis and Curtis, 2019).

Horizontal analysis is a comparative analysis of financial data for a number of periods. This method is also known as "trend analysis". In a horizontal analysis of reporting (for example, a balance sheet), an indicator (line) is taken, and its change is traced over two or more periods. Any identical time intervals can be taken as periods, but usually quarterly analysis or analysis of data by years is used for financial statements. The number of analysed periods may vary depending on the specific task (Zhdanov, Zhdanov, 2019).

In terms of financial statements, the most common horizontal analysis of the balance sheet, income statement; less often - a statement of cash flows, changes in capital. When analysing the balance track the change in the value of certain types of property and equity and liabilities during the period under review. When analysing the income statement, changes in revenue, costs, and financial results are considered (Kourtis, Kourtis and Curtis, 2019).

In horizontal analysis, two approaches are used:

- Comparison changes in absolute values (e.g. Rubles)
- Comparison of changes in relative (percentage) values

Typically, an analyst uses both approaches in a report. At the same time, a more illustrative approach is to analyse the change in percentage to the previous (or first) period (for example, "over the past three months, revenue has grown by 20\%") (Zhdanov, Zhdanov, 2019).

### 3.7 Telecommunications Industry in Russian Federation

In many ways, the Russian cellular communications market is among the world's top five largest and most dynamic markets. A mature and large-scale cellular communications market has developed in Russia due to the country's unique length and area, harsh climate, and extremely unequal population distribution due to its low-income level (Kucherenko,
2006). The list of Top 10 countries with the highest number of mobile-cellular telephone subscriptions are presented in the Appendix 2.

Russia has one of the highest mobile penetration rates in the world - 151 active subscribers per 100 people, which is more than a quarter (120) higher than the level in developed countries, and more than two thirds higher than the level in developing countries (91). Russia has a low density of fixed communication equipment - 27 per 100 inhabitants (in developed countries - 40). Thus, the number of active cellular customers in Russia is currently 1.5 times the population. As a result, this market has effectively depleted its development potential (Shol, 2020).

The Russian telecommunications market is a huge and dynamically growing business that is dominated by three major operators: MTS, MegaFon, and Beeline. These three federal operators form the so-called "Big three", which together account for more than $80 \%$ of the Russian telecoms market. In terms of the volume of the subscriber base in the Russian mobile communications market, in 2020, the first place belongs to the MTS operator ( 78.5 million people), the second - to MegaFon (70.4 million people), the third - to Beeline (49.9 million people). (Tadviser, 2020).

Due to the small number of sellers and the monotonous nature of the services offered, the market is oligopolistic. This indicates that each agent's activities have a considerable effect on the equilibrium market's performance via changes in supply volumes.

The Russian telecoms market has grown moderately in 2020. Thus, according to TMT Consulting (2020), the telecommunications market reached 1.73 trillion rubles in 2020, with an income growth rate of $-0.7 \%$, the lowest in the market's history. The income dynamics in the telecoms market are depicted in Figure 1.

Figure 1-Dynamics of the Telecommunications Market of the Russian Federation


Source: TMT consulting, 2020

The decline in dynamics is mostly attributable to a slowdown in the mobile communications market: accounting for $57 \%$ of total revenue, this sector is largely responsible for the communications industry's dynamics. By the end of 2020, Russia's mobile communications subscriber base (active SIM cards) had declined by $1.3 \%$ to 257 million, with a penetration rate of $175 \%$. The subscriber base declined by 3.5 million in absolute terms. This is a record low dynamic in the market's history. The decline in subscriber base was caused by the self-isolation policy, which reduced subscribers' visits to communication stores (the primary avenue for connecting new subscribers). Another aspect was the closure of borders, which resulted in a decrease in the number of labor migrants entering the country via Russian operators (TMT consulting, 2020).

Additionally, a slowdown in the still-growing pay TV industry, as well as persistently high revenue decrease rates in the fixed-line telephone and inter-operator services industries, were negative factors. Subscribers continue to reject home telephones and reduce the cost of workplace telephone communications. Due to market consolidation and revenue declines in a number of overseas destinations, the inter-operator market is contracting (TMT consulting, 2020). Figure 2 illustrates the market structure for telecommunications services.

Figure 2 - Structure of the Telecommunications Market of the Russian Federation, 2020.


Source: TMT consulting, 2020

Historically, a portion of the capital has fallen because of the rapid expansion in population in the surrounding districts (the data is shown in Figure 3). Even while this tendency is less obvious at the moment, it is predicted that by 2024, the city of Moscow will lose at least another one percentage point of its market share (TMT consulting, 2020).

Figure 3-Regional Structure of the Telecommunications Market, 2020


[^1]More than $2 / 3$ of the Russian telecommunications sector is devoted to the provision of services to private individuals. Individuals are the ones who lead in terms of the number of earnings in the market categories and the number of subscribers: Cellular communication generates $88 \%$ of the service's revenue; access to the Internet generates $71 \%$, pay television generates over $98 \%$, and fixed cellular communication generates $52 \%$ (Shol, 2020).

The decreasing rate of development of the sector in Russia, the volume of the Russian ICT market on the global market is expected to reach 47.05 billion dollars in 2020. As a consequence, this is the best performance among all nations in Central and Eastern Europe, with an aggregated volume of 136.66 billion dollars. As a result, almost one-third of total investment went into the Russian market (Shol, 2020).

The reason for such a big amount of investment in the telecommunications industry is owing to the fact that middle-class consumers in emerging markets are spending more and more of their money on technology each year, which is driving up the sector's overall size. While novel services are being actively developed, traditional telecommunications services continue to be the primary source of revenue for Russian telecoms providers. The pricing policy of telecommunications companies will have the greatest influence on the market's dynamics. In recent years, the practice has demonstrated that operators have the power to boost the average check on the market by $3-8 \%$, depending on the service. It is not ruled out that attempts to raise the average check by considerable amounts will be made, but this will be difficult to accomplish in the face of intense competition and government regulation (Shol, 2020).

## 4 Practical part

In the practical part, some characteristics of the three selected Russian companies MTS, MegaFon and VimpelCom are first given. Further, the analysis of the financial position of companies based on the balance sheet and the analysis of the financial result based on the income statements using vertical and horizontal methods are made. Also, in the practical part, calculations of the selected ratios of financial analysis are made.

### 4.1 General Information about MobileTelesystems

The MTS company was established on the basis of the Mobile Moscow community and was officially incorporated as a Closed Joint Stock Company in Moscow's register of companies. A number of owners, including the OJSC Moscow City Telephone Network, Deutsche Telekom and Siemens, contributed to the company's formation (MTS, 2021).

The first primary station of the firm was placed into operation in May 1994, and the company began operating in the Moscow region in July of the same year, marking the beginning of its market activities in the region. Since 1997, the organization has been rapidly expanding into other regions of the Russian Federation, and in the spring of 2000, the corporation was renamed MTS OJSC as a result of the merging of two CJSCs - MTS and RTK. The organization's communications service was utilized by individuals in 21 different areas of Russia a year after it was established (Tadviser, 2022).

Since 2002, the firm has been supplying cellular services to the borders of former Soviet Union nations, with Belarus being the first to do so. A year later, Ukraine joined the group, followed by Uzbekistan in 2004 and Turkmenistan in 2005 (Tadviser, 2022).

PJSC Mobile TeleSystems (MTS) is now a major firm in Russia and the CIS nations, as well as one of the world's top 10 cellular carriers in terms of customer base and market value, according to the company's website. Together with its subsidiaries, the firm serves more than 86,5 million customers in Russia, Armenia, Belarus, Ukraine, Uzbekistan, and Turkmenistan, as well as other countries in the region. Cellular and fixed communications, data transmission and Internet access, cable and satellite TV broadcasting, digital services, including fintech and media within ecosystems and mobile applications, and information technology solutions in the fields of communication platforms, automation, monitoring, data processing and cloud computing are all provided by the company. Information security is also provided by the company. MTS has the largest subscriber base in the Russian mobile
business sector, with a total of 78.6 million subscribers. Russian telecommunications company MTS has inaugurated the country's first large-scale 5G user trial networks in Moscow and St. Petersburg, with access rates of up to 1.5 Gbps (Tadviser, 2022).

MTS is ranked among the top five most attractive and largest employers in Russia, according to a survey conducted by the company. More than 58 thousand employees are employed by the MTS Group's enterprises, with around 27 thousand employed by MTS Russia (MTS, 2021).

### 4.2 General Information about VimpelCom

VympelCommunications (PJSC VimpelCom) is a public joint stock company that specializes in the provision of communications services. PJSC VimpelCom, which operates under the Beeline name, is one of Russia's largest communication service providers and is headquartered in Moscow. Beeline is one of the most well-known brands in the Russian market. Mobile and fixed telephony, international and long-distance communications, data transmission, telematic communication services, and Internet access based on wireless and wired solutions, including fiber optic access technologies, Wi-Fi, and third and fourth generation networks are all provided by PJSC VimpelCom as part of its integrated services. Individuals, small, medium, and big businesses, international firms, and telecommunications service providers are among the clients and partners of PJSC VimpelCom (MegaFon, 2020).

Incorporated as a member of the VEON Ltd Group of Companies, PJSC VimpelCom is an international telecommunications and technology corporation with its headquarters in Amsterdam, dedicated to providing clients with new prospects in the digital world. VEON Ltd., which operates in some of the world's most rapidly expanding markets, delivers voice, data, fixed broadband Internet, digital and data services to more than 200 million customers in over 100 countries. Corporations connected to the VEON Ltd Group of Companies provide services to consumers in 13 countries. These countries include Russia, Italy, Ukraine, Kazakhstan, Uzbekistan, Tajikistan, Armenia, Georgia, Kyrgyzstan, Laos, Algeria, Bangladesh, and Pakistan, as well as the United States. Beeline, Kyivstar, Wind, 3, Jazz, Banglalink, and Djezzy are just a few of the names that VEON Group firms use to market their products and services. On December 31, 2020, the overall number of VEON Ltd. subscribers was at 217 million, according to company records (Tadviser, 2022).

It was PJSC VimpelCom, which was the first Russian business to be listed on the New York Stock Exchange (NYSE), whose shares were denoted by the ticker symbol VIP, that
made history. As a result, PJSC VimpelCom became the first company in Russia to begin following global norms of transparency, corporate governance, and investor rights protection. Following in the footsteps of VimpelCom PJSC, a slew of other Russian firms has gone public on foreign stock markets as a result of its success. The VIP sign was reregistered to VimpelCom Ltd. in April 2010 following the foundation of the holding firm VimpelCom Ltd. (which was renamed to VEON Ltd. on March 30, 2017), which consolidated shares in PJSC VimpelCom and CJSC Kyivstar GSM. VIP is the ticker symbol for shares of VimpelCom Ltd., which is traded on the New York Stock Exchange (NYSE). After September 10, 2013, the shares of VimpelCom Ltd. (which was renamed VEON Ltd. on March 30, 2017) have been traded on the NASDAQ under the symbol VIP (since March 30, 2017, the symbol has been VEON). Because of its focus on high-tech businesses like as Microsoft Corporation, Intel Corporation, and Google Inc., the NASDAQ has been a profitable investment from its founding. In addition, the shares of VEON Ltd. have been listed on the Amsterdam Stock Exchange - Euronext since April 4, 2017, under the ticker code VEON (MegaFon, 2020).

VimpelCom has GSM licenses in the following constituent entities of the Russian Federation located within the Far Eastern consolidated region: Khabarovsk Territory, Amur Region, Kamchatka Territory, Chukotka Autonomous Okrug, Jewish Autonomous Okrug, Republic of Sakha (Yakutia), Magadan Region, Transbaikal Territory, Primorsky Territory, and Sakhalin Region. It is the only expanding territory in Russia that is not completely covered by GSM licenses, and this is the Far East. The company also has a 3G license (IMT2000/UMTS), which allows it to operate in all areas of the Russian Federation (Tadviser, 2022).

### 4.3 General Information about MegaFon

PJSC MegaFon is a Russian company operating in the telecommunications market for over 27 years. The company was registered on June 17, 1993, as CJSC "North-West GSM" and began to develop from the north-western region of Russia. In 2002, during the rebranding of North-West GSM CJSC, it was renamed into MegaFon OJSC. During this time, the company gradually gained ground using an innovative approach. The company is the first in Russia to launch automatic roaming, SMS, MMS, free incoming calls and much more. Since 1994, the company has been using the GSM (2G) network. And in 1999 CJSC
"North-West GSM" was the first among mobile operators in Russia to conclude agreements on the provision of roaming services with all European countries (Beeline, 2020).

On October 24, 2007, MegaFon was the first in the Russian market to start providing its subscribers with Internet access in the 3G network. And on April 23, 2012, the company began using fourth-generation mobile communications (4G) (Tadviser, 2022).

On August 31, 2015, MegaFon launched test voice calls in the LTE network. On April 29, 2015, the form of ownership of the company was changed to Public Joint Stock Company MegaFon (PJSC MegaFon) (Tadviser, 2022).

Today MegaFon is one of the leading companies in the telecommunications industry in Russia, providing cellular services (GSM, UMTS, LTE and LTE Advanced), as well as local telephony, broadband Internet access, cable TV and several related services. The company owns a virtual mobile operator Yota, a telecommunications company NetByNet and an online movie theater Start. Belongs to the USM holding. It operates in 83 subjects of the Russian Federation, in Tajikistan, as well as in partially recognized Abkhazia and South Ossetia. The number of mobile subscribers at the end of 2020 amounted to 70.4 million people (Tadviser, 2022)

### 4.4 Analysis of Financial Position (MTS)

This section examines the financial position of the MobileTelesystems using vertical and horizontal asset, liability, and equity analysis to determine which items have the greatest impact on the total (through vertical analysis) and changes over time (by horizontal analysis).

### 4.4.1 Vertical Analysis of the Balance Sheet Items

Vertical analysis is a proportionate study of financial statements to determine the importance of specific items relative to the overall. It's handy for comparing proportions and variations in proportions from year to year. It clearly illustrates if a specific item of the balance sheet is increasing or decreasing in proportion of the total assets, equity and liabilities and how this affects the total value. However, a decrease in percentage of one thing does not necessarily imply a loss of money worth in terms of the total; it could indicate a more important change in the total of other items.

Table 5 - Vertical Analysis of MTS's Assets

| Consolidated Statement of Financial Position (mil.rubles) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS (mil. Rubles) | 2016 | \% | 2017 | \% | 2018 | \% | 2019 | \% | 2020 | \% |
| NON-CURRENT ASSETS |  |  |  |  |  |  |  |  |  |  |
| Property, plant and equipment | 272841 | 50,11\% | 263063 | 47,74\% | 276443 | 30,18\% | 265479 | 32,22\% | 284804 | 30,98\% |
| Investment property | 336 | 0,06\% | 407 | 0,07\% | 2177 | 0,24\% | 2986 | 0,36\% | 1889 | 0,21\% |
| Right-of-use assets |  |  |  |  | 149007 | 16,27\% | 138817 | 16,85\% | 130503 | 14,20\% |
| Goodwill | 33685 | 6,19\% | 34281 | 6,22\% | 39107 | 4,27\% | 38675 | 4,69\% | 38041 | 4,14\% |
| Other intangible assets | 75128 | 13,80\% | 79397 | 14,41\% | 95962 | 10,48\% | 79729 | 9,68\% | 90103 | 9,80\% |
| Investments in associates and joint venture | 10551 | 1,94\% | 9452 | 1,72\% | 10735 | 1,17\% | 6450 | 0,78\% | 8555 | 0,93\% |
| Other investments | 36319 | 6,67\% | 1953 | 0,35\% | 16873 | 1,84\% | 11195 | 1,36\% | 9488 | 1,03\% |
| Deffered tax assets | 6150 | 1,13\% | 5545 | 1,01\% | 11190 | 1,22\% | 9975 | 1,21\% | 8778 | 0,95\% |
| Account receivables, related parties | 3693 | 0,68\% | 2 | 0,00\% | 2545 | 0,28\% | 10787 | 1,31\% | 5209 | 0,57\% |
| Trade account receivables |  |  |  |  | 2600 | 0,28\% | 3556 | 0,43\% | 2163 | 0,24\% |
| Bank depoisit and loans to customers |  |  |  |  | 30653 | 3,35\% | 53472 | 6,49\% | 63992 | 6,96\% |
| Other financial assets | 13877 | 2,55\% | 8890 | 1,61\% | 4729 | 0,52\% | 3220 | 0,39\% | 7575 | 0,82\% |
| Other assets | 896 | 0,16\% | 2048 | 0,37\% | 5038 | 0,55\% | 4981 | 0,60\% | 5749 | 0,63\% |
| Total non-current assets | 453476 | 83,29\% | 405038 | 73,50\% | 647059 | 70,64\% | 629322 | 76,38\% | 656849 | 71,46\% |


| CURRENT ASSETS |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Inventories | 14330 | 2,63\% | 9995 | 1,81\% | 18654 | 2,04\% | 15515 | 1,88\% | 15204 | 1,65\% |
| Trade and other receivables | 29805 | 5,47\% | 28017 | 5,08\% | 34543 | 3,77\% | 35595 | 4,32\% | 32868 | 3,58\% |
| Account receivable, related parties | 4401 | 0,81\% | 11358 | 2,06\% | 6385 | 0,70\% | 5872 | 0,71\% | 8980 | 0,98\% |
| Bank deposits and loans to customers |  |  |  |  | 32385 | 3,54\% | 39370 | 4,78\% | 52676 | 5,73\% |
| Short-term investments | 8657 | 1,59\% | 50757 | 9,21\% | 47863 | 5,23\% | 25618 | 3,11\% | 23434 | 2,55\% |
| Advanced paid and prepaid expenses | 5749 | 1,06\% | 3894 | 0,71\% | 4208 | 0,46\% | 4107 | 0,50\% | 4288 | 0,47\% |
| VAT receivable | 7098 | 1,30\% | 7165 | 1,30\% | 7415 | 0,81\% | 9350 | 1,13\% | 8877 | 0,97\% |
| Income tax assets | 1601 | 0,29\% | 2838 | 0,51\% | 3887 | 0,42\% | 4301 | 0,52\% | 4660 | 0,51\% |
| Assets held for sale | 808 | 0,15\% | 1276 | 0,23\% | 2694 | 0,29\% | 497 | 0,06\% | 667 | 0,07\% |
| Cash and cash equivalents | 18470 | 3,39\% | 30586 | 5,55\% | 84075 | 9,18\% | 38070 | 4,62\% | 85405 | 9,29\% |
| Other financial assets |  |  |  |  | 25487 | 2,78\% | 14558 | 1,77\% | 23975 | 2,61\% |
| Other assets | 75 | 0,01\% | 146 | 0,03\% | 1338 | 0,15\% | 1735 | 0,21\% | 1320 | 0,14\% |
| Total current assets | 90994 | 16,71\% | 146032 | 26,50\% | 268934 | 29,36\% | 194588 | 23,62\% | 262354 | 28,54\% |


| TOTAL ASSETS | 544470 | $100,00 \%$ | 551070 | $100,00 \%$ | 915 | 993 | $100,00 \%$ | 823910 | $100,00 \%$ | 919 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Source: Own processing based on the Consolidated Statement of Financial Position of MTS FY 2016-2020.
The changes in proportion of total assets from 2016-2020 are clearly shown in Table 5 of PJSC Mobile TeleSystems's Consolidated Statement of Financial Position. The share of non-current assets was $83.29 \%$ as of December 31, 2016, and $71.46 \%$ as of December 31, 2020. Thus, during the period under review, this indicator decreased by 11.83 percentage points. However, the table shows that non-current assets increased in real value, the decrease in the share due to the increase in the share of current assets. According to the given data, it can be concluded that the company's property is represented mainly by non-current assets.

The non-current item property, plant, and equipment which includes network, base station equipment, land, buildings, office equipment, and vehicles is an example of these changes. This item is stated at cost has a useful life of more than one year, capitalized at historical cost and depreciated on a straight-line basis over its useful lifetime. The estimated useful lifetimes and depreciation method are reviewed at the end of each reporting period,
with the effect of any changes in estimate accounted for on a prospective basis. The gain or loss arising on the disposal of an item is determined as the difference between any sale proceeds and the carrying amount of the asset and is recognized in the consolidated statement of profit or loss.

The item property, plant and equipment also includes construction in progress and equipment held for installation. This item is not depreciated until the constructed or installed asset is ready for its intended use.

Table 5 shows that property, plant, and equipment account for the largest percentages of non-current assets and all assets combined. In 2016, it occupied $50.11 \%$ of all assets, in 2017 it slightly decreased and amounted to $47.74 \%$. In 2018, it increased in real value, but in proportion to the newly introduced item right-of-use assets, which was $16.27 \%$ in the same year, it fell to $30.18 \%$. Since 2019, it began to grow in real value, but in proportion to other items, it began to fall and fell to $30.98 \%$ in 2020 .

Right-of-use assets became the company's second most valuable asset in 2018, accounting for $16.27 \%$ of total assets. It grew slightly to $16.85 \%$ in 2019 before falling to $14.20 \%$ in 2020.

The majority of the Group's lease contracts are for cellular sites (i.e., land, space in cell towers, or rooftop surface areas), network infrastructure, retail outlets, and administrative and technical facilities. It can be clearly seen in the Table 5 that leasing has been declining over the course of three years (2018-2020) both in real value and in percentage terms.

With the exception of shirt-term leases, the Group recognizes a right-of-use asset and a corresponding lease liability for all lease agreements (including sub-lease and lease of intangible assets), which convey the right to control the use of identified assets for a period of time in exchange for consideration (with a lease term of 12 months or less).

Right-of-use assets are initially valued at a cost equal to the initial amount of lease liability, adjusted for any lease payments made at or before the commencement date, plus any direct costs incurred, as well as an estimate of the costs to dismantle, remove, or restore the underlying asset, minus any lease incentives received.

Following that, right-of-use assets are amortized in a straight-line method throughout the estimated lease duration. Except in circumstances where the Group is fairly certain of exercising renewal of termination options, the lease term corresponds to the non-cancellable period of each contract. The Group considers all facts and circumstances that create an
economic incentive for the Group to exercise the option to extend the lease, such as the useful life of the asset located on the leased site, site replacement statistics, technology change sequences, profitability of our retail stores, and costs to terminate or enter into lease contracts, when determining the lease term.

Table 6 - Vertical Analysis of MTS's Equity and Liabilities

| Consolidated Statement of Financial Position (mil.rubles) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EQUITY AND LIABILITIES (mil. Rubles) | 2016 | \% | 2017 | \% | 2018 | \% | 2019 | \% | 2020 | \% |
| NON-CURRENT LIABILITIES |  |  |  |  |  |  |  |  |  |  |
| Borrowings | 237113 | 43,55\% | 239096 | 43,39\% | 365072 | 39,86\% | 271573 | 32,96\% | 395143 | 42,99\% |
| Lease obligations |  |  |  |  | 144740 | 15,80\% | 140080 | 17,00\% | 134637 | 14,65\% |
| Bank deposits and liabilities |  |  |  |  | 2633 | 0,29\% | 1805 | 0,22\% | 1883 | 0,20\% |
| Deferred tax liabilities | 26611 | 4,89\% | 23773 | 4,31\% | 24439 | 2,67\% | 17866 | 2,17\% | 19191 | 2,09\% |
| Provisions | 2350 | 0,43\% | 2309 | 0,42\% | 3391 | 0,37\% | 4761 | 0,58\% | 5128 | 0,56\% |
| Contract liabilities |  |  |  |  | 558 | 0,06\% | 589 | 0,07\% | 717 | 0,08\% |
| Other non-financial liabilities | 4129 | 0,76\% | 3968 | 0,72\% |  |  |  |  |  |  |
| Other financial liabilities | 2774 | 0,51\% | 1048 | 0,19\% | 481 | 0,05\% | 955 | 0,12\% | 14 | 0,002\% |
| Other liabilities |  |  |  |  | 1643 | 0,18\% | 1430 | 0,17\% | 1186 | 0,13\% |
| Total non-current liabilities | 272977 | 50,14\% | 270194 | 49,03\% | 542957 | 59,28\% | 439059 | 53,29\% | 557899 | 60,69\% |
|  |  |  |  |  |  |  |  |  |  |  |
| CURRENT LIABILITIES |  |  |  |  |  |  |  |  |  |  |
| Trade and other payables | 41473 | 7,62\% | 47314 | 8,59\% | 53623 | 5,85\% | 71808 | 8,72\% | 56017 | 6,09\% |
| Account payables, related parties | 1014 | 0,19\% | 1102 | 0,20\% | 1301 | 0,14\% | 558 | 0,07\% | 3146 | 0,34\% |
| Subsciber prepayments and other advances | 15460 | 2,84\% | 17878 | 3,24\% |  |  |  |  |  |  |
| Contract liabilities |  |  |  |  | 21597 | 2,36\% | 20718 | 2,51\% | 21125 | 2,30\% |
| Borrowings | 47207 | 8,67\% | 64474 | 11,70\% | 3063 | 0,33\% | 71746 | 8,71\% | 34125 | 3,71\% |
| Lease obligations |  |  |  |  | 15812 | 1,73\% | 15228 | 1,85\% | 16177 | 1,76\% |
| Bank deposits and liabilities |  |  |  |  | 108821 | 11,88\% | 136147 | 16,52\% | 165794 | 18,04\% |
| Income tax liabilities | 962 | 0,18\% | 1150 | 0,21\% | 1792 | 0,20\% | 784 | 0,10\% | 753 | 0,08\% |
| Provisions | 8075 | 1,48\% | 9852 | 1,79\% | 70911 | 7,74\% | 11526 | 1,40\% | 13460 | 1,46\% |
| Other non-financial liabilities | 10305 | 1,89\% | 11865 | 2,15\% |  |  |  |  |  |  |
| Other financial liabilities | 3049 | 0,56\% | 3036 | 0,55\% | 4648 | 0,51\% | 1424 | 0,17\% | 1109 | 0,12\% |
| Other liabilities |  |  |  |  | 13903 | 1,52\% | 18518 | 2,25\% | 16908 | 1,84\% |
| Total current liabilities | 127545 | 23,43\% | 156671 | 28,43\% | 295471 | 32,26\% | 348457 | 42,29\% | 328614 | 35,75\% |
|  |  |  |  |  |  |  |  |  |  |  |
| TOTAL LIABILITIES | 400522 | 73,56\% | 426865 | 77,46\% | 838428 | 91,53\% | 787516 | 95,58\% | 886513 | 96,44\% |
|  |  |  |  |  |  |  |  |  |  |  |
| EQUITY |  |  |  |  |  |  |  |  |  |  |
| Commonn stock | 200 | 0,04\% | 200 | 0,04\% | 200 | 0,02\% | 200 | 0,02\% | 200 | 0,02\% |
| Treasure stock | 748 | -0,14\% | 22644 | -4,11\% | 44808 | -4,89\% - | 59748 | -7,25\% | 74990 | -8,16\% |
| Additional paid-in capital | 191 | 0,04\% | 381 | 0,07\% |  |  |  |  | 89 | 0,01\% |
| Retained earnings | 145622 | 26,75\% | 151043 | 27,41\% | 110946 | 12,11\% | 85249 | 10,35\% | 94391 | 10,27\% |
| Accumulated other comprehensive income | 6030 | -1,11\% | 8854 | -1,61\% | 1064 | -0,12\% | 7367 | 0,89\% | 9010 | 0,98\% |
| Equity attributed to owners of the Company | 139235 | 25,57\% | 120126 | 21,80\% | 65274 | 7,13\% | 33068 | 4,01\% | 28700 | 3,12\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Non-controlling interests | 4713 | 0,87\% | 4079 | 0,74\% | 12291 | 1,34\% | 3326 | 0,40\% | 3990 | 0,43\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total equity | 143948 | 26,44\% | 124205 | 22,54\% | 77565 | 8,47\% | 36394 | 4,42\% | 32690 | 3,56\% |
|  |  |  |  |  |  |  |  |  |  |  |
| TOTAL EQUITY AND LIABILITIES | 544470 | 100,00\% | 551070 | 100,00\% | 915993 | 100,00\% | 823910 | 100,00\% | 919203 | 100,00\% |

Source: Own processing based on the Consolidated Statement of Financial Position of MTS FY2016-2020.
Liabilities and equity are shown in Table 6 using a vertical analysis. The majority of total non-current liabilities is comprised of borrowings in the categories listed under "noncurrent liabilities". In 2016, the company had a large amount of borrowings in the amount of 237.113 million rubles, which is $43.55 \%$ of the total share of liabilities and equity. As can be seen from Table 6, long-term debt was decreasing until 2019 as a percentage of total liabilities and equity. However, decrease in percentage does not imply a decrease in the amount of borrowings worth in terms of the total as it indicates an important change in the
total of other items like lease obligations in 2018. Therefore, we can say that the company's debt obligations are growing in real value until 2018, ( 365.072 million rubles), in 2019 they are reduced to 271.573 million rubles. and in 2019 increase by a record amount for five years 395.143 million rubles.

Group's borrowings represent interest-bearing bank loans and bonds issued in the capital markets. Borrowings are initially recorded at fair value plus transaction costs that are directly attributable to the issue of the financial liability and subsequently measured at amortized cost, using the effective interest rate method.

In 2018, MTS took out a lease worth 144.740 million rubles, which reduced the percentage of borrowed funds from the total cost to $39.86 \%$. The leased assets included satellite transponders used to provide satellite television services, network equipment and vehicles. Transponder lease term is twelve years. The lease term for network equipment is fifteen years. The average car rental period is three years. The company has an obligation to buy back cars at the end of the lease term in accordance with the terms of the agreements.

The share of equity in the balance sheet structure as of 2020 was only $3.56 \%$. At the same time, the value of this indicator in the period from 2016 to 2020 decreased by $77.29 \%$. More than half of the organization's liabilities are non-current liabilities. For 2020, the organization attracted a larger number of both non-current and current borrowed liabilities ( $60.69 \%$ and $35.75 \%$, respectively).

In accordance with the main standard of financial stability, at least $50 \%$ of the company's property must be formed from its own sources. During the analyzed period, this standard was not fulfilled on any reporting date. Consequently, during the analyzed period, the company was in a state of financial instability.

### 4.4.2 Horizontal Analysis of the Balance Sheet Items

Horizontal analysis, often known as trend analysis, is a technique for displaying and comparing historical data. We can use one specific year as the base year in this study, or we can use the prior year as the base year and compare two years to examine how a specific item varies from year to year. The chain technique was chosen in this study; therefore, the comparison is always made with the previous year. This technique demonstrates how particular items have evolved over time and how this has influenced the company's growth, operations, and revenues.

Table 7-Horizontal Analysis of MTS's Assets

| Consolidated Statement of Financial Position (mil.rubles) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS (mil. Rubles) | 2016 | 2017/16 (\%) | 2017 | 2018/17 (\%) | 2018 | 2019/18 (\%) | 2019 | 2020/19 (\%) | 2020 |
| NON-CURRENT ASSETS |  |  |  |  |  |  |  |  |  |
| Property, plant and equipment | 272841 | -3,58\% | 263063 | 5,09\% | 276443 | -3,97\% | 265479 | 7,28\% | 284804 |
| Investment property | 336 | 21,13\% | 407 | 434,89\% | 2177 | 37,16\% | 2986 | -36,74\% | 1889 |
| Right-of-use assets |  |  |  | 100,00\% | 149007 | -6,84\% | 138817 | -5,99\% | 130503 |
| Goodwill | 33685 | 1,77\% | 34281 | 14,08\% | 39107 | -1,10\% | 38675 | -1,64\% | 38041 |
| Other intangible assets | 75128 | 5,68\% | 79397 | 20,86\% | 95962 | -16,92\% | 79729 | 13,01\% | 90103 |
| Investments in associates and joint venture | 10551 | -10,42\% | 9452 | 13,57\% | 10735 | -39,92\% | 6450 | 32,64\% | 8555 |
| Other investments | 36319 | -94,62\% | 1953 | 763,95\% | 16873 | -33,65\% | 11195 | -15,25\% | 9488 |
| Deffered tax assets | 6150 | -9,84\% | 5545 | 101,80\% | 11190 | -10,86\% | 9975 | -12,00\% | 8778 |
| Account receivables, related parties | 3693 | -99,95\% | 2 | 127150,00\% | 2545 | 323,85\% | 10787 | -51,71\% | 5209 |
| Trade account receivables |  |  |  | 100,00\% | 2600 | 36,77\% | 3556 | -39,17\% | 2163 |
| Bank depoisit and loans to customers |  |  |  | 100,00\% | 30653 | 74,44\% | 53472 | 19,67\% | 63992 |
| Other financial assets | 13877 | -35,94\% | 8890 | -46,81\% | 4729 | -31,91\% | 3220 | 135,25\% | 7575 |
| Other assets | 896 | 128,57\% | 2048 | 146,00\% | 5038 | -1,13\% | 4981 | 15,42\% | 5749 |
| Total non-current assets | 453476 | -10,68\% | 405038 | 59,75\% | 647059 | -2,74\% | 629322 | 4,37\% | 656849 |
|  |  |  |  |  |  |  |  |  |  |
| CURRENT ASSETS |  |  |  |  |  |  |  |  |  |
| Inventories | 14330 | -30,25\% | 9995 | 86,63\% | 18654 | -16,83\% | 15515 | -2,00\% | 15204 |
| Trade and other receivables | 29805 | -6,00\% | 28017 | 23,29\% | 34543 | 3,05\% | 35595 | -7,66\% | 32868 |
| Account receivable, related parties | 4401 | 158,08\% | 11358 | -43,78\% | 6385 | -8,03\% | 5872 | 52,93\% | 8980 |
| Bank deposits and loans to customers |  |  |  | 100,00\% | 32385 | 21,57\% | 39370 | 33,80\% | 52676 |
| Short-term investments | 8657 | 486,31\% | 50757 | -5,70\% | 47863 | -46,48\% | 25618 | -8,53\% | 23434 |
| Advanced paid and prepaid expenses | 5749 | -32,27\% | 3894 | 8,06\% | 4208 | -2,40\% | 4107 | 4,41\% | 4288 |
| VAT receivable | 7098 | 0,94\% | 7165 | 3,49\% | 7415 | 26,10\% | 9350 | -5,06\% | 8877 |
| Income tax assets | 1601 | 77,26\% | 2838 | 36,96\% | 3887 | 10,65\% | 4301 | 8,35\% | 4660 |
| Assets held for sale | 808 | 57,92\% | 1276 | 111,13\% | 2694 | -81,55\% | 497 | 34,21\% | 667 |
| Cash and cash equivalents | 18470 | 65,60\% | 30586 | 174,88\% | 84075 | -54,72\% | 38070 | 124,34\% | 85405 |
| Other financial assets |  |  |  | 100,00\% | 25487 | -42,88\% | 14558 | 64,69\% | 23975 |
| Other assets | 75 | 94,67\% | 146 | 816,44\% | 1338 | 29,67\% | 1735 | -23,92\% | 1320 |
| Total current assets | 90994 | 60,49\% | 146032 | 84,16\% | 268934 | -27,64\% | 194588 | 34,83\% | 262354 |


| TOTAL ASSETS | 544470 | $1,21 \%$ | 551070 | $66,22 \%$ | 915 | 993 | $-10,05 \%$ | 823910 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Source: Own processing based on the Consolidated Statement of Financial Position of MTS FY 20162020.

Table 7 shows a horizontal analysis of a company's assets. Based on the data obtained, we can conclude that the total value of the property (assets) in the period 20162020 increased by 374.733 mil. rub. or $68.95 \%$. However, significant fluctuations were observed during this period. In 2017, the growth of the currency was only $1.21 \%$, and in 2018 it was already $66.22 \%$. In 2019, compared to 2017 and 2018, it decreased by $10.05 \%$. And already in 2020, growth is again observed, which allowed us to slightly increase the indicators of 2019.

Non-current and current assets affected balance sheet changes in different ways. The cost of non-current assets during the period under review had a generally growth trend. In general, for 2016-2020 their value increased by 203.373 mil. Rub. in relative terms, this amounted to $50.7 \%$. Current assets also had a positive trend. Their total amount in 2020
increased by 171.360 mil. Rub. (151.84\%). In 2018, they grew by $144.65 \%$, in 2019 they fell slightly by $-27.64 \%$, and in 2020 they grew again by $34.84 \%$, but they were not able to reach the results of 2018 again.

In this case, there is a faster growth of non-current assets compared with the growth of current assets. However, current assets still have positive dynamics, which means that the company's assets are becoming more mobile. The more mobile assets a company has, the higher their liquidity, therefore, the less risk associated with this company.

From 2016 to 2017, there was a decrease in property plant and equipment item by $3.58 \%$, which means that in 2017 MTS reduced its contributions to network equipment and base stations and invested more on its short-term investments, which grew by $486.31 \%$. However, in the following years after 2017, there has been a decline in the company's shortterm investments.

In 2018, the company introduced three new non-current assets as right-of-use assets, trade account receivables, and bank deposits and loans to customers, so the table shows a $100 \%$ increase in the above items. As can be seen from Table 7, right-of-use assets fell peacefully from $2019(-6.84 \%)$ to $2020(-5.99 \%)$.

In 2017, 2018 and 2020, there was a increase in cash and cash equivalents. The growth was especially high in 2018 ( $174.88 \%$ ). In 2019, there was a negative change in $54.72 \%$. Cash includes cash on hand and on demand deposits with banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash and are subject to only an insignificant risk of changes in value.

In 2018 MTS also introduced two new current assets as bank deposits and loans to customers and other financial assets. This is the reason of the $100 \%$ increase in above mentioned items.

Table 8 - Horizontal Analysis of MTS's Equity and Liabilities

| Consolidated Statement of Financial Position (mil.rubles) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EQUITY AND LIABILITIES (mil. Rubles) | 2016 | 2017/16 (\%) | 2017 | 2018/17 (\%) | 2018 | 2019/18 (\%) | 2019 | 2020/19 (\%) | 2020 |
| NON-CURRENT LIABILITIES |  |  |  |  |  |  |  |  |  |
| Borrowings | 237113 | 0,84\% | 239096 | 52,69\% | 365072 | -25,61\% | 271573 | 45,50\% | 395143 |
| Lease obligations |  |  |  | 100,00\% | 144740 | -3,22\% | 140080 | -3,89\% | 134637 |
| Bank deposits and liabilities |  |  |  | 100,00\% | 2633 | -31,45\% | 1805 | 4,32\% | 1883 |
| Deferred tax liabilities | 26611 | -10,66\% | 23773 | 2,80\% | 24439 | -26,90\% | 17866 | 7,42\% | 19191 |
| Provisions | 2350 | -1,74\% | 2309 | 46,86\% | 3391 | 40,40\% | 4761 | 7,71\% | 5128 |
| Contract liabilities |  |  |  | 100,00\% | 558 | 5,56\% | 589 | 21,73\% | 717 |
| Other non-financial liabilities | 4129 | -3,90\% | 3968 | -100,00\% |  |  |  |  |  |
| Other financial liabilities | 2774 | -62,22\% | 1048 | -54,10\% | 481 | 98,54\% | 955 | -98,53\% | 14 |
| Other liabilities |  |  |  | 100,00\% | 1643 | -12,96\% | 1430 | -17,06\% | 1186 |
| Total non-current liabilities | 272977 | -1,02\% | 270194 | 100,95\% | 542957 | -19,14\% | 439059 | 27,07\% | 557899 |
|  |  |  |  |  |  |  |  |  |  |
| CURRENT LIABILITIES |  |  |  |  |  |  |  |  |  |
| Trade and other payables | 41473 | 14,08\% | 47314 | 13,33\% | 53623 | 33,91\% | 71808 | -21,99\% | 56017 |
| Account payables, related parties | 1014 | 8,68\% | 1102 | 18,06\% | 1301 | -57,11\% | 558 | 463,80\% | 3146 |
| Subsciber prepayments and other advances | 15460 | 15,64\% | 17878 | -100,00\% |  |  |  |  |  |
| Contract liabilities |  |  |  | 100,00\% | 21597 | -4,07\% | 20718 | 1,96\% | 21125 |
| Borrowings | 47207 | 36,58\% | 64474 | -95,25\% | 3063 | 2242,34\% | 71746 | -52,44\% | 34125 |
| Lease obligations |  |  |  | 100,00\% | 15812 | -3,69\% | 15228 | 6,23\% | 16177 |
| Bank deposits and liabilities |  |  |  | 100,00\% | 108821 | 25,11\% | 136147 | 21,78\% | 165794 |
| Income tax liabilities | 962 | 19,54\% | 1150 | 55,83\% | 1792 | -56,25\% | 784 | -3,95\% | 753 |
| Provisions | 8075 | 22,01\% | 9852 | 619,76\% | 70911 | -83,75\% | 11526 | 16,78\% | 13460 |
| Other non-financial liabilities | 10305 | 15,14\% | 11865 | -100,00\% |  |  |  |  |  |
| Other financial liabilities | 3049 | -0,43\% | 3036 | 53,10\% | 4648 | -69,36\% | 1424 | -22,12\% | 1109 |
| Other liabilities |  |  |  | 100,00\% | 13903 | 33,19\% | 18518 | -8,69\% | 16908 |
| Total current liabilities | 127545 | 22,84\% | 156671 | 88,59\% | 295471 | 17,93\% | 348457 | -5,69\% | 328614 |
|  |  |  |  |  |  |  |  |  |  |
| TOTAL LIABILITIES | 400522 | 6,58\% | 426865 | 96,42\% | 838428 | -6,07\% | 787516 | 12,57\% | 886513 |
|  |  |  |  |  |  |  |  |  |  |
| EQUITY |  |  |  |  |  |  |  |  |  |
| Commonn stock | 200 | 0,00\% | 200 | 0,00\% | 200 | 0,00\% | 200 | 0,00\% | 200 |
| Treasure stock | 748 | 2927,27\% | 22644 | 97,88\% | - 44808 | 33,34\% | 59748 | 25,51\% | 74990 |
| Additional paid-in capital | 191 | 99,48\% | 381 | -100,00\% |  |  |  | 100,00\% | 89 |
| Retained earnings | 145622 | 3,72\% | 151043 | -26,55\% | 110946 | -23,16\% | 85249 | 10,72\% | 94391 |
| Accumulated other comprehensive income | 6030 | 46,83\% | 8854 | -87,98\% | 1064 | -792,39\% | 7367 | 22,30\% | 9010 |
| Equity attributed to owners of the Company | 139235 | -13,72\% | 120126 | -45,66\% | 65274 | -49,34\% | 33068 | -13,21\% | 28700 |
|  |  |  |  |  |  |  |  |  |  |
| Non-controlling interests | 4713 | -13,45\% | 4079 | 201,32\% | 12291 | -72,94\% | 3326 | 19,96\% | 3990 |
|  |  |  |  |  |  |  |  |  |  |
| Total equity | 143948 | -13,72\% | 124205 | -37,55\% | 77565 | -53,08\% | 36394 | -10,18\% | 32690 |
|  |  |  |  |  |  |  |  |  |  |
| TOTAL EQUITY AND LIABILITIES | 544470 | 1,21\% | 551070 | 66,22\% | 915993 | -10,05\% | 823910 | 11,57\% | 919203 |

Source: Own processing based on the Consolidated Statement of Financial Position of MTS FY20162020.

The horizontal analysis of Liabilities and Equity is shown in table 8. The sum of sources of assets (liabilities and equity), as well as the value of assets, increased by 374.733 mil. rub. The amount of equity of MTS PJSC for the period 2016-2020 decreased by 111.258 mil. rub. which in relative terms is $-114.53 \%$. However, it is worth to mention that every year the company's equity becomes less and less, while liabilities grow. The borrowed capital of the company is represented by both non-current (long-term) and current (short-term) liabilities. The amount of long-term liabilities of MTS PJSC for the period 2016-2020 increased by 203.373 mil. rub., and the amount of short-term also increased 201.064 million. rub. In order for the company's financial stability to remain at an acceptable level, it is necessary that the company's equity increase faster than liabilities. In this case, the amount of equity decreased, and the amount of borrowed capital increased. Consequently, during the period under review, the level of financial stability of the company decreased.

In the items which are under non-current liabilities the biggest part of total noncurrent liabilities takes an item Borrowings which includes interest-bearing bank loans and bonds issued. As it was said before in 2016 the company had a big long-term debt in amount 237.113 mil. rub. which has been increasing for five years, except for 2019 when the amount of borrowed funds fell by $25.61 \%$. The peak growth of long-term debts was in 2018 ( $52.69 \%$ ), and the peak amount of debts is observed in 2020 ( 395.153 million rubles). The reason is that MTS took a loan of 30 billion rubles from the East Pacific Bank to refinance the debt, which expired in 2020.

The present part of long-term lease liabilities is also included in Table 8. As seen in the data, MTS began leasing in 2018 and lowered their lease by $3.22 \%$ and by $3.89 \%$ in 2020th. There are several reasons why the firm began using it. To begin, leasing requires less investment, which means the business spends less money on certain assets by paying them monthly, as opposed to purchasing them. Moreover, leasing allows assets to pay that amount on their own. Depending on the type of leasing firm used, it may also provide certain tax benefits.

### 4.5 Analysis of Financial Performance (MTS)

The analysis of the financial performance of an enterprise implies a vertical and horizontal analysis of income statement items: revenues and expenses, in order to identify the most significant items (vertical analysis method) and changes by years (horizontal analysis).

### 4.5.1 Vertical Analysis of the Income Statement

## Table 9 - Vertical Analysis of MTS's Consolidated Statement of Income

| Consolidated Statement of Financial Perfomance (mil.rubles) |  |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| REVENUES | 2016 | $\%$ | 2017 | $\%$ | 2018 | $\%$ | 2019 | $\%$ | 2020 | $\%$ |
| Service revenue | 386486 | $88,71 \%$ | 390761 | $88,23 \%$ | 410890 | $85,55 \%$ | 406478 | $86,37 \%$ | 425448 | $85,96 \%$ |
| Sales of good | 49206 | $11,29 \%$ | 52150 | $11,77 \%$ | 69403 | $14,45 \%$ | 64127 | $13,63 \%$ | 69478 | $14,04 \%$ |
| Total revenue | 435692 | $100,00 \%$ | 442911 | $100,00 \%$ | 480293 | $100,00 \%$ | 470605 | $100,00 \%$ | 494926 | $100,00 \%$ |

Source: Own processing based on the Consolidated Statement of Financial Perfomace of MTS FY2016-2020.

As shown in Table 9, MTS's revenue is comprised of only two items, the bulk of which are generated from the selling of services. Over the five years of analysis, revenue from services exceeded $85 \%$, reaching $85.96 \%$ in 2020. This item includes revenue from the provision of mobile and fixed communication services (connection services, voice and video
communications, messaging, interconnect, broadband access and mobile Internet, provision of TV and music content, roaming services), financial services, integration services, cloud services and ticketing services. Revenue from the sale of goods has a much smaller impact than revenue from services, accounting for less than $15 \%$ of total revenue for the entire analyzed period. However, it has an increasing momentum, starting from $11.29 \%$ in 2016 and ending at $14.04 \%$ in 2020.

Table 10 - Vertical Analysis of MTS's Consolidated Statement of Income

| Consolidated Statement of Financial Perfomance (mil.rubles) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OPERATING EXPENSES | 2016 | \% | 2017 | \% | 2018 | \% | 2019 | \% | 2020 | \% |
| Cost of senvices | 130158 | 37,40\% | 123779 | 35,69\% | 112401 | 30,87\% | 114057 | 32,13\% | 121943 | 31,92\% |
| Cost of goods | 45574 | 13,10\% | 45623 | 13,16\% | 63869 | 17,54\% | 58872 | 16,58\% | 63482 | 16,62\% |
| Sell ing, general and administrative expenses | 94046 | 27,02\% | 95186 | 27,45\% | 87946 | 24,15\% | 89933 | 25,33\% | 87983 | 23,03\% |
| Depreciation and amortization | 81582 | 23,44\% | 79912 | 23,04\% | 104588 | 28,72\% | 96195 | 27,10\% | 100234 | 26,24\% |
| Operating share of the profit of associates | 3115 | -0,00\% | 3210 | -0,93\% | 3799 | -1,04\% | 4583 | -1,29\% | 5048 | -1,32\% |
| Impairment of non-current assets |  |  | 3775 | 1,09\% | 149 | 0,04\% | 148 | -0,04\% | 2023 | 0,53\% |
| Impairment of financial assets | 2698 | 0,78\% | 2923 | 0,84\% | 3694 | 1,01\% | 7723 | 2,18\% | 11912 | 3,12\% |
| Other (income)/expenses | 2920 | -0,84\% | 1177 | -0,34\% | 4740 | -1,30\% | 7021 | -1,98\% | 496 | -0,13\% |
| Total operating expenses | 348023 | 100,00\% | 346811 | 100,00\% | 364108 | 100,00\% | 355028 | 100,00\% | 382033 | 100,00\% |

Source: Own processing based on the Consolidated Statement of Financial Perfomace of MTS FY2016-2020.
The company has presented its incomes as negative and the expenses as positive. However, the net effect correctly presents the financial performance during the respective years. This does not impact the results of the vertical and horizontal analysis done as it is consistently prepared in the same manner over the years.

As can be seen from Table 10, for the period 2016-2020, the cost of services makes up the largest share of a percent of total operating expenses (about $30 \%$ ), which is not surprising, since the revenue from the sale of services makes up the largest part of total income. The second most important expense before 2017 was selling, general and administrative expenses, the percentage share of which was more than $27 \%$, but since 2018 it has decreased, although the real value of the item has increased. The reason is that the cost of depreciation and amortization has increased dramatically since 2018, taking a share of the total operating expenses.

A vertical analysis of the company's balance sheet showed that the largest share of total assets is made up of property, plant and equipment (see Table 5), which are depreciated on a straight-line basis, with the exception of construction in progress and equipment intended for installation, which is not depreciated until the construction, or the installed asset will not be ready for its intended use.

According to the company's reports selling, general and administrative expenses include salaries and social contribution, advertising and marketing expenses, general and administrative expenses, taxes other than income, cash collection commission, universal service fund, dealers commission, utilities and maintenance, consulting expenses, billing and data processing and other.

Table 11 - Vertical Analysis of MTS's Consolidated Statement of Income

| Consolidated Statement of Financial Perfomance (mil.rubles) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Finance income (expense) | 2016 | \% | 2017 | \% | 2018 | \% | 2019 | \% | 2020 | \% |
| Finance income | 5273 | -26,29\% | 5548 | -27,02\% | 5981 | -18,50\% | 4352 | -9,19\%. | 3437 | -9,73\% |
| Finance expenses | 27136 | 135,27\% | 26064 | 126,94\% | 38165 | 118,03\% | 47366 | 100,06\% | 42084 | 119,18\% |
| Currency exchange loss/(gain) | 3241 | -16,16\% | 1301 | -6,34\% | 3594 | 11,12\% |  |  |  |  |
| Non-operating share of the loss of associates | 1287 | 6,42\% | 436 | 2,12\% | 909 | 2,81\% | 3496 | -7,39\%. | 273 | -0,77\% |
| Change in fair value of financial instruments | 166 | -0,83\% | 110 | -0,54\% | 5384 | -16,65\% |  |  |  |  |
| Other non-operating (income) expenses | 317 | 1,58\% | 992 | 4,83\% | 1031 | 3,19\% | 7821 | 16,52\%. | 3064 | -8,68\% |
| Total finance income (expense) | 20060 | 100,00\% | 20533 | 100,00\% | 32334 | 100,00\% | 47339 | 100,00\% | 35310 | 100,00\% |

Source: Own processing based on the Consolidated Statement of Financial Perfomace of MTS FY 20162020.

Financial results have an effect on the company's overall profit. The largest contribution comes from financial expenses connected to long-term borrowings, which have been mainly growing between 2016 and 2020. Financial expenses exceeded $100 \%$ of total finance revenue (expenses).

Finance income, which is created by transitory surplus cash invested in short-term assets and marketable securities, makes the second largest contribution. In 2016 financial income made $-26.29 \%,-27.02 \%$ in 2017, $-18.50 \%$ in 2018, -9.19 in 2019 and $-9.74 \%$ in 2020 of total fiancial income (expenses).

### 4.5.2 Horizontal Analysis of the Income Statement

Table 12-Horizontal Analysis of MTS's Consolidated Statement of Income

| Consolidated Statement of Financial Perfomance (mil.rubles) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 | 2017/16 (\%) | 2017 | 2018/17 (\%) | 2018 | 2019/18 (\%) | 2019 | 2020/19 (\%) | 2020 |
| REVENUES |  |  |  |  |  |  |  |  |  |
| Service revenue | 386486 | 1,11\% | 390761 | 5,15\% | 410890 | -1,07\% | 406478 | 4,67\% | 425448 |
| Sales of good | 49206 | 5,98\% | 52150 | 33,08\% | 69403 | -7,60\% | 64127 | 8,34\% | 69478 |
| Total revenues | 435692 | 1,66\% | 442911 | 8,44\% | 480293 | -2,02\% | 470605 | 5,17\% | 494926 |
|  |  |  |  |  |  |  |  |  |  |
| OPERATING EXPENSES (income) |  |  |  |  |  |  |  |  |  |
| Cost of services | 130158 | -4,90\% | 123779 | -9,19\% | 112401 | 1,47\% | 114057 | 6,91\% | 121943 |
| Cost of goods | 45574 | 0,11\% | 45623 | 39,99\% | 63869 | -7,82\% | 58872 | 7,83\% | 63482 |
| Selling, general and administrative expenses | 94046 | 1,21\% | 95186 | -7,61\% | 87946 | 2,26\% | 89933 | -2,17\% | 87983 |
| Depreciation and amortization | 81582 | -2,05\% | 79912 | 30,88\% | 104588 | -8,02\% | 96195 | 4,20\% | 100234 |
| Operating share of the profit of associates | 3115 | 3,05\% | 3210 | 18,35\% | - 3799 | 20,64\% | - 4583 | 10,15\% | 5048 |
| Impairment of non-current assets |  | 100,00\% | 3775 | -96,05\% | 149 | -199,33\% | - 148 | -1466,89\% | 2023 |
| Impairment of financial assets | 2698 | 8,34\% | 2923 | 26,38\% | 3694 | 109,07\% | 7723 | 54,24\% | 11912 |
| Other (income)/expenses | 2920 | -59,69\% | - 1177 | 302,72\% | - 4740 | 48,12\% | 7021 | -92,94\% | 496 |
| Total operating expenses | 348023 | -0,35\% | 346811 | 4,99\% | 364108 | -2,49\% | 355028 | 7,61\% | 382033 |
|  |  |  |  |  |  |  |  |  |  |
| OPERATING PROFIT | 87669 | 9,62\% | 96100 | 20,90\% | 116185 | -0,52\% | 115577 | -2,32\% | 112893 |
|  |  |  |  |  |  |  |  |  |  |
| Finance income (expense) |  |  |  |  |  |  |  |  |  |
| Finance income | 5273 | 5,22\% | - 5548 | 7,80\% | - 5981 | -27,24\% | - 4352 | -21,02\% | 3437 |
| Finance costs | 27136 | -3,95\% | 26064 | 46,43\% | 38165 | 24,11\% | 47366 | -11,15\% | 42084 |
| Currency exchange loss/(gain) | 3241 | -59,86\% | - 1301 | -376,25\% | 3594 | -100,00\% |  |  |  |
| Non-operating share of the loss of associates | 1287 | -66,12\% | 436 | 108,49\% | 909 | -484,60\% | - 3496 | -92,19\% | 273 |
| Change in fair value of financial instruments | 166 | -33,73\% | - 110 | 4794,55\% | - 5384 | -100,00\% |  |  |  |
| Other non-operating income (expenses) | 317 | 212,93\% | 992 | 3,93\% | 1031 | 658,58\% | 7821 | -139,18\% | 3064 |
| Total finance income (expense) | 20060 | 2,36\% | 20533 | 57,47\% | 32334 | 46,41\% | 47339 | -25,41\% | 35310 |
|  |  |  |  |  |  |  |  |  |  |
| Profit before tax | 67609 | 11,77\% | 75567 | 10,96\% | 83851 | -18,62\% | 68238 | 13,69\% | 77583 |
| Income tax expense | 15138 | 25,36\% | 18977 | -10,58\% | 16969 | -7,67\% | 15667 | 2,93\% | 16126 |
| Profit for the year from continuing operations | 52471 | 7,85\% | 56590 | 18,19\% | 66882 | -21,40\% | 52571 | 16,90\% | 61457 |
| Loss/(gain)from discounted operations | 4021 | -100,00\% |  | 100,00\% | 59050 | -104,28\% | 2528 | -75,63\% | 616 |
| Profit for the year | 48450 | 22,99\% | 59590 | -86,86\% | 7832 | 603,51\% | 55099 | 12,66\% | 62073 |
|  |  |  |  |  |  |  |  |  |  |
| Profit/(loss) for the year attributed to: |  |  |  |  |  |  |  |  |  |
| Owners of the company | 48474 | 15,61\% | 56042 | -87,78\% | 6848 | 692,07\% | 54241 | 13,22\% | 61412 |
| Non-controlling interests | 24 | -2383,33\% | 548 | 79,56\% | 984 | -12,80\% | 858 | -22,96\% | 661 |

Source: Own processing based on the Consolidated Statement of Financial Perfomace of MTS FY2016-2020.
Table 12 shows how profit has changed in the period from 2016 to 2020. and which items influenced it the most. To assess the increase or decrease in profits, it is necessary to analyze several totals from the income statement.

In terms of total revenues, Table 12 shows that revenues have risen marginally for almost all of these five years. In 2017, they increased by $1.66 \%$, in 2018 by $5.15 \%$, in 2019 they decreased by $2.02 \%$ and in 2020 they increased again by $4.67 \%$, which made it possible to come to a result slightly higher than in 2018.

A record increase in revenue over five years is observed in 2020 (494 926 million rubles), which is $5.17 \%$ more than a year earlier. The company explained the growth in revenue by the dynamics of consumption of basic telecommunications services and the development of new business segments.

As it was mentioned earlier the item revenue from the sale of services is the most significant item in the total revenue and the main changes in the total revenue during the entire analyzed period depend on it. For example, in 2018, revenue from the sale of goods
increased by $33.08 \%$, but this slightly affected the percentage increase in total revenue ( $8.44 \%$ ) due to a small amount compared to sales of services.

The dynamics of the company's operating expenses is insignificantly unstable. In 2017, there is a slight decline of $0.35 \%$, in 2018 expenses rise by $4.99 \%$, in 2019 expenses fall again by $2.49 \%$, and in 2020 they increase again by $7.61 \%$. Thus, from 2016-2020. there is an increase in operating expenses in the amount of 34.010 mil. rub. The largest part of operating expenses is occupied by the cost of services. Table 12 shows that the cost of services fell until 2018 and then began to grow slightly from 2019 but did not reach the original cost.

For the period 2016-2020 MTS PJSC has undergone some changes in a number of indicators in the statement of financial results. The company managed to increase its operating revenues by $13.6 \%$ while also increasing the main expenses by $5.52 \%$ attributable to operating expenses - the cost of services decreased by $6.31 \%$ and the cost of sales increased by $38.89 \%$. Thus, the company managed to increase the marginality of the sale of services by $10.08 \%$, while simultaneously increasing revenues from the sale of services and reducing the costs of their provision.

In 2017, MTS increased operating profit by $9.26 \%$, in 2018 it increased even more by $20.90 \%$, in 2019 it decreased by $0.52 \%$, and in 2020 it again decreased by $2.32 \%$. Table 12 shows that in the total financial income (expenses) the company has a positive value in all analyzed years. It means, the company has income from these items, which increased by $2.36 \%$ in 2017, then increased by another $57.47 \%$ and in 2018 again increased by $46.41 \%$ and in 2020 it falls by $25.41 \%$. But despite this, MTS still has a positive income of 35.310 mil. Rub.

Of all, it can be said that in 2018 MTS PJSC had the weakest results in 2018, this is due to a decrease in the MTS subscriber base. By the end of 2017, it measured 106.5 mil. customers, and a year later - 105.3 mil. In Russia, the number of subscribers during this time decreased by $0.4 \%$ to 78 million. This recession in the company was explained by reduction of sales of SIM-cards.

### 4.6 Selected Ratios of Financial Analysis (MTS)

The cash ratio, return on equity, and return on assets of MobileTelesystems PJSC based on its financial statements were calculated in the following tables covering years 20162020.

Table 13 - Cash Ratio, MTS

| Year | 2016 | 2017 | 2018 | 2019 | 2020 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Cash and cash equivalents (mil. Rub.) | 18470 | 30586 | 84075 | 38070 | 85405 |
| Current liabilities (mil. Rub.) | 127545 | 156671 | 295471 | 348457 | $\mathbf{3 2 8 6 1 4}$ |
| Cash ratio (mil. Rub.) | $\mathbf{0 , 1 4}$ | $\mathbf{0 , 2 0}$ | $\mathbf{0 , 2 8}$ | $\mathbf{0 , 1 1}$ | $\mathbf{0 , 2 6}$ |

Source: Own processing based on the MTS's financial statements, FY 2016-2020
Table 13 shows the cash ratio of MTS for the period 2016-2020, as well as the amounts from the company's balance sheet used for calculation. The recommended value of the cash ratio is from 0.5 to 1 , so the table shows that throughout the entire analyzed period, the cash ratio of MTS was below the norm. However, it is worth comparing it to the industry average as well, as the normal value may vary by industry and country (see Table 2). As can be seen from the table, in 2016 the cash ratio amounted to 0.14 million rubles, which is less than the average market indicator (0.16) by 0.2 million rubles. This means that in 2016 MTS would not be able to repay its short-term debts in the worst case. In 2017, the cash ratio was 0.20 , and in 2018 it was 0.28 , with average market ratios of 0.17 and 0.19 . So, in those years, MTS was much safer for creditors. The following year, the cash ratio fell to 0.11 , while the market average rose to 0.20 . This means that the company would have problems paying its debt in 2019. In 2020, the value of the cash ratio was higher than the industry average by 0.04, which means that MTS would be better paying its debts than most companies in the telecommunications industry in the Russian Federation.

Table 14-ROE, MTS

| Year | 2016 | 2017 | 2018 | 2019 | 2020 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Net income (mil. Rub.) | 48450 | 59590 | 7832 | 55099 | 62073 |
| Shareholders' equity (mil. Rub.) | 139235 | 120126 | 65274 | 33068 | 28700 |
| ROE (\%) | $\mathbf{3 4 , 8 0 \%}$ | $49,61 \%$ | $12,00 \%$ | $166,62 \%$ | $\mathbf{2 1 6 , 2 8 \%}$ |

Source: Own processing based on the MTS's financial statements, FY 2016-2020
Table 14 represents MTS's calculated return on equity using the items from the company's balance sheet and income statement for the period 2016-2020. Because the average ROE is constantly varied in different business segments, it is always required to compare the results of this indicator for companies in the same industry (see Table 3). For example, MTS's ROE in 2020 was $216.28 \%$, compared to the market average of $23.6 \%$ in the Russian telecommunications industry. Thus, the findings indicate that the company has had an extraordinarily high ROE in the market in 2020, as seen by the fact that it was $12 \%$
in the year 2018th. This indicates that every 1 ruble invested will yield 0.12 rubles, which is not a good indicator because market average ROE was $23.9 \%$ in 2018. According to the data in the table, MTS's ROE has been increasing year after year except for 2018, when the company's net income declined significantly.

Table 15-ROA, MTS

| Year | 2016 | 2017 | 2018 | 2019 | 2020 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Net income (mil. Rub.) | 48450 | 59590 | 7832 | 55099 | 62073 |
| Total assets (mil. Rub.) | 544470 | 551070 | 915993 | 823910 | 919203 |
| ROA (\%) | $\mathbf{8 , 9 0 \%}$ | $\mathbf{1 0 , 8 1 \%}$ | $\mathbf{0 , 8 6 \%}$ | $\mathbf{6 , 6 9 \%}$ | $\mathbf{6 , 7 5 \%}$ |

Source: Own processing based on the MTS's financial statements, FY 2016-2020
The calculated ROA of MTS PJSC by balance sheet and income statement items is shown in Table 15. In the case of ROA, the higher value is better, but it is always necessary to compare value indicators with industry averages (see Table 4), since companies in the same field of activity have the same asset base for work. From the data presented in the table, it can be said that the company's ROA did not reach the average market level only in 2018, when net profit dropped sharply to RUB 7.832 million, and total asset value increased sharply to 915,993 million rubles, resulting in ROA $0.86 \%$. The highest ROA was calculated in 2017 ( $10.81 \%$ ), when the company managed to generate an income of 59.590 million rubles by investing 551.070 million rubles in its assets and exceed the market average by 4.71\%.

### 4.7 Analysis of Financial Position (VimpelCOM)

Analysis of the company's financial position deals with the vertical and horizontal analysis of assets, equity, and liabilities.

### 4.7.1 Vertical Analysis of the Balance Sheet Items

Vertical analysis is used to proportionally analyze the financial statements of individual items from the total, in order to say about their significance. This is useful for viewing the balance of proportions and the change in proportions from year to year.

Table 16 - Vertical Analysis of VimpelCom's Assets

| Consolidated Statement of Financial Position (mil.rubles) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS (mil. Rubles) | 2016 | \% | 2017 | \% | 2018 | \% | 2019 | \% | 2020 | \% |
| NON-CURRENT ASSETS |  |  |  |  |  |  |  |  |  |  |
| Property, plant and equipment | 237011 | 42,69\% | 204661 | 41,96\% | 193895 | 42,36\% | 278147 | 52,43\% | 298938 | 56,17\% |
| Intangible assets | 35565 | 6,41\% | 31249 | 6,41\% | 28557 | 6,24\% | 120031 | 22,63\% | 115774 | 21,75\% |
| Goodwill | 106617 | 19,20\% | 100814 | 20,67\% | 97729 | 21,35\% |  |  |  |  |
| Investments in joint ventures | 7641 | 1,38\% |  |  |  |  |  |  |  |  |
| Deffered tax assets | 2299 | 0,41\% | 5304 | 1,09\% | 1824 | 0,40\% | 1169 | 0,22\% | 817 | 0,15\% |
| Other non-current financial assets | 58027 | 10,45\% | 2255 | 0,46\% | 1148 | 0,25\% | 868 | 0,16\% | 27121 | 5,10\% |
| Other non-current assets | 919 | 0,17\% | 555 | 0,11\% | 1126 | 0,25\% | 1888 | 0,36\% | 2128 | 0,40\% |
| Total non-current assets | 448079 | 80,70\% | 344838 | 70,70\% | 324279 | 70,85\% | 402103 | 75,80\% | 444778 | 83,58\% |


| CURRENT ASSETS |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Inventories | 6170 | 1,11\% | 3301 | 0,68\% | 9040 | 1,98\% | 9756 | 1,84\% | 7318 | 1,38\% |
| Trade and other receivables | 27868 | 5,02\% | 23641 | 4,85\% | 23049 | 5,04\% | 23634 | 4,46\% | 20860 | 3,92\% |
| Other current non-financial assets | 12714 | 2,29\% | 11695 | 2,40\% | 11436 | 2,50\% | 11146 | 2,10\% | 12067 | 2,27\% |
| Current income tax assets | 2589 | 0,47\% | 5669 | 1,16\% | 3607 | 0,79\% | 558 | 0,11\% | 1135 | 0,21\% |
| Other current financial assets | 10303 | 1,86\% | 72379 | 14,84\% | 56845 | 12,42\% | 51786 | 9,76\% | 33720 | 6,34\% |
| Cash and cash equivalents | 47510 | 8,56\% | 24963 | 5,12\% | 29420 | 6,43\% | 31498 | 5,94\% | 12302 | 2,31\% |
| Total current assets | 107154 | 19,30\% | 141648 | 29,04\% | 133397 | 29,15\% | 128378 | 24,20\% | 87402 | 16,42\% |


| Assets held for sale |  |  | 1296 | $0,27 \%$ | 23 | $0,01 \%$ | 22 | $0,004 \%$ |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

Source: Own processing based on the Consolidated Statement of Financial Position of VimpelCom FY20162020.

Table 16 represents outputs from the vertical analysis of statement of financial position of VimpelCom PJSC. The table shows the change in the percentage share of asset items by year. These changes can be observed in items such as non-current asset property, plant and equipment which includes telecommunications equipment, land, buildings and structures, office and measuring equipment, equipment for installation and construction in progress and other equipment. From the given data of this table, it is also clearly seen that the company's property is represented mainly by non-current assets.

From Table 16 we see that fixed assets represented by the item property, plant and equipment make up the largest percentage of non-current assets and of all assets in general. Until 2018, this item was approximately the same percentage of the total assets (slightly more than $40 \%$ ), in 2019 it increased to $52.43 \%$ and in the next year 2020 it still increased to $56.17 \%$.

Property, plant and equipment are carried at cost less accumulated depreciation and accumulated impairment losses. Depreciation of property, plant and equipment is accrued on a straight-line basis over the estimated useful lives of the assets.

The second most significant asset from 2016-2018 is goodwill. It has been declining in real value over the course of three years but has been rising in a percentage rate due to the decline in the value of the underlying asset item property, plant and
equipment. In 2016 it occupied $19.20 \%$ of total assets, and in 2017 it fell in real value but increased in percentage ratio to $20.67 \%$ due to the fact that the company stopped investing in joint ventures. In 2018, the amount of this item again falls in real value but grows in portion terms to $21.35 \%$ due to the decline in the property, plant and equipment item.

From 2019-2020 The second most significant asset is intangible assets. Until 2018, it occupied about $6 \%$ and from 2019 it rises sharply to $22.63 \%$ and in 2020 it falls a little and occupies $21.75 \%$. Intangible assets until 2018 included licenses for the provision of communication services and frequencies of permission, software and other intangible assets. Since 2019, this item also includes goodwill, among other things, which explains the sharp increase in the item both in real value and in percentage terms.

Intangible assets acquired separately are initially measured at cost and subsequently stated at cost less accumulated amortization and accumulated impairment losses. Intangible assets with limited useful lives are usually amortized on a straight-line basis over the estimated useful life of the intangible asset. The terms and procedure for amortization of intangible assets with a limited useful life are analyzed annually.

Goodwill is recognized for the future economic benefits arising from the net assets acquired in a business combination that are not identified and separately recognized. Goodwill is not amortized and is tested for impairment annually and as necessary when circumstances indicate that it is carrying amount may be impaired.

Table 17 - Vertical Analysis of VimpelCom's Equity and Liabilities

| Consolidated Statement of Financial Position (mil.rubles) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EQUITY AND LIABBILTIES (mil. Rubles) | 2016 | \% | 2017 | \% | 2018 | \% | 2019 | \% | 2020 | \% |
| NON-CURRENT LIABILITIES |  |  |  |  |  |  |  |  |  |  |
| Trade and other payables |  |  |  |  |  |  | 728 | 0,14\% | 2059 | 0,39\% |
| Financial liabilities | 146848 | 26,45\% | 208427 | 42,73\% | 206160 | 45,04\% | 247280 | 46,61\% | 223008 | 41,90\% |
| Provisions | 2655 | 0,48\% | 2771 | 0,57\% | 2978 | 0,65\% | 4556 | 0,86\% | 3685 | 0,69\% |
| Other non-current non-financial liabilities | 791 | 0,14\% | 1304 | 0,27\% | 7981 | 1,74\% | 5269 | 0,99\% | 4549 | 0,85\% |
| Deferred tax liabilities | 13775 | 2,48\% | 10877 | 2,23\% | 653 | 0,14\% | 647 | 0,12\% | 486 | 0,09\% |
| Total non-current liabilities | 164069 | 29,55\% | 223379 | 45,79\% | 217772 | 47,58\% | 258480 | 48,72\% | 233787 | 43,93\% |


| CURRENT LIABILITIES |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Trade and other payables | 56720 | $10,22 \%$ | 51712 | $10,60 \%$ | 63408 | $13,85 \%$ | 77069 | $14,53 \%$ | 86100 |
| Dividends payable |  |  | 25 | $0,01 \%$ |  |  |  |  |  |
| Other current non-financial liabilities | 22422 | $4,04 \%$ | 24161 | $4,95 \%$ | 10228 | $2,23 \%$ | 41383 | $7,80 \%$ | 38341 |
| Other current financial liabilities | 71796 | $12,93 \%$ | 24701 | $5,06 \%$ | 3877 | $0,85 \%$ | 1021 | $0,19 \%$ | 2042 |
| Current income tax debt | 1931 | $0,35 \%$ | 196 | $0,38 \%$ |  |  |  |  |  |
| Provisions | 3149 | $0,57 \%$ | 3988 | $0,82 \%$ | 564 | $0,12 \%$ | 1769 | $0,33 \%$ | 835 |
| Total current liabilities | 1560164 | $5,47 \%$ | 12717 | $2,40 \%$ | 13758 | $2,59 \%$ |  |  |  |


| Liabilities directly related to assets held for sale |  |  | 2364 | 0,48\% |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TOTAL LIABILITIES | 320087 | 57,65\% | 330526 | 67,76\% | 320883 | 70,11\% | 392439 | 73,97\% | 374863 | 70,44\% |


| EQUITY |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equity atributable to owners of the Company | 225845 | 40,68\% | 151706 | 31,10\% | 133763 | 29,23\% | 138330 | 26,08\% | 119082 | 22,38\% |
| Non-controlling interests | 9301 | 1,68\% | 5550 | 1,14\% | 3053 | 0,67\% | 266 | -0,05\% | 38235 | 7,18\% |
| Total equity | 235146 | 42,35\% | 157256 | 32,24\% | 136816 | 29,89\% | 138064 | 26,03\% | 157317 | 29,56\% |


| TOTAL EQUITY AND LIABILITIES | 555233 | 100,00\% | 487782 | 100,00\% | 457699 | 0,00\% | 530503 | 100,0\% | 532180 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

Source: Own processing based on the Consolidated Statement of Financial Position of VimpelCom FY20162020.

Table 17 represents a vertical analysis of liabilities and equity of VimpelCom PJSC. The majority of total long-term liabilities are loans in the categories specified in the financial liabilities section. Financial liabilities include bonds, loans from related parties, bank loans, lease liabilities, unamortized fees and other borrowings.

In 2016, the company had financial liabilities in the amount of 146.848 mil. Rub. which is $26.45 \%$ of total liabilities and equity. As can be seen from Table 17, the percentage of long-term debt grew until 2019 and amounted to $46.61 \%$, and in 2020 fell to $41.90 \%$.

The share of equity in the balance sheet structure for 2016 was $42.35 \%$. The value of this indicator over the period of four years gradually decreased and in 2019 amounted to $26.03 \%$. In 2020, it increased slightly and amounted to $29.56 \%$.

Most of the organization's liabilities during the entire analyzed period are occupied by non-current liabilities. For 2020, the organization attracted a larger number of both longterm and short-term debt obligations ( $43.93 \%$ and $26.51 \%$, respectively).

The company's assets must be produced from its own sources at least $50 \%$ of the time in order to meet the fundamental criteria of financial stability. During the time period under
consideration, this criteria was not satisfied on any of the reporting dates. As a result, the firm was in a condition of financial instability during the analyzed period.

Thus, the vertical analysis of VimpelCom PJSC indicates that there are a number of problems in the financial position of this company.

### 4.7.2 Horizontal Analysis of the Balance Sheet Items

Table 18 - Horizontal Analysis of VimpelCom's Assets

| Consolidated Statement of Financial Position (mill.rubles) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS (mil. Rubles) | 2016 | 2017/16 (\%) | 2017 | 2018/17(\%) | 2018 | 2019/18 (\%) | 2019 | 2020/19 (\%) | 2020 |
| NON-CURRENT ASSETS |  |  |  |  |  |  |  |  |  |
| Property, plant and equipment | 237011 | -13,65\% | 204661 | -5,26\% | 193895 | 43,45\% | 278147 | 7,47\% | 298938 |
| Intangible assets | 35565 | -12,14\% | 31249 | -8,61\% | 28557 | 320,32\% | 120031 | -3,55\% | 115774 |
| Goodwill | 106617 | -5,44\% | 100814 | $-3,06 \%$ | 97729 | -100,00\% |  |  |  |
| Investments in joint ventures | 7641 | -100,00\% |  |  |  |  |  |  |  |
| Deffered tax assets | 2299 | 130,71\% | 5304 | -65,61\% | 1824 | -35,91\% | 1169 | -30,11\% | 817 |
| Other non-current financial assets | 58027 | -96,11\% | 2255 | -49,09\% | 1148 | -24,39\% | 868 | 3024,54\% | 27121 |
| Other non-current assets | 919 | -39,61\% | 555 | 102,88\% | 1126 | 67,67\% | 1888 | 12,71\% | 2128 |
| Total non-current assets | 448079 | -23,04\% | 344838 | -5,96\% | 324279 | 24,00\% | 402103 | 10,61\% | 444778 |
|  |  |  |  |  |  |  |  |  |  |
| CURRENT ASSETS |  |  |  |  |  |  |  |  |  |
| Inventories | 6170 | -46,50\% | 3301 | 173,86\% | 9040 | 7,92\% | 9756 | -24,99\% | 7318 |
| Trade and other receivables | 27868 | -15,17\% | 23641 | -2,50\% | 23049 | 2,54\% | 23634 | -11,74\% | 20860 |
| Other current non-financial assets | 12714 | -8,01\% | 11695 | -2,21\% | 11436 | -2,54\% | 11146 | 8,26\% | 12067 |
| Current income tax assets | 2589 | 118,96\% | 5669 | -36,37\% | 3607 | -84,53\% | 558 | 103,41\% | 1135 |
| Other current financial assets | 10303 | 602,50\% | 72379 | -21,46\% | 56845 | -8,90\% | 51786 | -34,89\% | 33720 |
| Cash and cash equivalents | 47510 | -47,46\% | 24963 | 17,85\% | 29420 | 7,06\% | 31498 | -60,94\% | 12302 |
| Total current assets | 107154 | 32,19\% | 141648 | -5,83\% | 133397 | -3,76\% | 128378 | -31,92\% | 87402 |
|  |  |  |  |  |  |  |  |  |  |
| Assets held for sale |  | 100,00\% | 1296 | -98,23\% | 23 | -4,35\% | 22 | -100,00\% |  |
|  |  |  |  |  |  |  |  |  |  |
| TOTAL ASSETS | 555233 | -12,15\% | 487782 | -6,17\% | 457699 | 15,91\% | 530503 | 0,32\% | 532180 |

Source: Own processing based on the Consolidated Statement of Financial Position of VimpelCom FY20162020.

Based on the data obtained, it can be concluded that the total value of property (assets) for the period 2016-2020 fell by 23.053 million rubles or $4.15 \%$. However, significant fluctuations were observed during this period. In 2017 there is a decline of $12.15 \%$, and in $20186.17 \%$. Since in 2019 there has been an increase of $15.91 \%$, in 2020 there is again a very small increase of only $0.32 \%$, which did not help to outperform the results of 2016.

Both non-current and current assets negatively affected the change in the balance sheet. The cost of non-current assets during the period under review had a generally downward trend. In general, for 2016-2020, their amounts decreased by 3.301 million rubles. that in relative terms it was $-0.74 \%$. Growth in non-current assets is observed in 2019
$(+24 \%)$ and $2020(+10.61 \%)$ which helped a little to increase the total amount of assets. Current assets also had a negative trend. Their total amount in 2020 fell by 19.752 million. rub. ( $-18.43 \%$ ). An increase in current assets is observed only in 2017 by $32.19 \%$.

From 2016 to 2018, there was a decrease in property, plant and equipment by $18.91 \%$ in total, which means that in 2017 VimpelCom reduced its contribution to network equipment and base stations. However, in 2018 there is an increase of $43.45 \%$ in this article, which allowed the company to overtake the result of 2016 and in 2020 it grew by another 7.47\%.

Dynamics of cash and cash equivalents in the period from 2016 to 2020 is unstable and generally negative. In 2016, the amount of the article was 47510 million rubles. In 2017 and 2020, one can see a strong decline in these items ( $-47.46 \%$ and $-60.94 \%$ ). Between these years in 2018 and 2019. there is some increase ( $+17.85 \%$ and $+7.06 \%$ ), but it is quite insignificant. As a result, during the analyzed period, the amount of cash and cash equivalents fell by 35.208 mil . rub. and in 2020 amounted to 12.302 mil . Rub.

Cash and cash equivalents are held to meet short-term cash obligations and not for investment or other purposes. Cash and cash equivalents in the consolidated statement of financial position include cash in banks and on hand and highly liquid investments with maturities of less than three months that are readily convertible into certain amounts of cash and are only subject to insignificant risk of changes in value.

Table 19 - Horizontal Analysis of VimpelCom's Equity and Liabilities

| Consolidated Statement of Financial Position (mil.rubles) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EQUITY AND LIABILTIES (mil. Rubles) | 2016 | 2017/16 (\%) | 2017 | 2018/17 (\%) | 2018 | 2019/18 \% ${ }^{\text {( }}$ | 2019 | 2020/19 (\%) | 2020 |
| NON-CURRENT LIABILTIES |  |  |  |  |  |  |  |  |  |
| Trade and other payables |  |  |  |  |  | 100,00\% | 728 | 182,83\% | 2059 |
| Financial liabilities | 146848 | 41,93\% | 208427 | -1,09\% | 206160 | 19,95\% | 247280 | -9,82\% | 223008 |
| Provisions | 2655 | 4,37\% | 2771 | 7,47\% | 2978 | 52,99\% | 4556 | -19,12\% | 3685 |
| Other non-current non-financial liabilities | 791 | 64,85\% | 1304 | 512,04\% | 7981 | -3,, $88 \%$ | 5269 | -13,6\% | 4549 |
| Deferred tax liabilities | 13775 | -21,04\% | 10877 | -94,00\% | 653 | -0,92\% | 647 | -24,88\% | 486 |
| Total non-current liabilities | 164069 | 36,15\% | 223379 | -2,51\% | 217772 | 18,69\% | 258480 | -9,55\% | 233787 |
|  |  |  |  |  |  |  |  |  |  |
| CURRENT LIABILITIES |  |  |  |  |  |  |  |  |  |
| Trade and other payables | 56720 | -8,83\% | 51712 | 22,62\% | 63408 | 21,54\% | 77069 | 11,72\% | 86100 |
| Dividends payable |  | 100,00\% | 25 | -100,00\% |  |  |  |  |  |
| Other current non-financial liabilities | 22422 | 7,76\% | 24161 | -57,67\% | 10228 | 304,61\% | 41383 | -7,35\% | 38341 |
| Other current financial liabilities | 71796 | -65,60\% | 24701 | -84,30\% | 3877 | -73,67\% | 1021 | 100,00\% | 2042 |
| Current income tax debt | 1931 | -89,85\% | 196 | 187,76\% | 564 | 213,65\% | 1769 | -52,80\% | 835 |
| Provisions | 3149 | 26,64\% | 3988 | 527,73\% | 25034 | -49,20\% | 12717 | 8,19\% | 13758 |
| Total current liabilities | 156018 | -32,84\% | 104783 | -1,60\% | 103111 | 29,92\% | 133959 | 5,31\% | 141076 |
|  |  |  |  |  |  |  |  |  |  |
| Liabilities directly related to assets held for sale |  | 100,00\% | 2364 | -100,00\% |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| TOTAL LIABLITIES | 320087 | 3,26\% | 330526 | -2,92\% | 320883 | 22,30\% | 392439 | -4,48\% | 374863 |
|  |  |  |  |  |  |  |  |  |  |
| EQUITY |  |  |  |  |  |  |  |  |  |
| Equity attributable to owners of the Company | 225845 | -32,83\% | 151706 | -11,83\% | 133763 | 3,41\% | 138330 | -13,91\% | 119082 |
| Non-control ling interests | 9301 | -40,33\% | 5550 | -44,99\% | 3053 | -108,71\% | 266 | -14474,06\% | 38235 |
| Total equity | 235146 | -33,12\% | 157256 | -13,0\% | 136816 | 0,91\% | 138064 | 13,94\% | 157317 |
|  |  |  |  |  |  |  |  |  |  |
| TOTAL EQUITY AND LIABILTIES | 555233 | -12,15\% | 487782 | -6,17\% | 457699 | 15,91\% | 530503 | 0,32\% | 532180 |

Source: Own processing based on the Consolidated Statement of Financial Position of VimpelCom FY20162020.

The horizontal analysis of Liabilities and Equity of VimpelCom PJSC is shown in table 19. The table shows that the amount of both the company's liabilities is mainly growing, while the amount of the company's equity capital is falling. In 2016, the company had non-current liabilities of 164.069 million. rub., in 2017 it increased by $36.15 \%$, in 2018 it fell by $2.51 \%$, in 2019 it grew again by $18.69 \%$ and in 2020 it fell by $9.55 \%$. As a result, in 2020, the amount of total long-term liabilities amounted to 233.787 million rubles which means that in five years it has increased by 69.718 million rubles or $41.49 \%$.

In long-term liabilities, the largest share of total non-current liabilities is occupied by financial liabilities, which includes bonds, loans from related parties, bank loans, lease liabilities, unamortized payments and other borrowings. The dynamics of long-term liabilities depends mainly on the dynamics of this particular item. In 2016, the company had
long-term financial liabilities in the amount of 146.848 million rubles, which rose and fell in subsequent years and in 2020 amounted to 223.008 million rub. That is, in general, over five years, the company's long-term debt increased by 76.160 million rubles, or $51.86 \%$.

As for short-term liabilities, in 2016, VimpelCom had total current liabilities in the amount of 156.018 mil. rub. which decreased until 2018, then began to increase and in 2020 amounted to 141.076 million rubles. That is, over five years, long-term debt decreased by 14.942 million rubles, or $9.58 \%$.

During the analyzed period, the amount of sources of assets (liabilities and equity), as well as the value of assets, decreased by 23.053 million rubles. The equity of PJSC VimpelCom for the period 2016-2020 decreased by 77.829 million rubles, which in relative terms is $-33.09 \%$. The borrowed capital of the company is represented by both long-term and current liabilities. The amount of long-term liabilities of PJSC VimpelCom for the period 2016-2020 increased by 69.718 million rubles. rubles, and the amount of short-term also decreased by 14.942 million rubles. Since long-term assets have a greater weight in the volume of the total amount of liabilities, their amount has increased over five years. To maintain an appropriate degree of financial stability, the company's equity must grow faster than its liabilities. In this situation, equity declined while liabilities soared. As a result, the company's financial stability weakened over the time under study.

### 4.8 Analysis of Financial Performance (VimpelCOM)

In this part, a vertical and horizontal analysis of the financial position of PJSC VimpelCom are made.

### 4.8.1 Vertical Analysis of the Income Statement

Table 20 - Vertical Analysis of VimpelCom's Consolidated Statement of Income

| Consolidated Statement of Financial Perfomance (mil.rubles) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 | \% | 2017 | \% | 2018 | \% | 2019 | \% | 2020 | \% |
| REVENUES |  |  |  |  |  |  |  |  |  |  |
| Service revenue | 344233 | 96,74\% | 327517 | 95,93\% | 322070 | 92,09\% | 314061 | 90,40\% | 299366 | 91,2\%\% |
| Sale of equipment and accessories | 11016 | 3,10\% | 12411 | 3,64\% | 26147 | 7,48\% | 29457 | 8,48\% | 27232 | 8,30\% |
| Other revenues | 601 | 0,17\% | 1494 | 0,44\% | 1524 | 0,44\% | 3898 | 1,12\% | 1570 | 0,48\% |
| Total revenue | 355850 | 100,00\% | 341422 | 100,00\% | 349741 | 100,00\% | 347416 | 100,00\% | 328168 | 100,00\% |

Source: Own processing based on the Consolidated Statement of Financial Perfomace of VimpelCom FY2016-2020.

Table 20 shows that VimpelCom has 3 line items that form the company's total revenue. Most of the total revenue is revenue from services by item, which is typical for
companies operating in the telecommunications sector. This item includes revenue from the provision of voice, data and other telecommunications services through a wide range of wireless and broadband Internet services. For 2016-2020, it covers more than $90 \%$ of all revenue, which affects the dynamics the most. Other income has a insisgnificant impact on total revenue, as sales of equipment and accessories account for less than $9 \%$ of the total, and other revenues is even less.

Table 21 - Vertical Analysis of VimpelCom's Consolidated Statement of Income

| Consolidated Statement of Financial Perfomance (mil.rubles) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OPERATING EXPENSES | 2016 | \% | 2017 | \% | 2018 | \% | 2019 | \% | 2020 | \% |
| Other operating income |  |  |  |  |  |  |  |  | 301 | -0,10\% |
| Cost of services | - 93292 | 30,99\% | 83713 | 28,31\% | - 77327 | 25,05\% | 71565 | 24,65\% | - 76305 | 26,38\% |
| Cost of equipment and accessories | - 12413 | 4,12\% - | 13113 | 4,43\% - | - $\quad 25158$ | 8,15\% | - 29887 | 10,30\% | - 26265 | 9,08\% |
| Selling, general and administrative expenses | - 119901 | 39,83\% | 126928 | 42,93\% | - 126249 | 40,90\% | 97659 | 33,64\% | - 99436 | 34,38\% |
| Depreciation of fixed assets | - 56754 | 18,85\% | 55397 | 18,74\% | - $\quad 53686$ | 17,39\% | - 71177 | 24,52\% | - 71746 | 24,81\% |
| Depreciation of intangible assets | - 11057 | 3,67\% - | 11369 | 3,85\% - | - $\quad 11489$ | 3,72\% | - 10617 | 3,66\% | - 12232 | 4,23\% |
| Impairment loss | - 6140 | 2,04\% | 3898 | 1,32\% - | - 14053 | 4,55\% | - 6768 | 2,33\% | - 9951 | 3,44\% |
| Loss from the disposal of non-current assets | - 1497 | 0,50\% - | 1258 | 0,43\% - | - 1912 | 0,62\% | - 2618 | 0,90\% | - 2200 | 0,76\% |
| Income from the sale of subsidiaries |  |  |  |  | 1231 | -0,40\% |  |  | 8628 | -2,98\% |
| Total operating expeses | - 301054 | 100,00\% | 295676 | 100,00\% | - 308643 | 100,00\% | - 290291 | 100,00\% | - 289206 | 100,00\% |

Source: Own processing based on the Consolidated Statement of Financial Perfomace of VimpelCom FY2016-2020.

Table 21 shows that for the analyzed period Selling, general and administrative expenses take the biggest percentage share from the total amount of operating exepnses (around $40 \%$ until 2018 and over 30 from 2019). This item includes customer related costs, personnel costs, information technology and network support costs, rental and other rental costs, taxes other than income tax, professional and advisory services, loss on accounts receivable and other administrative expenses. expenses. The second place is occupied by the item cost of services, which takes about $25 \%$ during the analyzed period. Since the main source of the company's income is the provision of voice, data and other telecommunications services through a wide range of wireless and broadband Internet services, this item includes the costs associated with the provision of the above listed services.

Table 22 - Vertical Analysis of VimpelCom's Consolidated Statement of Income

| Consolidated Statement of Financial Perfomance (mil.rubles) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Finance income (expense) | 2016 | \% | 2017 | \% | 2018 | \% | 2019 | \% | 2020 | \% |
| Financial expenses | 24815 | 105,13\% | - 23764 | 65,56\% | 22148 | 107,79\% | 28331 | 100,23\% | 23388 | 85,10\% |
| Financial income | 6356 | -26,93\% | 2708 | -7,47\% | 3763 | -18,31\% | 3652 | -12,92\% | 2767 | -10,07\% |
| Net positive/(negative) foreign exchange differences | 8088 | -34,26\% | 879 | 2,42\% | 5013 | 24,40\% | 228 | -0,81\% | 8593 | 31,27\% |
| Other non-operating income (expenses), (net) | - 6356 | 26,93\% | - 6674 | 18,41\% | 2850 | -13,87\% | - $\quad 3816$ | 13,50\% | 1730 | -6,29\% |
| Share of (loss)/profit of joint ventures accounted for using the equity method | 885 | 3,75\% | - 1231 | 3,40\% |  |  |  |  |  |  |
| Impairment of investments in joint ventures accounted for using equity method | - 5993 | 25,39\% | 6410 | 17,68\% |  |  |  |  |  |  |
| Total finance income (expense) | - 23605 | 100,00\% | - 36250 | 100,00\% | - 20548 | 100,00\% | - 28267 | 100,00\% | 27484 | 100,00\% |

Source: Own processing based on the Consolidated Statement of Financial Perfomace of VimpelCom FY2016-2020.

Financial results have an effect on the company's overall profit. The highest contribution is made by Financial expenses which makes over $100 \%$ of total fiancial income (expense) except for 2017 when it contributed $65.56 \%$.

The next highest contribution is made by Other non-operating income (expenses) which includes expenses related to long-term repayment of debt, change in the fair value of hedging derivatives, net (loss) / gain on the sale of foreign currency, other income (net).

### 4.8.2 Horizontal Analysis of the Income Statement

Table 23 - Horizontal Analysis of VimpelCom's Consolidated Statement of Income


Source: Own processing based on the Consolidated Statement of Financial Perfomace of VimpelCom FY2016-2020.

The profit of the company is shown in Table 23 for the period 2016-2020 and which factors had the most impact on it. To determine if profits have increased or decreased, multiple totals from the income statement must be analyzed.

In terms of total revenue, Table 23 shows that revenue has changed little for almost all five years. At the beginning of the analyzed period, the total revenue was 355.850 million rubles. In 2017 it decreased by $4.05 \%$, in 2018 it slightly increased by $1.66 \%$, in 2019 it fell by $0.66 \%$ and in 2020 it fell again by $5.54 \%$, which resulted in a total revenue of 328.168 million rubles. According to the company's materials, the weakening of the ruble and the COVID-19 coronavirus pandemic, which caused travel restrictions, had a negative impact on the indicators. This, in turn, led to a decrease in revenue from highly profitable roaming, as well as a drop in income from migrant subscribers.

Thus, revenue growth over five years is observed only in 2018 ( $+2.44 \%$ ). The main growth drivers of the indicator were the successful completion of the integration of Euroset stores and the positive dynamics of ARPU (average revenue per user).

As it was mentioned in the vertical analysis of the company's revenues service revenue is the most significant item in the total revenue and the main changes in the total revenue for the entire analyzed period depend on it. For example, in 2017 and 2019 sales of goods increased by $12.66 \%$, but this did not cause a percentage increase in total revenue due to the small amount compared to the sale of services.

The dynamics of the VimpelCom's total operating income (expenses) is mainly declining. In 2017, there is a slight decrease of $1.79 \%$, in 2018 expenses grow by $4.39 \%$, in 2019 they fall again by $5.95 \%$, and in 2020 they again fall slightly by $0.37 \%$. Thus, from 2016-2020 there was a decrease in operating expenses in the amount of 11.848 million rubles. The largest part of operating income (expenses) is occupied by selling, general and other administrative expenses. This item includes expenses such as personnel costs, customer-related costs, information technology and network support costs, taxes other than income tax, service costs and a variable part of other lease payments (operating lease costs and other costs related to rent, professional and consulting services, loss on receivables and other administrative expenses. Table 23 shows that the dynamics of the value of this item is not stable. In 2016, it amounted to 119.901 million rubles, and in 2017 it increased by $5.86 \%$, the following year it fell by $0.53 \%$, then again it fell only by a large amount ( $-22.63 \%$ ), and in 2020 it slightly increased by $1.82 \%$. As a result, in 2020 the cost of the item selling, general and other administrative expenses was 99.426 million rubles.

Thus, the company's revenue declined, as did the main expenses attributable to operating expenses - the cost of services and administrative expenses. From 2016 to 2020, it appears as though the corporation focused on the selling of goods, since both expenses and revenues for this activity have been increasing.

The operating profit of the firm declined by $1.79 \%$ in 2017, increased by $4.39 \%$ in 2018, decreased by $5.95 \%$ in 2019, and decreased again by $0.37 \%$ in 2020. According to Table 23, the company's overall financial income (expenses) is negative in all the years reviewed. This suggests that the corporation is losing money on these things, which increased by $53.57 \%$ in 2017 , reduced by $43.32 \%$ in 2018 , increased by $37.57 \%$ again in

2018 , and will decline by $2.77 \%$ in 2020 . Thus, the corporation will incur a loss of 27.484 million rubles in 2020.

From everything we can say that the results of PJSC VimpelCom leave much to be desired. The campaign showed the highest result during the analyzed period in 2018. As stated earlier, this was due to the growth in revenue, which offset the negative impact on the indicator from the integration of Euroset stores and the increase in annual fees for the use of frequencies in 2018.

### 4.9 Selected Ratios of Financial Analysis (VimpelCOM)

The cash ratio, return on equity, and return on assets of VimpelCom PJSC based on its financial statements were calculated in the following tables covering years 2016-2020.

Table 24 - Cash Ratio, VimpelCom

| Year | 2016 | 2017 | 2018 | 2019 | 2020 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Cash and cash equivalents (mil. Rub.) | 47510 | 24963 | 29420 | 31498 | 12302 |
| Current liabilities (mil. Rub.) | 156018 | 104783 | 103111 | 133959 | 141076 |
| Cash ratio (mil. Rub.) | $\mathbf{0 , 3 0}$ | $\mathbf{0 , 2 4}$ | $\mathbf{0 , 2 9}$ | $\mathbf{0 , 2 4}$ | $\mathbf{0 , 0 9}$ |

Source: Own processing based on the VimpelCom's financial statements, FY 2016-2020

Table 24 represents VimpelCom's cash ratio calculated using items from the company's balance sheet for the period 2016-2020. As it was mentioned earlier, the recommended value for the cash ratio is between 0.5 and 1 , but it may vary by industry and country (see Table 2). In 2016, the cash ratio was 0.30 , which is less than 0.5 , but still higher than the average market value by 0.14 . The table shows that in 2017 the value of cash and cash equivalents, as well as short-term liabilities, decreased sharply, and therefore the value of the cash ratio also decreased. In 2018, the company's cash ratio rose to 0.29 as the value of cash and cash equivalents also increased. In 2019, it fell again to 0.24 due to an increase in MTS's current liquidity. Until 2020, the company's cash ratio was higher than the average for the Russian telecommunications industry, so the value was appropriate. The worst year for VimpelCom in terms of cash was 2020, when it was only 0.09 . As such, the company was far from meeting its short-term debt without selling or liquidating other assets in 2020.

Table 25-ROE, VimpelCom

| Year | 2016 | 2017 | 2018 | 2019 | 2020 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Net income (mil. Rub.) | 12732 | 8203 | 9351 | 17435 | 5829 |
| Shareholders' equity (mil. Rub.) | 225845 | 151706 | 133763 | 138330 | 119082 |
| ROE (\%) | $\mathbf{5 , 6 4 \%}$ | $\mathbf{5 , 4 1 \%}$ | $\mathbf{6 , 9 9 \%}$ | $\mathbf{1 2 , 6 0 \%}$ | $\mathbf{4 , 8 9 \%}$ |

Source: Own processing based on the VimpelCom's financial statements, FY 2016-2020
Calculated ROE of VimpelCom PJSC using the company's financial statements for the period 2016-2020 is shown in the table 25. In case of VimpelCom the poor ROE results are distinctly visible from the table. In none of the years of the analyzed period did the company reach the industry average (see Table 3). Thus, for an investor who would like to get the maximum profit from his portfolio, it would be a huge risk to invest his money in VimpelCom due to the low ROE.

Table 26 - ROA, VimpelCom

| Year | 2016 | 2017 | 2018 | 2019 | 2020 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Net income (mil. Rub.) | 12732 | 8203 | 9351 | 17435 | 5829 |
| Total assets (mil. Rub.) | 555233 | 487782 | 457699 | 530503 | 532180 |
| ROA (\%) | $\mathbf{2 , 2 9 \%}$ | $\mathbf{1 , 6 8 \%}$ | $\mathbf{2 , 0 4 \%}$ | $\mathbf{3 , 2 9 \%}$ | $\mathbf{1 , 1 0 \%}$ |

Source: Own processing based on the VimpelCom's financial statements, FY 2016-2020
The results of PJSC VimpelCom's ROA calculations are presented in Table 26. Just like ROE, it is clear at first glance that the company's results leave much to be desired. The company did not achieve the industry average in any of the analysed years (see Table 4). This means that VimpelCom's management is inefficiently using its assets to make a profit. Although the table shows that a fair amount of money was invested in the assets, this did not help to generate higher returns, which led to poor ROA.

### 4.10 Analysis of Financial Position (MegaFon)

The vertical and horizontal assessment of MegaFon's assets, equity, and liabilities are part of the financial position analysis.

### 4.10.1 Vertical Analysis of the Balance Sheet Items

Table 27-Vertical Analysis of MegaFon's Assets

| Consolidated Statement of Financial Position (mil.rubles) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS (mil. Rubles) | 2016 | \% | 2017 | \% | 2018 | \% | 2019 | \% | 2020 | \% |
| NON-CURRENT ASSETS |  |  |  |  |  |  |  |  |  |  |
| Property, plant and equipment | 237155 | 51,36\% | 220705 | 39,29\% | 224666 | 44,05\% | 288408 | 41,61\% | 292283 | 37,78\% |
| Right-of-use assets |  |  |  |  |  |  | 85485 | 12,33\% | 74114 | 9,58\% |
| Intangible assets other than goodwill | 61295 | 13,27\% | 128140 | 22,81\% | 81026 | 15,89\% | 80845 | 11,66\% | 75346 | 9,74\% |
| Goodwill | 30549 | 6,62\% | 73218 | 13,03\% | 30549 | 5,99\% | 30549 | 4,41\% | 30578 | 3,95\% |
| Investments in associate and joint ventures | 45234 | 9,80\% | 28567 | 5,09\% | 73265 | 14,37\% | 68385 | 9,87\% | 66914 | 8,65\% |
| Non-current financial assets | 4799 | 1,04\% | 3585 | 0,64\% | 3829 | 0,75\% | 15239 | 2,20\% | 129277 | 16,71\% |
| Non-current non-financial assets | 3039 | 0,66\% | 4558 | 0,81\% | 7531 | 1,48\% | 9092 | 1,31\% | 9096 | 1,18\% |
| Deffered tax assets | 1199 | 0,26\% | 3829 | 0,68\% | 2064 | 0,40\% | 848 | 0,12\% | 1309 | 0,17\% |
| Total non-current assets | 383270 | 83,00\% | 462602 | 82,35\% | 422930 | 82,93\% | 578851 | 83,51\% | 678917 | 87,76\% |
| CURRENT ASSETS |  |  |  |  |  |  |  |  |  |  |
| Inventories | 9354 | 2,03\% | 10045 | 1,79\% | 9885 | 1,94\% | 10257 | 1,48\% | 9659 | 1,25\% |
| Current non-financial assets | 5051 | 1,09\% | 7446 | 1,33\% | 7766 | 1,52\% | 7432 | 1,07\% | 9065 | 1,17\% |
| Income tax prepayment | 1992 | 0,43\% | 2586 | 0,46\% | 4275 | 0,84\% | 3908 | 0,56\% | 1102 | 0,14\% |
| Trade and other receivables | 19352 | 4,19\% | 26520 | 4,72\% | 29137 | 5,71\% | 37104 | 5,35\% | 28008 | 3,62\% |
| Other current financial assets | 10842 | 2,35\% | 16097 | 2,87\% | 7955 | 1,55\% | 2898 | 0,42\% | 12201 | 1,58\% |
| Cash and cash equivalents | 31922 | 6,91\% | 36147 | 6,43\% | 27214 | 5,34\% | 52706 | 7,60\% | 34614 | 4,47\% |
| Assets held for sale |  |  | 284 | 0,05\% | 847 | 0,17\% |  |  |  |  |
| Total current assets | 78513 | 17,00\% | 99125 | 17,65\% | 87079 | 17,07\% | 114305 | 16,49\% | 94649 | 12,24\% |
| TOTAL ASSETS | 461783 | 100,00\% | 561727 | 100,00\% | 510009 | 100,00\% | 693156 | 100,00\% | 77366 | 100,00\% |

Source: Own processing based on the Consolidated Statement of Financial Position of MegaFon FY20162020.

Table 27 shows a vertical analysis of the asset structure of PJSC MegaFon. An analysis of this table shows that the item relating to non-current assets property, plant and equipment has the largest share of all asset items in general in the period 2016-2020. This item includes telecommunications network, wired communication channels, buildings and structures, vehicles, office and other equipment and construction in progress. Depreciation of property, plant and equipment is charged on a straight-line basis over the estimated useful life of the asset. It can be seen from the table that this item increased in real value over the course of five years, but mostly fell as a percentage of total assets. This is due to an increase in the percentage of other non-current assets, such as intangible assets other than goodwill, goodwill, and right-of-use assets. So, in 2016, property, plant and equipment accounted for $51.36 \%$ of the total value of assets, and in 2020 it fell to $37.78 \%$.

The second largest share of revenue is occupied by the item of non-current assets, intangible assets other than goodwill, which includes operating licenses, customer base,
patents and trademarks, other software, and other intangible assets except goodwill. This item in 2016 amounted to 61.295 million rubles (13.27\%) and in 2017 increased sharply both in percentage terms ( $22.81 \%$ ) and in real value to 128.140 million rubles. Starting from 2018, the cost of an article begins to fall in real value and percentage, and in 2020 it is 75.346 million rubles (9.74\%).

The useful lifetime of intangible assets is set as definite or indefinite. The Group does not have intangible assets with indefinite useful lives other than goodwill. All intangible assets are amortized on a straight-line basis over their expected useful lives.

Table 28 - Vertical Analysis of MegaFon's Equity and Liabilities

| Consolidated Statement of Financial Position (mil.rubles) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EQUITY AND LIABILITIES (mil. Rubles) | 2016 | 2017/16 (\%) | 2017 | 2018/17 (\%) | 2018 | 2019/18 (\%) | 2019 | 2020/19 (\%) | 2020 | \% |
| NON-CURRENT LIABILITIES |  |  |  |  |  |  |  |  |  |  |
| Loans and borrowings | 195724 | 42,38\% | 212097 | 37,76\% | 288262 | 56,52\% | 350066 | 50,50\% | 272675 | 35,25\% |
| Other long-term financial liabilities | 6653 | 1,44\% | 4540 | 0,81\% | 4713 | 0,92\% | 2552 | 0,37\% | 667 | 0,09\% |
| Long-term non-financial liabilities | 2605 | 0,56\% | 10181 | 1,81\% | 3895 | 0,76\% | 4000 | 0,58\% | 3968 | 0,51\% |
| Long-term lease liabilities |  |  |  |  |  |  | 77315 | 11,15\% | 65979 | 8,53\% |
| Inventories | 3888 | 0,84\% | 4378 | 0,78\% | 5117 | 1,00\% | 6380 | 0,92\% | 7715 | 1,00\% |
| Deferred tax liabilities | 20812 | 4,51\% | 28792 | 5,13\% | 26016 | 5,10\% | 34601 | 4,99\% | 33572 | 4,34\% |
| Total non-current liabilities | 229682 | 49,74\% | 259988 | 46,28\% | 328003 | 64,31\% | 474914 | 68,51\% | 384576 | 49,71\% |
|  |  |  |  |  |  |  |  |  |  |  |
| CURRENT LIABILITIES |  |  |  |  |  |  |  |  |  |  |
| Trade and other payables | 43581 | 9,44\% | 50535 | 9,00\% | 53235 | 10,44\% | 54607 | 7,88\% | 44171 | 5,71\% |
| Loans and borrowings | 39389 | 8,53\% | 52013 | 9,26\% | 39232 | 7,69\% | 25692 | 3,71\% | 73862 | 9,55\% |
| Dividends payable | 2839 | 0,61\% |  |  |  |  |  |  |  |  |
| Other current financial liabilities | 3538 | 0,77\% | 3853 | 0,69\% | 145 | 0,03\% | 251 | 0,04\% | 209 | 0,03\% |
| Short-term non-financial liabilities | 18186 | 3,94\% | 29186 | 5,20\% | 17661 | 3,46\% | 18264 | 2,63\% | 21054 | 2,72\% |
| Current lease liabilities |  |  |  |  |  |  | 13584 | 1,96\% | 16296 | 2,11\% |
| Income tax debt | 445 | 0,10\% | 843 | 0,15\% | 1330 | 0,26\% | 1195 | 0,17\% | 374 | 0,05\% |
| Total current liabilities | 107978 | 23,38\% | 136430 | 24,29\% | 111603 | 21,88\% | 113593 | 16,39\% | 155966 | 20,16\% |
|  |  |  |  |  |  |  |  |  |  |  |
| TOTAL LIABILITIES | 337660 | 73,12\% | 396418 | 70,57\% | 439606 | 86,20\% | 588507 | 84,90\% | 540542 | 69,88\% |
|  |  |  |  |  |  |  |  |  |  |  |
| EQUITY |  |  |  |  |  |  |  |  |  |  |
| Equity atributable to owners of the Company | 124166 | 26,89\% | 109773 | 19,54\% | 70667 | 13,86\% | 104956 | 15,14\% | 233548 | 30,19\% |
| Non-controlling interests | 43 | -0,01\% | 55536 | 9,89\% | 264 | -0,05\% | 307 | -0,04\% | 524 | -0,07\% |
| Total equity | 124123 | 26,88\% | 165309 | 29,43\% | 70403 | 13,80\% | 104649 | 15,10\% | 233024 | 30,12\% |
|  |  |  |  |  |  |  |  |  |  |  |
| TOTAL EQUITY AND LIABILITIES | 461783 | 100,00\% | 561727 | 100,00\% | 510009 | 100,00\% | 693156 | 100,00\% | 773566 | 100,00\% |

Source: Own processing based on the Consolidated Statement of Financial Position of MegaFon FY20162020.

Table 28 represents a vertical analysis of equity and liabilities of MegaFon PJSC for 2016-2020. The table shows that most of the total long-term liabilities are loans and borrowings. In 2016, the company had borrowed funds in the amount of 195.724 million rub., which accounted for $42.38 \%$ of total liabilities and equity. The volume of long-term loans and borrowings increased until 2019 both in real value and in percentage terms and
amounted to 350.066 million rubles ( $50.50 \%$ ). Since 2019, the volume of this item began to fall and in 2020 amounted to 272.675 million rubles ( $35.25 \%$ ).

In the period 2016-2020 the second place in terms of total liabilities and equity of the company is equity attributed to the owners of the company in 2016 it amounted to 124.166 million rubles ( $26.89 \%$ ), until 2018 it fell and in 2019 it began to grow again and already in 2020 amounted to 233.548 million rubles ( $30.19 \%$ ).

The dynamics of total equity, as can be seen from the table, mainly depends on the dynamics of the share of equity owned by the owners of the company, since the percentage of both is almost the same. With the exception of 2017, when the real equity value of an owner-owned company fell, but the value of total equity increased due to the growth of noncontrolling interests. The table also shows that in the period 2016-2020. the percentage of borrowed capital exceeds the share of own sources, which indicates that the company is in a state of instability.

### 4.10.2 Horizontal Analysis of the Balance Sheet Items

Table 29 - Horizontal Analysis of MegaFons's Assets

| Consolidated Statement of Financial Position (mil.rubles) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS (mil. Rubles) | 2016 | 2017/16 (\%) | 2017 | 2018/17 (\%) | 2018 | 2019/18 (\%) | 2019 | 2020/19 (\%) | 2020 |
| NON-CURRENT ASSETS |  |  |  |  |  |  |  |  |  |
| Property, plant and equipment | 237155 | -6,94\% | 220705 | 1,79\% | 224666 | 28,37\% | 288408 | 1,34\% | 292283 |
| Right-of-use assets |  |  |  |  |  | 100,00\% | 85485 | -13,30\% | 74114 |
| Intangible assets other than goodwill | 61295 | 109,05\% | 128140 | -36,77\% | 81026 | -0,22\% | 80845 | -6,80\% | 75346 |
| Goodwill | 30549 | 139,67\% | 73218 | -58,28\% | 30549 | 0,00\% | 30549 | 0,09\% | 30578 |
| Investments in associate and joint ventures | 45234 | -36,85\% | 28567 | 156,47\% | 73265 | -6,66\% | 68385 | -2,15\% | 66914 |
| Non-current financial assets | 4799 | -25,30\% | 3585 | 6,81\% | 3829 | 297,99\% | 15239 | 748,33\% | 129277 |
| Non-current non-financial assets | 3039 | 49,98\% | 4558 | 65,23\% | 7531 | 20,73\% | 9092 | 0,04\% | 9096 |
| Deffered tax assets | 1199 | 219,35\% | 3829 | -46,10\% | 2064 | -58,91\% | 848 | 54,36\% | 1309 |
| Total non-current assets | 383270 | 20,70\% | 462602 | -8,58\% | 422930 | 36,87\% | 578851 | 17,29\% | 678917 |
|  |  |  |  |  |  |  |  |  |  |
| CURRENT ASSETS |  |  |  |  |  |  |  |  |  |
| Inventories | 9354 | 7,39\% | 10045 | -1,59\% | 9885 | 3,76\% | 10257 | -5,83\% | 9659 |
| Current non-financial assets | 5051 | 47,42\% | 7446 | 4,30\% | 7766 | -4,30\% | 7432 | 21,97\% | 9065 |
| Income tax prepayment | 1992 | 29,82\% | 2586 | 65,31\% | 4275 | -8,58\% | 3908 | -71,80\% | 1102 |
| Trade and other receivables | 19352 | 37,04\% | 26520 | 9,87\% | 29137 | 27,34\% | 37104 | -24,51\% | 28008 |
| Other current financial assets | 10842 | 48,47\% | 16097 | -50,58\% | 7955 | -63,57\% | 2898 | 321,01\% | 12201 |
| Cash and cash equivalents | 31922 | 13,24\% | 36147 | -24,71\% | 27214 | 93,67\% | 52706 | -34,33\% | 34614 |
| Assets held for sale |  | 100,00\% | 284 | 198,24\% | 847 | -100,00\% |  |  |  |
| Total current assets | 78513 | 26,25\% | 99125 | -12,15\% | 87079 | 31,27\% | 114305 | -17,20\% | 94649 |
|  |  |  |  |  |  |  |  |  |  |
| TOTAL ASSETS | 461783 | 21,64\% | 561727 | -9,21\% | 510009 | 35,91\% | 693156 | 11,60\% | 773566 |

Source: Own processing based on the Consolidated Statement of Financial Perfomance of MegaFon FY20162020.

Table 29 shows a horizontal analysis of the company's assets. Based on the data obtained, it can be concluded that the total value of property for the period 2016-2020. increased by 311.783 million rubles or $67.52 \%$. Moreover, the amount of assets has been growing for almost the entire analyzed period, except for 2018, when it fell by $9.21 \%$. If you look closely at the table, this is due to a decrease in both current ( $-12.15 \%$ ) and non-current assets (-8.58\%) in 2018.

Both non-current and current assets had a positive impact on the change in the balance sheet since both of them had a growth trend (except for 2018). In general, for 20162020, the amount of non-current assets increased by 295.647 million rubles, which in relative terms amounted to $77.14 \%$. The total amount of current assets in the period 2016-2020 increased by 16.136 million rubles or $20.55 \%$.

Non-current assets are growing at a greater rate than current assets in this situation. Current assets, on the other hand, continue to expand, indicating that the company's assets are becoming more mobile. The more mobile assets a firm has, the more liquid it is, and hence the smaller the risk connected with it.

Property, plant, and equipment decreased by $6.94 \%$ to 2017 , indicating that MTS reduced its contributions to network equipment and base stations in 2017 and invested more in intangible assets other than goodwill, which increased by $109.05 \%$ and goodwill, which increased by $139.67 \%$.

Table 30 - Horizontal Analysis of MegaFons's Equity and Liabilities

| EQUITY AND LIABILITIES (mil. Rubles) | 2016 | 2017/16 (\%) | 2017 | 2018/17 (\%) | 2018 | 2019/18 (\%) | 2019 | 2020/19 (\%) | 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NON-CURRENT LIABILTIES |  |  |  |  |  |  |  |  |  |
| Loans and borrowings | 195724 | 8,37\% | 212097 | 26,42\% | 288262 | 21,44\% | 350066 | -22,11\% | 272675 |
| Other long-term financial liabilities | 6653 | -31,76\% | 4540 | 3,67\% | 4713 | -45,85\% | 2552 | -73,86\% | 667 |
| Long-term non-financial liabilities | 2605 | 290,83\% | 10181 | -161,39\% | 3895 | 2,70\% | 4000 | -0,80\% | 3968 |
| Long-term lease liabilities |  |  |  |  |  | 100,00\% | 77315 | -14,66\% | 65979 |
| Inventories | 3888 | 12,60\% | 4378 | 14,44\% | 5117 | 24,68\% | 6380 | 20,92\% | 7715 |
| Deferred tax liabilities | 20812 | 38,34\% | 28792 | -10,67\% | 26016 | 33,00\% | 34601 | -2,97\% | 33572 |
| Total non-current liabilities | 229682 | 13,19\% | 259988 | 20,74\% | 328003 | 44,79\% | 474914 | -19,02\% | 384576 |


| CURRENT LIABILITIES |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Trade and other payables | 43581 | $15,96 \%$ | 50535 | $5,07 \%$ | 53235 | $2,58 \%$ | 54607 | $-19,11 \%$ | 44171 |
| Loans and borrowings | 39389 | $32,05 \%$ | 52013 | $-32,58 \%$ | 39232 | $-34,51 \%$ | 25692 | $187,49 \%$ | 73862 |
| Dividends payable | 2839 | $-100,00 \%$ |  |  |  |  |  |  |  |
| Other current financial liabilities | 3538 | $8,90 \%$ | 3853 | $-2557,24 \%$ | 145 | $73,10 \%$ | 251 | $-16,73 \%$ | 209 |
| Short-term non-financial liabilities | 18186 | $60,49 \%$ | 29186 | $-65,26 \%$ | 17661 | $3,41 \%$ | 18264 | $15,28 \%$ | 21054 |
| Current lease liabilities |  |  |  |  |  | $100,00 \%$ | 13584 | $19,96 \%$ | 16296 |
| Income tax debt | 445 | $89,44 \%$ | 843 | $36,62 \%$ | 1330 | $-10,15 \%$ | 1195 | $-68,70 \%$ | 374 |
| Total current liabilities | 107978 | $26,35 \%$ | 136430 | $-22,25 \%$ | 111603 | $1,78 \%$ | 113593 | $37,30 \%$ | 155966 |
|  |  |  |  |  |  |  |  |  |  |
| TOTAL LIABILITIES |  |  |  |  |  |  |  |  |  |


| EQUITY |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Equity attributable to owners of the Company | 124166 | $-11,59 \%$ | 109773 | $-55,34 \%$ | 70667 | $48,52 \%$ | 104956 | $122,52 \%$ |
| Non-controlling interests | 43 | $-129253,49 \%$ | 55536 | $21136,36 \%$ | 23548 |  |  |  |
| Total equity | 124123 | $33,18 \%$ | 165309 | $-134,80 \%$ | 70403 | $16,29 \%$ | $38,64 \%$ | 104649 |


| TOTAL EQUITY AND LIABILITIES | 461783 | $21,64 \%$ | 561727 | $-10,14 \%$ | 510009 | $35,91 \%$ | 693156 | $11,60 \%$ | 773566 |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

Source: Own processing based on the Consolidated Statement of Financial Perfomance of MegaFon FY20162020.

Horizontal analysis of PJSC Megaofn's liabilities and equity is presented in Table 26. In the period 2016-2020, the value of asset sources increased by 311.783 million rubles ( $40.99 \%$ ). The amount of own sources of asset financing increased by 108.901 million rubles, which in relative terms is $+87.74 \%$. Throughout the analyzed period, with the exception of 2018, the dynamics of the company's equity has a positive trend. The borrowed capital of the company is represented by both non-current (long-term) and current (shortterm) liabilities.

The amount of long-term liabilities of PJSC MegaFon for the period 2016-2020 increased by $84.894(+28.33 \%)$ million rubles. rubles, and the amount of short-term also increased by 47.988 million rubles. ( $44.44 \%$ ). Thus, the total amount of liabilities in the period 2016-2020 increased by 202.882 million rubles, or by $60.08 \%$.

In order for the company's financial stability to stay acceptable, its equity must grow faster than its liabilities. As a result, we can infer that the company's financial stability has improved throughout the time under consideration.

In items related to long-term liabilities, the largest share in the total amount of longterm liabilities is occupied by the item loans and borrowings. In 2016, the company had long-term borrowings in the amount of 195.724 million rubles, which grew in value until 2019 and amounted to 450.066 million rubles, and in 2020 decreased by $22.11 \%$ and amounted to 272.675 million rubles.

The current portion of short-term liabilities is also included in Table 30. The majority of current liabilities are trade and other payables. In 2016, it amounted to 43.581 million rubles and grew over the course of four years and in 2019 amounted to 54.607 million rubles. In 2020, it decreased by $19.11 \%$ and amounted to 44.171 million rubles.

### 4.11 Analysis of Financial Performance (MegaFon)

The analysis of the financial performance of MegaFon PJSC implies a vertical and horizontal analysis of income statement items: revenues and expenses). The vertical analysis method used in order to identify the most significant items while the horizontal analysis is made to determine changes in the period 2016-2020. The company has presented the incomes as negative and the expenses as positive in the operating expenses section. However, the net effect correctly presents the financial performance during the respective years. This does not impact the results of the vertical and horizontal analysis done as it is consistently prepared in the same manner over the years.

### 4.11.1 Vertical Analysis of the Income Statement

Table 31 - Vertical Analysis of MegaFon's Consolidated Statement of Income

| Consolidated Statement of Financial Perfomance (mil.rubles) |  |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | 2016 |  | $\%$ | 2017 | $\%$ | 2018 | $\%$ | 2019 | $\%$ | 2020 |

Source: Own processing based on the Consolidated Statement of Financial Perfomace of MegaFon FY 20162020.

The vertical analysis of MegaFon's revenues is shown in the table 31. Over the entire analyzed period the bulk of the total revenue is occupied by the item service revenue. In four out of five analyzed years the value of the service revenue takes more than $90 \%$. Only in 2019 it was slightly less than $90 \%$ (89.07) because of the increase in percentage share of the
of revenues from sale of goods to $10.93 \%$. As for the revenue from the sale of goods, in all the analyzed years the amount was less than $9 \%$ (except for 2019), which indicates that the company is more focused on the sale of services.

Table 32 - Vertical Analysis of MegaFon's Consolidated Statement of Income

| Consolidated Statement of Financial Perfomance (mil.rubles) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OPERATING EXPENSES | 2016 | \% | 2017 | \% | 2018 | \% | 2019 | \% | 2020 | \% |
| Cost of services | 95157 | 36,71\% | 96283 | 36,51\% | 100696 | 36,34\% | 109158 | 38,12\% | 97836 | 37,81\% |
| Selling expenses | 19254 | 7,43\% | 19911 | 7,55\% | 19574 | 7,06\% | 20193 | 7,05\% | 18877 | 7,30\% |
| General and administrative expenses | 80725 | 31,14\% | 83697 | 31,74\% | 91114 | 32,88\% | 67992 | 23,74\% | 67660 | 26,15\% |
| Depreciation of fixed assets | 51925 | 20,03\% | 55282 | 20,96\% | 49254 | 17,78\% | 68050 | 23,76\% | 51726 | 19,99\% |
| Amortization of intangible assets | 7881 | 3,04\% | 8071 | 3,06\% | 16116 | 5,82\% | 20340 | 7,10\% | 21941 | 8,48\% |
| Impairment of goodwill | 3400 | 1,31\% |  |  |  |  |  |  |  |  |
| Loss on disposal of non-current assets | 849 | 0,33\% | 484 | 0,18\% | 337 | 0,12\% | 623 | 0,22\% | 684 | 0,26\% |
| Total operating expenses | 259191 | 100,00\% | 263728 | 100,00\% | 277091 | 100,00\% | 286356 | 100,00\% | 258724 | 100,00\% |

Source: Own processing based on the Consolidated Statement of Financial Perfomace of MegaFon FY 20162020.

Table 32 shows that for the year 2016-2020, cost of serices have the biggest share of percentage from total operating expenses (around $40 \%$ ). The company's selling, general and administrative expenses include employee benefits and related social security contributions and operating leases. The second place in terms of percentage share of the total operating expenses is taken by the item general and administrative expenses (around $30 \%$ ). The company's general and administrative expenses include employee benefits and related social security contributions and operating leases.

Table 33 - Vertical Analysis of MegaFon's Consolidated Statement of Income

| Consolidated Statement of Financial Perfomance (mil.rubles) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Finance income (expense) | 2016 | \% | 2017 | \% | 2018 | \% | 2019 | \% | 2020 | \% |
| Finance expenses | 19094 | 89,84\% | - 24306 | 52,29\% | - 25927 | 88,32\% | - 45195 | 89,74\% | - 38300 | 100,38\% |
| Finance income | 1810 | -8,52\% | 1724 | -3,71\% | 1634 | -5,57\% | 2097 | -4,16\% | 8937 | -23,42\% |
| Share of loss of associates and joint ventures | 2651 | 12,47\% | - 1947 | 4,19\% | - 2829 | 9,64\% | - 5277 | 10,48\% | - 5169 | 13,55\% |
| Impairment loss on investment in "Euroset" |  |  | - 15917 | 34,24\% |  |  |  | 0,00\% |  |  |
| Other non-operating expenses | 2906 | 13,67\% | - 1583 | 3,41\% | - 1677 | 5,71\% | - 2087 | 4,14\% | - 3237 | 8,48\% |
| Profit/(loss) on financial instruments, net | 235 | 1,11\% |  |  | 713 | -2,43\% | - 1982 | 3,94\% | 2741 | -7,18\% |
| Foreign exchange gain/(loss), net | 1822 | -8,57\% | 4451 | 9,58\% | 1271 | 4,33\% | 2084 | -4,14\% | 3126 | 8,19\% |
| Total finance income (expense) | 21254 | 100,00\% | - 46480 | 100,00\% | 29357 | 100,00\% | 50360 | 100,00\% | 38154 | 100,00\% |

Source: Own processing based on the Consolidated Statement of Financial Perfomace of MegaFon FY 20162020.

Table 33 shows that the highest contribution of total financial income (expenses) is made by finance expenses which $89.84 \%$ in 2016, $52.29 \%$ in $2017,88.32 \%$ in $2018,89.74 \%$ in 2019 and $100.38 \%$ in 2020.

The next highest contribution in 2017 comes from Impairment loss on investment in Euroset which made $34.24 \%$. MegaFon acquired a $50 \%$ stake in Euroset from PJSC VimpelCom and thus increased its ownership to $100 \%$.

Except for the impairment loss on investments in Euroset in 2017, the second most significant share is share of loss of associates and joint ventures which made $12.47 \%$ in 2016, 4.19 in 2017, $9.64 \%$ in 2018, $10.48 \%$ in 2019 and $13.55 \%$ in 2020.

### 4.11.2 Horizontal Analysis of the Income Statement

Table 34 - Horizontal Analysis of MegaFon's Consolidated Statement of Income

| Consolidated Statement of Financial Perfomance (mil.rubles) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 | 2017/16 (\%) | 2017 | 2018/17 (\%) | 2018 | 2019/18 (\%) | 2019 | 2020/19 (\%) | 2020 |
| REVENUES |  |  |  |  |  |  |  |  |  |
| Service revenue | 289306 | 1,32\% | 293111 | 4,74\% | - 307017 | 1,23\% | 310806 | -2,50\% | 303033 |
| Sales of good | 26969 | 6,41\% | 28699 | -0,61\% | - 28524 | 33,76\% | 38155 | -26,28\% | 28126 |
| TOTAL REVENUE | 316275 | 1,75\% | 321810 | 4,27\% | 335541 | 4,00\% | 348961 | -4,81\% | 332159 |
|  |  |  |  |  |  |  |  |  |  |
| OPERATING EXPENSES |  |  |  |  |  |  |  |  |  |
| Cost of services | 95157 | 1,18\% | 96283 | 4,58\% | 100696 | 8,40\% | 109158 | -10,37\% | 97836 |
| Cost of goods | 19254 | 3,41\% | 19911 | -1,69\% | 19574 | 3,16\% | 20193 | -6,52\% | 18877 |
| General and administrative expenses | 80725 | 3,68\% | 83697 | 8,86\% | 91114 | -25,38\% | 67992 | -0,49\% | 67660 |
| Depreciation of fixed assets | 51925 | 6,47\% | 55282 | -10,90\% | 49254 | 38,16\% | 68050 | -23,99\% | 51726 |
| Amortization of intangible assets | 7881 | 2,41\% | 8071 | 99,68\% | 16116 | 26,21\% | 20340 | 7,87\% | 21941 |
| Impairment of goodwill | 3400 | -100,00\% |  |  |  |  |  |  |  |
| Loss on disposal of non-current assets | 849 | -42,99\% | 484 | -30,37\% | 337 | 84,87\% | 623 | 9,79\% | 684 |
| Total operating expenses | 259191 | 1,75\% | 263728 | 5,07\% | 277091 | 3,34\% | 286356 | -9,65\% | 258724 |
|  |  |  |  |  |  |  |  |  |  |
| OPERATING PROFIT | 57084 | 1,75\% | 58082 | 0,63\% | 58450 | 7,11\% | 62605 | 17,30\% | 73435 |
|  |  |  |  |  |  |  |  |  |  |
| Finance income (expense) |  |  |  |  |  |  |  |  |  |
| Finance expenses | 19094 | 27,30\% | - 24306 | 6,67\% | - $\quad 25927$ | 74,32\% | - 45195 | -15,26\% | 38300 |
| Finance income | 1810 | -4,75\% | 1724 | -5,22\% | 1634 | 28,34\% | 2097 | 326,18\% | 8937 |
| Share of loss of associates and joint ventures | 2651 | -26,56\% | - 1947 | 45,30\% | - 2829 | 86,53\% | - 5277 | -2,05\% | 5169 |
| Impairment loss on investment in "Euroset" |  | 100,00\% | - 15917 | -100,00\% |  |  |  |  |  |
| Other non-operating expenses | 2906 | -45,53\% | - 1583 | 5,94\% | - 1677 | 24,45\% | - 2087 | 55,10\% | 3237 |
| Profit/(loss) on financial instruments, net | 235 | -100,00\% |  | 100,00\% | 713 | -377,98\% | - 1982 | -238,29\% | 2741 |
| Foreign exchange gain/(loss), net | 1822 | -344,29\% | - 4451 | -71,44\% | - 1271 | -263,97\% | 2084 | -250,00\% | 3126 |
| Total finance income (expense) | 21254 | 118,69\% | 46480 | -36,84\% | - 29357 | 71,54\% | 50360 | -24,24\% | 38154 |
|  |  |  |  |  |  |  |  |  |  |
| Profit from continuing operations before tax | 35830 | -67,62\% | 11602 | 150,76\% | 29093 | -57,91\% | 12245 | 188,13\% | 35281 |
| Income tax expense | 10241 | -34,52\% | 6706 | 16,66\% | 7823 | -48,03\% | 4066 | 109,27\% | 8509 |
| Profit from continuing operations after tax | 2671 | -283,30\% | 4896 | 334,44\% | - 21270 | -61,55\% | 8179 | 227,33\% | 26772 |
|  |  |  |  |  |  |  |  |  |  |
| Profit from discontinued operations, net of taxes |  | 100,00\% | 442 | 2520,81\% | 11584 | -100,00\% |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Profit for the year | 25589 | -79,14\% | 5338 | 515,47\% | 32854 | -75,11\% | 8179 | 227,33\% | 26772 |
| Attributable to the owners of the | 25496 | -82,15\% | 4551 | 672,80\% | 35170 | -77,01\% | 8087 | 229,24\% | 26626 |
| Attributable to non-controlling interests | 93 | 732,26\% | 774 | -399,22\% | - 2316 | -103,97\% | 92 | 58,70\% | 146 |

Source: Own processing based on the Consolidated Statement of Financial Perfomace of MegaFon FY 20162020.

Table 34 represents a horizontal analysis of PJSC MegaFon's income statement for 2016-2020. The table shows how the company's profit has changed during the analyzed period of time and which items have affected it the most.

The company's total revenue in 2016 was 316.275 million rubles and grew over the four years until 2019. In 2020, MegaFon's revenue fell by $4.81 \%$ to 331.159 mil. rub. The highest revenue growth is observed in 2018 (4.27\%). The company associated this rise with
the growth in revenue from the development of the infrastructure of the World Cup, the supply of goods and services as part of the Digital Economy projects, including the Safe City series of projects. Segment revenue was also impacted by the recognition of significant revenue from a large long-term government contract and revenue from additional services provided in 2017 during the final draw of the World Cup.

The company completed 2020 with a revenue of 332.159 million rubles. Compared to 2019, the indicator decreased by $4.81 \%$. The main turnover of the company falls on telecommunications services - the company earned 303,033 million rubles from them in 2020 , which is $2.5 \%$ less than a year earlier. Sales of equipment (smartphones, routers, etc.) and accessories decreased by $26.28 \%$ to 28.126 million rubles.

Among the negative factors that affect financial performance, MegaFon attributed:

- reduction of income from international roaming;
- the outflow of labor migrants due to restrictions on movement between countries;
- changing consumer behavior;
- reducing activity, optimizing spending on communications and additional services during the COVID-19 coronavirus pandemic.

The dynamics of operating expenses in the period 2016-2020 is mainly on an upward trend. In 2016, operating expenses amounted to 259.191 million rubles and gradually increased until 2019. However, in 2020, expenses fell by $9.65 \%$ and amounted to 258.724 million rubles, which is even less than in 2016.

The largest part of operating expenses is the cost of services, which is not surprising, since revenue from the sale of services makes up the largest part of total revenue. The dynamics of the company's total operating expenses mainly depends on the dynamics of the cost of services. Table 34 shows that the cost of services, as well as the total cost of operating expenses, grew until 2019 and fell in 2020.

Thus, in the period 2016-2020. MegaFon PJSC has undergone some changes in several indicators in the income statement. The company managed to increase revenue by $4.74 \%$ while slightly reducing its operating expenses by $0.18 \%$.

Table 34 shows that in all the analyzed years, the operating profit of the company grew and had a positive value. This means that the company has income from these items, which grew by $28.64 \%$ in 2016-2020. From everything, it can be concluded that the company had the highest financial result in 2018, and the weakest result in 2020 for the above reasons.

### 4.12 Selected Ratios of Financial Analysis (MegaFon)

The cash ratio, return on equity, and return on assets of MegaFon PJSC were estimated using its financial statements for the years 2016-2020.

## Table 35 - Cash Ratio, MegaFon

| Year | 2016 | 2017 | 2018 | 2019 | 2020 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Cash and cash equivalents (mil. Rub.) | 31922 | 36147 | 27214 | 52706 | 34614 |
| Current liabilities (mil. Rub.) | 78513 | 99125 | 87079 | 114305 | 94649 |
| Cash ratio (mil. Rub.) | $\mathbf{0 , 4 1}$ | $\mathbf{0 , 3 6}$ | $\mathbf{0 , 3 1}$ | $\mathbf{0 , 4 6}$ | $\mathbf{0 , 3 7}$ |

Source: Own processing based on the MegaFon's financial statements, FY 2016-2020

Table 35 represents MegaFon's cash ratio using the amounts from the company's balance sheet for the period 2016-2020. Throughout the analyzed period, MegaFon's cash ratio was below the recommended value, but above the market average (see Table 2). In 2016, MegaFon's cash ratio was 0.41 , which dropped to 0.36 in 2017 as the company's shortterm debt increased by 20.612 million rubles. In 2017, the cash ratio fell again to 0.31 , but this time the reason was a decrease in the company's cash and cash equivalents by 8.933 million rubles. 2019 was the best year for the company in terms of repayment of current debts, as the value of the cash ratio was close to 0.5 (0.46). In 2020, liquidity fell again to 0.37 due to the fact that the amount of the company's cash decreased by 18.092 million rubles.

Table 36-ROE, MegaFon

| Year | 2016 | 2017 | 2018 | 2019 | 2020 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Net income (mil. Rub.) | 25589 | 5325 | 32854 | 8179 | 26772 |
| Shareholders' equity (mil. Rub.) | 124166 | 109773 | 70667 | 104956 | 233548 |
| ROE (\%) | $\mathbf{2 0 , 6 1 \%}$ | $\mathbf{4 , 8 5 \%}$ | $\mathbf{4 6 , 4 9 \%}$ | $\mathbf{7 , 7 9 \%}$ | $\mathbf{1 1 , 4 6 \%}$ |

Source: Own processing based on the MegaFon's financial statements, FY 2016-2020

Calculated ROE of MegaFon PJSC for the period 2016-2020 is represented in the table 36. From the data obtained from the table we can say that MegaFon reached the Russian telecommunications market average (see Table 3) only in 2018 when ROE was $46.49 \%$ while the markets ROE was $23.9 \%$. The results of other years leave much to be desired, mainly due to the low net income of the company in the analyzed period. The lowest
indicator was detected in 2017 when ROE was only $4.85 \%$ while the industry average was $24.4 \%$. This means that for each 1 ruble invested, 0.0485 rubles would be returned, which is undoubtedly a very weak indicator.

Table 37-ROA, MegaFon

| Year | 2016 | 2017 | 2018 | 2019 | 2020 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Net income (mil. Rub.) | 25589 | 5325 | 32854 | 8179 | 26772 |
| Total assets (mil. Rub.) | 461783 | 561727 | 510009 | 693156 | 773566 |
| ROA (\%) | $\mathbf{5 , 5 4 \%}$ | $\mathbf{0 , 9 5 \%}$ | $\mathbf{6 , 4 4 \%}$ | $\mathbf{1 , 1 8 \%}$ | $\mathbf{3 , 4 6 \%}$ |

Source: Own processing based on the MegaFon's financial statements, FY 2016-2020

Estimated return on assets of MegaFon PJSC using the company's financial results are shown in Table 37. The table clearly demonstrates that the company had poor results in generating income from the money invested in its assets. In none of the analysed years did MegaFon reach the average for the telecommunications industry in Russia (see Table 4). This means that the company has not been able to generate sufficient returns on the money invested in its assets. The lowest ROA was recorded in 2017 ( $0.95 \%$ ), when out of the invested 561.727 million rubles, the company received only 5.325 million rubles, which, of course, is an unsatisfactory result. Highest ROA in 2016-2020 was in 2018 (6.44\%), when out of the invested 510.009 million rubles, 32.854 million rubles were returned, which, unfortunately, cannot yet be considered a good outcome.

## 5 Results and Discussion

Based on the results of the practical part of the thesis, the financial position and performance of companies are assessed. Balance sheet data is used to examine the financial position of companies, while income statement data is used to evaluate the financial performance of companies. Profit of the companies is affected by both internal and external factors. Internal factors include the revenues and expenses of the companies. External ones may include, for example, legal regulations and changes in the exchange rate of the national currency.

### 5.1 Assessment and Comparison of the Financial Position of the Companies

The balance sheets of 3 selected companies were analysed using vertical and horizontal methods to determine the financial position of the companies and compare them with each other. Vertical analysis shows which balance sheet items are the most significant for each company, and horizontal analysis demonstrates what are the most significant changes in items during the analysed period.

The item property, plant and equipment constitutes roughly $47 \%$ of total assets, followed by right-of-use assets, which takes over 14\% of total assets starting from 2018. Despite their downward tendency, both items were the most significant over the studied time. MTS's assets are funded by about $40 \%$ long-term borrowings, over $15 \%$ long-term lease liabilities (from 2018) and retained earnings which financed over $26 \%$ of the company's assets until 2017, but subsequently reduced to $10 \%$ in 2020.

Property, plant and equipment accounts about half of VimpelCom's total assets (see Table 16). Goodwill (about 20\%) is second in significance, followed by Intangible assets (as from 2019 intangible assets include goodwill). The company funds its assets through long-term financial liabilities (about 40\%), short-term trade and other payables (over 10\%), and own sources (approximately 30\%). The bulk of the company's equity is owned by the company's owners.

During the studied period, MegaFon's property, plant and equipment accounted for around $40 \%$ of total assets (see Table 27). Intangible assets other than goodwill are the company's second most significant asset, accounting for about $13 \%$ of total assets. Longterm loans and borrowings account for over $40 \%$ of the company's total assets. Further, the company finances assets through equity from its shareholders (about 30\%).

Thus, vertical analysis showed that all three companies have non-current assets occupy a large percentage of the total assets. The most significant asset for all 3 companies is a noncurrent asset item property, plant and equipment. Companies' assets are financed mainly through long-term loans and borrowings and, to a lesser extent, from their own sources.

Non-current assets like receivables, related parties, and other assets changed the most in MTS's statement of financial position (see Table 6). Cash and cash equivalents, assets held for sale, and other financial assets changed the most in current assets. Although the above assets changed the most, a vertical analysis revealed their relative insignificance in total assets. In 2018, a new item right-of-use assets was released; hence this item rose by $100 \%$.

During 2016-2020, the MTS's non-current liabilities such as other financial liabilities, provisions, and borrowings changed the most (see Table 8). The most significant MTS liabilities are long-term borrowings and, commencing in 2018, long-term lease liabilities. Long-term loans have increased dramatically since 2017. The lease obligations did not vary much except for a $100 \%$ rise in 2018 due to the new addition to the income statement.

In terms of changes in equity, common stock has not changed over the years. Retained earnings (the most significant item of equity) had an unstable dynamic but it decreased as a result. Own shares (treasury shares repurchased by the company from shareholders) increased (this item is shown in the balance sheet as part of equity with a minus). Additional capital has also undergone major changes, but the value of the item is insignificant.

In the case of VimpelCom, the largest changes in assets were found in non-current assets such as Intangible assets, deferred tax assets, other non-current financial assets, and other non-current assets (see Table 18) as well as current assets such as Inventories, current income tax assets, and other current financial assets. However, according to the vertical analysis of the balance sheet, the most valuable assets of a company are non-current assets such as property, plant and equipment, goodwill, and intangible assets. Of the listed companies, the item Intangible assets underwent the most changes in 2019, as it began to include Goodwill.

The dynamics of the company's long-term financial liabilities is volatile, but in the years of their growth (2017 and 2019) it showed a more significant change than in the years of decline (see Table 19). Thus, in the end of the analyzed period the value has increased significantly. The amount of trade and other payables also showed mainly a positive dynamic increasing by $52 \%$ in the end of the analyzed period. Although the biggest changes were
found in the non-current liabilities such as other non-current non-financial liabilities and deferred tax liabilities and in current liabilities like other current non-financial liabilities, other current financial liabilities and provisions, the value of these items is insignificant. As for VimpelCom's equity it shows mainly negative dynamic significantly decreasing in the beginning and insignificantly increasing in the end of the analyzed period.

According to the results of the vertical analysis, MegaFon's most important assets are non-current assets such as property, plant and equipment, followed by intangible assets other than goodwill. There are no significant changes in the item property, plant and equipment, which cannot be said about intangible assets other than goodwill, which has undergone major changes at the beginning of the analyzed period. Although the biggest changes were found in non-current assets such as investments in associates and joint ventures, non-current financial assets and deferred tax assets, as well as current assets such as other current financial assets, cash and cash equivalents and assets held for sale, the value of these assets, in contrast, is insignificant.

The most significant changes in MegaFon's liabilities were identified in such items as long-term non-financial liabilities, other current financial liabilities, and income tax debt. However, the value of these items is insignificant compared to the value of items such as loans and borrowings, trade and other payables. The largest change in credits and loans was found after 2018, which led to an increase in the item by 76.950 million rubles for the last analyzed year. Trade and other payables also underwent slight changes, as a result of which their size remained almost the same as at the beginning of the analyzed period. As for the company's own sources of financing, during 2016-2020 equity has changed significantly, resulting in a doubling of the amount compared to 2016.

A horizontal analysis of the balance sheets revealed that non-current assets like deferred tax assets and non-current financial assets had changed significantly in all three organizations, as well as current assets like other current financial assets and assets held for sale. For the period 2016-2020, all three firms' property, plant and equipment values increased.

The most common liability items which undergone major changes in all 3 companies are current liabilities such as other financial liabilities and Provisions. All three companies' long-term borrowings are increasing. Out of the 3 companies, only MegaFon's equity grew.

### 5.2 Assessment and Comparison of the Financial Performance of the Companies

The financial performance of the companies was analysed using the vertical and horizontal analysis of the income statements.

A vertical analysis of profit and loss reports showed that for all 3 companies, revenue is generated mainly through the sale of services, which is typical for companies operating in the telecommunications industry. Horizontal analysis showed that MTS and MegaFon increased their revenue over the five years, while VimpelCom's revenue declined.

A vertical analysis of the companies' operating expenses showed that for MTS and MegaFon, the most significant operating expenses are the cost of services, followed by selling, general and administrative expenses. For VimpelCom, on the contrary, in the first place are selling, general and administrative expenses, and then the cost of services.

A vertical analysis of financial income (expenses) of companies showed that for all 3 companies, financial expenses make the largest contribution, therefore, as a result, companies still have an expense. For MTS and VimpelCom, the second largest contributor is financial Income, while for MegaFon it is share of loss of associates and joint ventures.

Horizontal analysis of the income statement of MTS showed that the largest changes in operating expenses occurred in such items as Impairment of non-current assets, other income (expenses) and impairment of financial assets. The largest changes in financial income (expenses) were identified under the item non-operating share of the loss of associated.

A horizontal analysis of VimpelCom's income statement showed that the largest changes were found in operating income (expense) items such as impairment loss and income from sale of a subsidiary in 2018 and 2020. The largest changes in financial income (expenses) occurred in the items net positive/(negative) foreign exchange differences and other non-operating expenses.

Horizontal analysis of MegaFon's income statement showed that the largest percentage changes in value were recorded under the item of operating expenses amortization of intangible assets. The largest changes in financial income (expenses) were found in such items as financial income, net gain/(loss) on financial instruments and net foreign exchange gain/(loss).

Thus, from a horizontal analysis of the financial performance of the companies, we can conclude that the most common item of operating income (expenses), which has
undergone significant changes out of all 3 companies, is an impairment loss. The most common item of financial income (expenses) is profit (loss) from exchange rate differences.

### 5.3 Factors Influencing the Profit

All 3 companies achieved profit in all analysed years. Factors influencing the profit can be internal and external. It is also critical to consider industry characteristics. The Russian telecommunication market can be considered as an oligopolistic due to the small number of sellers and the monotonous nature of the services offered by the "Big three". It means that each company's activities have a considerable effect on the equilibrium market's performance via changes in supply volumes.

The profit of the companies is affected by the development of revenues and expenses. The revenues of all 3 companies are primarily gained from selling services like provision of mobile and fixed communication. Between 2016-2020 the revenues of MTS and MegaFon showed a positive dynamic while the dynamics of VimpelCom's revenue was negative. The dynamic of revenues of the companies are results of acquisition of fixed and intangible assets. The advantage of MTS and MegaFon is the volume of the client base.

From the third quarter of 2018 to the fourth quarter of 2020, the company was losing ground significantly. according to company statistics, in 2020 the customer base was 49.9 million people, while MTS has 78.5 million people and MegaFon has 70.4 million people. According to survey results, the main reasons for porting numbers in the networks of other operators are poor quality service. The telecommunications company forcibly transferred many subscribers from old archival tariffs to new more expensive ones, increased the cost of replacing the old tariff with a new one many times over, and at the same time, in addition, took many other steps that do not reflect well on this proposal. VimpelCom started raising tariffs after its revenue decreased by $4.5 \%$ in 2016. However, according to the results of the horizontal analysis, this policy had negative consequences, which led to a further decrease in the company's subscribers and revenue.

The most significant operating expenses influencing the profit of companies are cost of services and selling, general and administrative expenses. The cost of services is a valuation of the resources, materials, energy, fixed assets, labor resources used in the process of selling services, as well as other costs for their implementation. Selling, general and administrative expenses include customer related costs. Commissions to dealers for connecting new subscribers, which represent incremental costs of entering a contract with a
customer, are deferred and recognized as selling expenses over the expected term of the contract. Other dealer commissions are expensed as incurred. According to the deputy head of the ministry, talk that operator have benefited significantly during the pandemic is nothing more than a legend. The segment of international and domestic roaming failed, the sale of goods in mobile retail dipped, the costs of maintaining the network increased due to high loads.

### 5.4 Comparative Assessment of Selected Financial Ratios of the Companies

The financial ratios as Cash ratio, Return on Equity and Return on Assets were calculated using the financial statements of companies.

Table 38 - Comparison of Cash Ratio, 2016-2020

| Year | 2016 | 2017 | 2018 | 2019 | 2020 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Industry average | 0,16 | 0,17 | 0,19 | 0,20 | 0,22 |
| MTS | 0,14 | 0,20 | 0,28 | 0,11 | 0,26 |
| VimpeICom | 0,30 | 0,24 | 0,29 | 0,24 | 0,09 |
| MegaFon | 0,41 | 0,36 | 0,31 | 0,46 | 0,37 |

Source: Own processing based on the companies' financial statements

The Cash ratio shows if the companies have adequate amount of cash to pay their short-term debts. It is used to assess a companies' liquidity. It is recommended to keep the Cash ratio between 0.5 and 1 so the short-term liabilities can be covered without selling a lot of assets (if any). It is also recommended to compare the values with the industry average values to make rational judgments.

Table 38 shows that MegaFon holds the largest amount of cash, which is above the industry and other companies averages for the entire period under review. Until 2019, VimpelCom occupies the second place. VimpelCom does not exceed the market average in 2020 alone. MTS holds the lowest amount of cash until 2019 and does not exceed the industry average in 2016 and 2019. In 2020, MTS managed to outperform VimpelCom by 0.17. The table also shows that none of the companies managed to keep their cash within 0.5 and 1 , which means that in the worst case, the companies would have to sell part of their assets to pay off their current debts.

Table 39 - Comparison of ROE, 2016-2020

| Year | 2016 | 2017 | 2018 | 2019 | 2020 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Industry average | $28,4 \%$ | $24,4 \%$ | $23,9 \%$ | $24,1 \%$ | $23,6 \%$ |
| MTS | $34,80 \%$ | $49,61 \%$ | $12,00 \%$ | $166,62 \%$ | $216,28 \%$ |
| VimpelCom | $5,64 \%$ | $5,41 \%$ | $6,99 \%$ | $12,60 \%$ | $4,89 \%$ |
| MegaFon | $20,61 \%$ | $4,85 \%$ | $46,49 \%$ | $7,79 \%$ | $11,46 \%$ |

Source: Own processing based on the companies' financial statements

Return on equity (ROE) is a financial ratio that measures of the companies' profitability in relation to its equity. In case of ROE, it is always necessary to compare the indicators with the industry average because the usual level of ROE is always contrasting in different industries.

Table 39 shows that MTS's ROE performance is ahead of the industry average and performance of other companies, except for 2018. In 2018, the company failed to exceed both industry average and MegaFon's figures. MegaFon has the second-best ROE. However, MegaFon outperforms market averages and other companies only in 2018. In 2017 and 2019, the company is inferior to VimpelCom in terms of its results. In the last place is VimpelCom, which has never reached the industry average during 2016-2020. Thus, it can be concluded that MTS's management is making good decisions to generate income for shareholders.

Table 40 - Comparison of ROA, 2016-2020

| Year | 2016 | 2017 | 2018 | 2019 | 2020 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Industry average | $6,6 \%$ | $6,1 \%$ | $6,6 \%$ | $6,6 \%$ | $7,0 \%$ |
| MTS | $8,90 \%$ | $10,81 \%$ | $0,86 \%$ | $6,69 \%$ | $6,75 \%$ |
| VimpeICom | $2,29 \%$ | $1,68 \%$ | $2,04 \%$ | $3,29 \%$ | $1,10 \%$ |
| MegaFon | $5,54 \%$ | $0,95 \%$ | $6,44 \%$ | $1,18 \%$ | $3,46 \%$ |

Source: Own processing based on the companies' financial statements

Return on assets (ROA) is a financial ratio that measures companies' profitability in relation to its total assets. It says how many Rubles the companies generate with each invested Ruble spent in assets. However, it is recommended to compare the ROA of firms within the same industry because they have the same asset base to work with in this comparison.

Table 40 shows that, like ROE, MTS had the highest ROA throughout the entire analyzed period, except for 2018. In 2018, the company achieved neither the market average nor the indicators of VimpelCom and MegaFon. Second place goes to MegaFon, outperforming VimpelCom in 2016, 2018 and 2020. However, in none of the years the company reaches industry indicators. VimpelCom showed the worst performance in 3 out of 5 years and in none of the years did not reach the market average. Thus, MTS receives the highest income from investments in its assets.

### 5.5 The Main Possible Problem Areas

There are several potential sources of risk that might affect a companies' performance. As the companies registered in Russian Federation the companies face economic and geopolitical risks specific to the country as a whole, and in particular the risks associated with the sanctions regime from the US, the EU and other countries against certain Russian companies. There is a risk of introducing new sanctions or expanding the circle of persons to whom they may apply. Also, additional sanctions may be imposed on the supply of equipment, software and services from the EU and the USA. The companies are dependent on a large number of international suppliers to carry out its business and develop its complex infrastructure. If the companies are unable to realize its development plans due to interruptions in supply, it may experience delays in infrastructure development and increased costs.

Weakening of the national currency may have a negative impact on the state of the Russian economy. In addition, in the context of the pandemic caused by the spread of coronavirus infection, there has been a weakening of business activity in the country, a reduction in real disposable incomes of the population and, as a result, a decrease in the level of consumption in most sectors of the economy. Restoring the economy to the levels of 2019, according to experts, will take one to two years. Taken together, macroeconomic trends could adversely affect the companies' revenues and investment programs.

In the process of determining the cost of services, companies use market pricing methods. There are several factors that can have a significant impact on the formation of tariffs.

- Antimonopoly legislation. The limited number of participants in the telecommunications market suggests that any actions of operators in the field of tariff policy are under close scrutiny of the regulator.
- Regulation in the field of socially significant services.
- Dynamics of inflation in Russia.

The network of companies has a wide scope, which involves the management of a huge complex of base stations, fiber optic networks, data centers and other assets. The constant growth of the subscriber base, network coverage area and Internet speed, coupled with an increase in the deterioration of the infrastructure used, predetermine the threat of reaching the limit in the use of available network resources.

The exposure of companies to the risks of changes in foreign exchange rates relates mainly to the financial and investment activities of companies. A significant share of capital expenditures, expenses and liabilities of companies is denominated in foreign currencies, mainly in US dollars and euros. If the ruble weakens against the US dollar and/or euro, companies may find it difficult to pay and refinance foreign currency-denominated debt and maintain sufficient levels of capital investment. Thus, the weakening of the ruble may increase the investment and financial costs of companies in ruble terms, which will lead to a decrease in net profit.

Companies monitor the risk of shortage of funds using current liquidity planning tools. The challenge for companies is to maintain a balance between funding continuity and flexibility through the use of bonds, bank overdrafts, loans and leases.

It is also worth to mention that MTS and MegaFon have a significant problem area in their liquidity. Liquidity risk is the risk of insufficient amount of cash. Raising funds is carried out centrally with a combination of long-term and short-term lending instruments. These borrowings, together with cash from operating activities, are used to meet anticipated funding needs.

## 6 Conclusion

The aim of this thesis was to assess the financial position and performance of a chosen Russian company by analyzing the companies' financial statements with a focus on the reported assets, liabilities, expenses, and revenues for a chosen period and to identify the potential financial problems and the most significant factors influencing the profit. The companies monitored in the thesis are MTS, VimpelCom and MegaFon operating in the telecommunications industry.

By comparing the companies' financial position, the most significant asset is property, plant and equipment. A horizontal analysis of the balance sheets revealed that non-current assets like deferred tax assets and non-current financial assets had changed significantly in all three organizations, as well as current assets like other current financial assets and Assets held for sale.

The most significant liabilities for all 3 companies are non-current loans and borrowings followed by intangible assets and goodwill. The liabilities which undergone the most changes during the analyzed period are different for each company; however, the most common items are current liabilities such as other financial liabilities and provisions.

By comparing the companies' financial performance, for all 3 companies, revenue is generated mainly through the sale of services. The most significant operating expenses are cost of services and selling, general and administrative expenses followed by depreciation and amortization. The most common item of operating income (expenses), which has undergone significant changes out of all 3 companies, is an impairment loss.

For all 3 companies, financial expenses make bigger contribution than financial income, therefore, as a result, companies have an expense. The finance income (expense) items which undergone the biggest changes during the analyzed period are different for each company; however, the most common item is profit (loss) from exchange rate differences.

Comparing the selected financial ratios, MegaFon is the best in cash ratio out of 3 companies during the whole analyzed period. MTS has the best indicators of ROE and ROA except for the year 2018 when the MegaFon's indicators of profitability were higher. VimpelCom was not the best in any of the indicators.

All 3 companies achieved profits for all analyzed years. MTS achieved the highest profit in the period 2016-2020. The company's revenue showed positive dynamics, as did operating and financial expenses. The company also has the highest volume of both long-
term and short-term loans and borrowings. Associated with this are potential problems for the company, such as liquidity risk and credit risk. Liquidity risk is the risk of insufficient cash to cover a company's short-term debt. Credit risk is the risk of financial loss associated with a counterparty's inability to meet its obligations under financial instruments.

The worst performer was VimpelCom, which showed the lowest profit on a revenue and expense basis. The company's revenues are decreasing, while loans are increasing. In addition, the liquidity ratio of the company is insignificant. The disadvantage of VimpelCom is the number of subscribers, which is getting smaller every year.

The main Industry challenges include geopolitical risks (US and EU sanctions), macroeconomic (weakening of the national currency), price risks (legislation, regulation, inflation) and infrastructure risks (threat of reaching the limit in the use of available network resources).

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## 8 Appendix

Appendix 1 -Presentation of the Financial Statements According to IFRS
Statement of Financial Position
The following are the line items that must appear on the front of the statement of financial position: [IAS 1.54]
(a) property, plant and equipment
(b) investment property
(c) intangible assets
(d) financial assets (excluding amounts shown under (e), (h), and (i))
(e) investments accounted for using the equity method
(f) biological assets
(g) inventories
(h) trade and other receivables
(i) cash and cash equivalents
(j) assets held for sale
(k) trade and other payables
(l) provisions
(m) financial liabilities (excluding amounts shown under (k) and (l))
(n) current tax liabilities and current tax assets, as defined in IAS 12
(o) deferred tax liabilities and deferred tax assets, as defined in IAS 12
(p) liabilities included in disposal groups
(q) non-controlling interests, presented within equity
(r) issued capital and reserves attributable to owners of the parent.

Additional line items, headers, and subtotals may be required to depict the financial position of the entity properly. [IAS 1.55]

## Statement of Financial Performance

The profit or loss section (or separate profit or loss statement, if given) must have the following minimum line items: 1 [IAS $1.82-82 \mathrm{~A}$ ]

Revenue gains and losses on financial asset derecognition assessed at amortized cost finance expenses share of profits or losses from associates and joint ventures that are accounted for using the equity method certain gains or losses related with the reclassification of financial assets tax expense a single sum for all discontinued items

Appendix 2-Top 10 countries with the highest number of mobile-cellular telephone subscriptions, 2020

|  | Country | Number of subscriptions (in millions) |
| ---: | :--- | ---: |
| 1 | China | 1696,36 |
| 2 | India | 1153,71 |
| 3 | Indonesia | 355,75 |
| 4 | Russian Federation | 238,73 |
| 5 | Brazil | 205,83 |
| 6 | Nigeris | 204,23 |
| 77 | Japan | 192,28 |
| 8 | Pakistan | 175,62 |
| 88 | Bangladesh | 170,14 |
| 10 | Viet Nam | 138,93 |

Source: own processing based on the data from statista.com

## PJSC MOBILE TELESYSTEMS AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

## AS OF DECEMBER 31, 2020 AND 2019

(Amounts in millions of Russian Rubles)

|  | Notes | $\begin{gathered} \text { December 31, } \\ 2020 \\ \hline \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2019 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| NON-CURRENT ASSETS: |  |  |  |
| Property, plant and equipment | 21 | 284,804 | 265,479 |
| Investment property |  | 1,889 | 2,986 |
| Right-of-use assets | 26 | 130,503 | 138,817 |
| Goodwill | 22 | 38,041 | 38,675 |
| Other intangible assets | 24 | 90,103 | 79,729 |
| Investments in associates and joint ventures | 17 | 8,555 | 6,450 |
| Other investments | 18 | 9,488 | 11,195 |
| Deferred tax assets | 13 | 8,778 | 9,975 |
| Accounts receivable, related parties | 32 | 5,209 | 10,787 |
| Trade accounts receivable | 19 | 2,163 | 3,556 |
| Bank deposits and loans to customers | 31 | 63,992 | 53,472 |
| Other financial assets | 29 | 7,575 | 3,220 |
| Other assets |  | 5,749 | 4,981 |
| Total non-current assets |  | 656,849 | 629,322 |
| CURRENT ASSETS: |  |  |  |
| Inventories | 20 | 15,204 | 15,515 |
| Trade and other receivables | 19 | 32,868 | 35,595 |
| Accounts receivable, related parties | 32 | 8,980 | 5,872 |
| Bank deposits and loans to customers | 31 | 52,676 | 39,370 |
| Short-term investments | 16 | 23,434 | 25,618 |
| Advances paid and prepaid expenses |  | 4,288 | 4,107 |
| VAT receivable |  | 8,877 | 9,350 |
| Income tax assets |  | 4,660 | 4,301 |
| Assets held for sale |  | 667 | 497 |
| Cash and cash equivalents | 15 | 85,405 | 38,070 |
| Other financial assets | 29 | 23,975 | 14,558 |
| Other assets |  | 1,320 | 1,735 |
| Total current assets |  | 262,354 | 194,588 |
| TOTAL ASSETS |  | 919,203 | 823,910 |

Appendix 4-MTS's Consolidated Statement of Financial Position at 31 December, 2019-2020

PJSC MOBILE TELESYSTEMS AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
AS OF DECEMBER 31, 2020 AND 2019 (CONTINUED)
(Amounts in millions of Russian Rubles)
Notes $\xrightarrow[\substack{\text { December 31, } \\ 2020}]{\substack{\text { December 31, } \\ 2019}}$

## EQUITY AND LIABILITIES

EQUITY:

| Common stock | 33 | 200 | 200 |
| :---: | :---: | :---: | :---: |
| Treasury stock | 33 | $(74,990)$ | $(59,748)$ |
| Additional paid-in capital |  | 89 | - |
| Retained earnings |  | 94,391 | 85,249 |
| Accumulated other comprehensive income | 33 | 9,010 | 7,367 |
| Equity attributable to owners of the Company |  | 28,700 | 33,068 |
| Non-controlling interests |  | 3,990 | 3,326 |
| Total equity |  | 32,690 | 36,394 |
| NON-CURRENT LIABILITIES: |  |  |  |
| Borrowings | 25 | 395,143 | 271,573 |
| Lease obligations | 26 | 134,637 | 140,080 |
| Bank deposits and liabilities | 31 | 1,883 | 1,805 |
| Deferred tax liabilities | 13 | 19,191 | 17,866 |
| Provisions | 28 | 5,128 | 4,761 |
| Contract liabilities | 7 | 717 | 589 |
| Other financial liabilities | 29 | 14 | 955 |
| Other liabilities |  | 1,186 | 1,430 |
| Total non-current liabilities |  | 557,899 | 439,059 |
| CURRENT LIABILITIES: |  |  |  |
| Trade and other payables |  | 56,017 | 71,808 |
| Accounts payable, related parties | 32 | 3,146 | 558 |
| Contract liabilities | 7 | 21,125 | 20,718 |
| Borrowings | 25 | 34,125 | 71,746 |
| Lease obligations | 26 | 16,177 | 15,228 |
| Bank deposits and liabilities | 31 | 165,794 | 136,147 |
| Income tax liabilities |  | 753 | 784 |
| Provisions | 28 | 13,460 | 11,526 |
| Other financial liabilities | 29 | 1,109 | 1,424 |
| Other liabilities |  | 16,908 | 18,518 |
| Total current liabilities |  | 328,614 | 348,457 |
| TOTAL EQUITY AND LIABILITIES |  | 919,203 | 823,910 |

The accompanying notes are an integral part of these consolidated financial statements.


## PJSC MOBILE TELESYSTEMS AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF PROFIT OR LOSS

FOR THE YEARS ENDED DECEMBER 31, 2020, 2019 AND 2018
(Amounts in millions of Russian Rubles, except per share amounts)

|  | Notes | 2020 | 2019 | 2018 |
| :---: | :---: | :---: | :---: | :---: |
| Service revenue |  | 425,448 | 406,478 | 382,387 |
| Sales of goods |  | 69,478 | 64,127 | 63,851 |
| Revenue | 6,7 | 494,926 | 470,605 | 446,238 |
| Cost of services |  | 121,943 | 114,057 | 104,143 |
| Cost of goods | 20 | 63,482 | 58,872 | 58,669 |
| Selling, general and administrative expenses | 8 | 87,983 | 89,933 | 82,482 |
| Depreciation and amortization | 6 | 100,234 | 96,195 | 95,316 |
| Operating share of the profit of associates and joint ventures | 17 | $(5,048)$ | $(4,583)$ | $(3,799)$ |
| Impairment of non-current assets | 23 | 2,023 | (148) | 149 |
| Impairment of financial assets |  | 11,912 | 7,723 | 3,671 |
| Other operating income |  | (496) | $(7,021)$ | $(4,637)$ |
| Operating profit | 6 | 112,893 | 115,577 | 110,244 |
| Finance income | 9 | $(3,437)$ | $(4,352)$ | $(5,579)$ |
| Finance costs | 9 | 42,084 | 47,366 | 36,985 |
| Non-operating share of the profit of associates and joint ventures | 17 | (273) | $(3,496)$ | 909 |
| Other non-operating (income)/expenses | 10 | $(3,064)$ | 7,821 | (425) |
| Profit before tax |  | 77,583 | 68,238 | 78,354 |
| Income tax expense | 13 | 16,126 | 15,667 | 15,345 |
| Profit for the year from continuing operations |  | 61,457 | 52,571 | 63,009 |
| (Profit) / loss from discontinued operations | 12, 35 | (616) | $(2,528)$ | 55,177 |
| Profit for the year |  | 62,073 | 55,099 | 7,832 |
| Profit for the year attributable to: |  |  |  |  |
| Owners of the Company |  | 61,412 | 54,241 | 6,848 |
| Non-controlling interests |  | 661 | 858 | 984 |
| Earnings per share from continuing operations (basic and diluted), Russian Rubles: | 14 | 34.53 and 34.51 | 29.04 and 28.99 | 33.11 and 33.07 |
| Earnings per share from discontinued operations (basic and diluted), Russian Rubles: | 14 | 0.35 and 0.35 | 1.42 and 1.42 | $\begin{aligned} & \text { (29.45) and } \\ & (29.42) \end{aligned}$ |

The accompanying notes are an integral part of these consolidated financial statements.


Appendix 6-MTS's Consolidated Statement of Financial Position at 31 December, 20172018

PJSC MOBILE TELESYSTEMS AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS OF DECEMBER 31, 2018
(Amounts in millions of Russian Rubles)

Notes \begin{tabular}{c}
December 31, <br>
2018

 

December 31, <br>
2017
\end{tabular}

## ASSETS

NON-CURRENT ASSETS:
Property, plant and equipment
Investment property
Right-of-use assets
Goodwill
Other intangible assets
Investments in associates
Other investments
Deferred tax assets
Accounts receivable, related parties
Trade accounts receivable
Bank deposits and loans to customers
Other financial assets

## Total non-current assets

| 20 | 276,443 | 263,063 |
| :---: | :---: | :---: |
|  | 2,177 | 407 |
| 25 | 149,007 | - |
| 21 | 39,107 | 34,281 |
| 23 | 95,962 | 79,397 |
| 16 | 10,735 | 9,452 |
| 17 | 16,873 | 1,953 |
| 12 | 11,190 | 5,545 |
| 31 | 2,545 | 2 |
| 18 | 2,600 | - |
| 29 | 30,653 | - |
| 28 | 4,729 | 8,890 |
|  | 5,038 | 2,048 |
|  | 647,059 | 405,038 |
| 19 | 18,654 | 9,995 |
| 18 | 34,543 | 28,017 |
| 31 | 6,385 | 11,358 |
| 29 | 32,385 | - |
| 15 | 47,863 | 50,757 |
|  | 4,208 | 3,894 |
|  | 7,415 | 7,165 |
|  | 3,887 | 2,838 |
|  | 2,694 | 1,276 |
| 14 | 84,075 | 30,586 |
| 28 | 25,487 | 146 |
|  | 1,338 | - |
|  | 268,934 | 146,032 |
|  | 915,993 | 551,070 |

## PJSC MOBILE TELESYSTEMS AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS OF DECEMBER 31, 2018 (CONTINUED)
(Amounts in millions of Russian Rubles)

| December 31, | December 31, <br> 2017 |
| :---: | :---: | :---: |

## EQUITY AND LIABILITIES

EQUITY:
Common stock
Treasury stock
Additional paid-in capital
Retained earnings
Accumulated other comprehensive loss
Equity attributable to owners of the Company
Non-controlling interests

## Total equity

NON-CURRENT LIABILITIES:
Borrowings

| 24 | 365,072 | 228,040 |
| ---: | ---: | ---: |
| 25 | 144,740 | 11,056 |
| 29 | 2,633 | - |
| 12 | 24,439 | 23,773 |
| 27 | 3,391 | 2,309 |
| 7 | 558 | 765 |
| 28 | 1,643 | 3,203 |
|  | 481 | 1,048 |
|  |  | $\mathbf{5 4 2 , 9 5 7}$ |

CURRENT LIABILITIES:
Trade and other payables
Trade and other payables
Accounts payable, related parties
Contract liabilities
Borrowings
Lease obligations
Bank deposits and liabilities
Income tax liabilities
Provisions
Other non-financial liabilities
Other financial liabilities
Total current liabilities
TOTAL EQUITY AND LIABILITIES

|  |  |  |
| :---: | ---: | ---: |
| 31 | 53,623 | 47,314 |
| 7 | 1,301 | 1,102 |
| 24 | 21,597 | 17,696 |
| 25 | 3,063 | 63,673 |
| 29 | 15,812 | 801 |
|  | 108,821 | - |
| 27 | 1,792 | 1,150 |
|  | 70,911 | 9,852 |
| 28 | 13,903 | 12,047 |
|  | 4,648 | 3,036 |
|  |  | $\mathbf{2 9 5 , 4 7 1}$ |

The accompanying notes are an integral part of these consolidated financial statements.


## PJSC MOBILE TELESYSTEMS AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF PROFIT OR LOSS
FOR THE YEAR ENDED DECEMBER 31, 2018
(Amounts in millions of Russian Rubles, except per share amounts)

|  | Notes | 2018 | 2017 | 2016 |
| :---: | :---: | :---: | :---: | :---: |
| Service revenue |  | 410,890 | 390,761 | 386,486 |
| Sales of goods |  | 69,403 | 52,150 | 49,206 |
| Revenue | 6,7 | 480,293 | 442,911 | 435,692 |
| Cost of services |  | 112,401 | 123,779 | 130,158 |
| Cost of goods | 19 | 63,869 | 45,623 | 45,574 |
| Selling, general and administrative expenses | 8 | 87,946 | 95,186 | 94,046 |
| Depreciation and amortization | 6 | 104,588 | 79,912 | 81,582 |
| Operating share of the profit of associates | 16 | $(3,799)$ | $(3,210)$ | $(3,115)$ |
| Impairment of non-current assets | 22 | 149 | 3,775 | - |
| Impairment of financial assets Other income |  | $\begin{gathered} 3,694 \\ (4,740) \\ \hline \end{gathered}$ | $\begin{gathered} 2,923 \\ (1,177) \\ \hline \end{gathered}$ | $\begin{gathered} 2,698 \\ (2,920) \\ \hline \end{gathered}$ |
| Operating profit | 6 | 116,185 | 96,100 | 87,669 |
| Finance income | 9 | $(5,981)$ | $(5,548)$ | $(5,273)$ |
| Finance costs | 9 | 38,165 | 26,064 | 27,136 |
| Currency exchange loss / (gain) |  | 3,594 | $(1,301)$ | $(3,241)$ |
| Non-operating share of the loss of associates | 16 | 909 | 436 | 1,287 |
| Change in fair value of financial instruments |  | $(5,384)$ | (110) | (166) |
| Other expenses |  | 1,031 | 992 | 317 |
| Profit before tax |  | 83,851 | 75,567 | 67,609 |
| Income tax expense | 12 | 16,969 | 18,977 | 15,138 |
| Profit for the year from continuing operations |  | 66,882 | 56,590 | 52,471 |
| Loss / (gain) from discontinued operations | 10, 34 | 59,050 | - | $(4,021)$ |
| Profit for the year |  | 7,832 | 56,590 | 48,450 |
| Profit / (loss) for the year attributable to: |  |  |  |  |
| Owners of the Company |  | 6,848 | 56,042 | 48,474 |
| Non-controlling interests |  | 984 | 548 | (24) |
| Earnings per share from continuing operations (basic and diluted), Russian Rubles: | 13 | 35.17 and 35.13 | 28.68 and 28.66 | 26.06 and 26.04 |
| Earnings per share from discontinued operations (basic and diluted), Russian Rubles: | 13 | (31.52) and (31.48) | - | (1.69) and (1.69) |

[^2]The accompanying notes are an integral part of these consolidated financial statements.

## PJSC MOBILE TELESYSTEMS AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
AS OF DECEMBER 31, 2017 AND 2016
(Amounts in millions of Russian Rubles)

Notes \begin{tabular}{c}
December 31, <br>
2017

 

December 31, <br>
\end{tabular}

## ASSETS

NON-CURRENT ASSETS:

Property, plant and equipment
Investment property
Goodwill
Other intangible assets
Investments in associates
Other investments
Deferred tax assets
Accounts receivable, related parties
Other financial assets
Other non-financial assets
Total non-current assets
CURRENT ASSETS:

| Inventories | 10 |
| :--- | :---: |
| Trade and other receivables | 9 |
| Accounts receivable, related parties | 22 |
| Short-term investments | 6 |
| Advances paid and prepaid expenses |  |
| VAT receivable |  |
| Income tax assets |  |
| Assets held for sale | 5 |
| Cash and cash equivalents |  |

Total current assets
TOTAL ASSETS

December 31, 2017

## PJSC MOBILE TELESYSTEMS AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
AS OF DECEMBER 31, 2017 AND 2016 (CONTINUED)
(Amounts in millions of Russian Rubles)
Notes $\xlongequal[\substack{\text { December 31, } \\ 2017}]{\substack{\text { December 31, } \\ 2016}}$

## EQUITY AND LIABILITIES

```
EQUITY:
```

| Common stock | 23 | 200 | 200 |
| :--- | ---: | ---: | ---: |
| Treasury stock | 23 | $(22,644)$ | $(748)$ |
| Additional paid-in capital |  | 381 | 191 |
| Retained earnings | 151,043 | 145,622 |  |
| Accumulated other comprehensive loss | 23 | $(8,854)$ | $(6,030)$ |
|  |  |  | 120,126 |
| Equity attributable to owners of the Company |  | 4,079 | 4,713 |
| Non-controlling interests |  |  | $\mathbf{1 2 4 , 2 0 5}$ |
| Total equity |  |  | 143,948 |

NON-CURRENT LIABILITIES:

| Borrowings | 15 | 239,096 | 237,113 |
| :---: | :---: | :---: | :---: |
| Deferred tax liabilities | 20 | 23,773 | 26,611 |
| Provisions | 17 | 2,309 | 2,350 |
| Other non-financial liabilities |  | 3,968 | 4,129 |
| Other financial liabilities | 18 | 1,048 | 2,774 |
| Total non-current liabilities |  | 270,194 | 272,977 |
| CURRENT LIABILITIES: |  |  |  |
| Trade and other payables |  | 47,314 | 41,473 |
| Accounts payable, related parties | 22 | 1,102 | 1,014 |
| Subscriber prepayments and other advances |  | 17,878 | 15,460 |
| Borrowings | 15 | 64,474 | 47,207 |
| Income tax liabilities |  | 1,150 | 962 |
| Provisions | 17 | 9,852 | 8,075 |
| Other non-financial liabilities |  | 11,865 | 10,305 |
| Other financial liabilities | 18 | 3,036 | 3,049 |
| Total current liabilities |  | 156,671 | 127,545 |
| TOTAL EQUITY AND LIABILITIES |  | 551,070 | 544,470 |

The accompanying notes are an integral part of these consolidated financial statements.

## PJSC MOBILE TELESYSTEMS AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF PROFIT OR LOSS
FOR THE YEARS ENDED DECEMBER 31, 2017, 2016 AND 2015
(Amounts in millions of Russian Rubles, except per share amounts)

|  | Notes | $\begin{gathered} \text { Year ended } \\ \text { December 31, } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Year ended } \\ \text { December 31, } \\ 2016 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Year ended } \\ \text { December 31, } \\ 2015 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Service revenue |  | 390,761 | 386,486 | 386,159 |
| Sales of goods |  | 52,150 | 49,206 | 40,480 |
| Revenue | 26 | 442,911 | 435,692 | 426,639 |
| Cost of services |  | 123,779 | 130,158 | 126,805 |
| Cost of goods | 10 | 45,623 | 45,574 | 36,555 |
| Selling, general and administrative expenses | 24 | 95,186 | 94,046 | 87,340 |
| Depreciation and amortization | 26 | 79,912 | 81,582 | 77,843 |
| Operating share of the profit of associates | 7 | $(3,210)$ | $(3,115)$ | $(3,456)$ |
| Provision for investments in distressed Ukrainian banks | 30 | - | - | 1,698 |
| Impairment of non-current assets | 13 | 3,775 | - | 3,516 |
| Other expenses / (income) |  | 1,746 | (222) | 2,415 |
| Operating profit |  | 96,100 | 87,669 | 93,923 |
| Finance income | 25 | $(5,548)$ | $(5,273)$ | $(8,368)$ |
| Finance costs | 25 | 26,064 | 27,136 | 26,422 |
| Currency exchange (gain) / loss |  | $(1,301)$ | $(3,241)$ | 6,154 |
| Non-operating share of the loss of associates | 7 | 436 | 1,287 | 3,780 |
| Change in fair value of financial instruments |  | (110) | (166) | $(1,014)$ |
| Other expenses / (income) |  | 992 | 317 | (54) |
| Profit before tax |  | 75,567 | 67,609 | 67,003 |
| Income tax expense | 20 | 18,977 | 15,138 | 13,931 |
| Profit for the year from continuing operations |  | 56,590 | 52,471 | 53,072 |
| Loss from discontinued operations | 27 | - | $(4,021)$ | $(5,668)$ |
| Profit for the year |  | 56,590 | 48,450 | 47,404 |
| Profit / (loss) for the year attributable to: |  |  |  |  |
| Owners of the Company |  | 56,042 | 48,474 | 49,489 |
| Non-controlling interests |  | 548 | (24) | $(2,085)$ |
| Earnings per share (basic and diluted), Russian Rubles: | 21 | 28.68 and 28.66 | 24.37 and 24.35 | 24.88 and 24.87 |

[^3]
## Публичное акционерное общество «Вымпел-Коммуникации»

## Консолидированный отчет о финансовом положении <br> по состоянию на 31 декабря 2020 г. <br> (все суммы приведены в миллионах рублей)

|  | Прим. | На 31 декабря 2020 г. | На 31 декабря 2019 г. |
| :---: | :---: | :---: | :---: |
| Активы |  |  |  |
| Внеоборотные активы |  |  |  |
| Основные средства | 12 | 298938 | 278147 |
| Нематериальные активы | 13 | 115774 | 120031 |
| Отложенные налоговые активы | 10 | 817 | 1169 |
| Займы, производные инструменты и прочие финансовые активы | 15,20 | 27121 | 868 |
| Прочие внеоборотные активы | 8 | 2128 | 1888 |
| Итого внеоборотные активы |  | 444778 | 402103 |
| Оборотные активы |  |  |  |
| Запасы | 7 | 7318 | 9756 |
| Торговая и прочая дебиторская задолженность | 6 | 20860 | 23634 |
| Прочие оборотные активы | 8 | 12067 | 11146 |
| Текущие активы по налогу на прибыль | 10 | 1135 | 558 |
| Займы, производные инструменты и прочие финансовые активы | 15,20 | 33720 | 51786 |
| Денежные средства и их эквиваленты | 16 | 12302 | 31498 |
| Итого оборотные активы |  | 87402 | 128378 |
| Активы, классифицированные как предназначенные для продажи |  | - | 22 |
| Итого активы |  | 532180 | 530503 |

## Капитал и обязательства

## Капитал

Капитал, приходящийся на собственников Компании
Неконтролирующие доли участия

| 18 | 119082 | 138330 |
| :--- | ---: | ---: |
| 14 | 38235 | $(266)$ |
|  | 157317 | 138064 |

Итого капитал

|  | 2059 | 728 |
| :---: | ---: | ---: |
| 15,20 | 223008 | 247280 |
| 9 | 3685 | 4556 |
| 10 | 4549 | 5269 |
| 8 | 486 | 647 |
|  | 233787 | 258480 |

Торговая и прочая кредиторская задолженность
Займы, производные инструменты и прочие финансовые обязательства
Резервы
Отложенные налоговые обязательства
Прочие долгосрочные обязательства
Итого долгосрочные обязательства

Краткосрочные обязательства

| Торговая и прочая кредиторская задолженность |  | 86100 | 77069 |
| :---: | :---: | :---: | :---: |
| Займы, производные инструменты и прочие финансовые обязательства | 15,20 | 38341 | 41383 |
| Резервы | 9 | 2042 | 1021 |
| Текущая задолженность по налогу на прибыль | 10 | 835 | 1769 |
| Прочие краткосрочные обязательства | 8 | 13758 | 12717 |
| Итого краткосрочные обязательства |  | 141076 | 133959 |
| Итого капитал и обязательства |  | 532180 | 530503 |

$\qquad$

## Публичное акционерное общество «Вымпел-Коммуникации»

## Консолидированный отчет о прибылях и убытках

за год, закончившийся 31 декабря 2020 г.
(все суммы приведены в миллионах рублей)

|  | Прим. | За годы, закончившиеся 31 декабря |  |
| :---: | :---: | :---: | :---: |
|  |  | 2020 r. | 2019 r. |
| Выручка от продажи услуг |  | 299366 | 314061 |
| Выручка от продажи оборудования и принадлежностей |  | 27232 | 29457 |
| Прочая выручка |  | 1570 | 3898 |
| Итого выручка по операционной деятельности | 2,3 | 328168 | 347416 |
| Прочие операционные доходы |  | 301 | - |
| Себестоимость услуг |  | $(76$ 305) | (71565) |
| Себестоимость оборудования и принадлежностей |  | $(26265)$ | (29 887) |
| Коммерческие, общехозяйственные и административные расходы (включая убыток от обесценения финансовых активов в размере |  |  |  |
| 2937 рублей за 2020 год и 2645 рублей за 2019 год) | 4 | (99 436) | (97 659) |
| Износ основных средств | 12 | $(71746)$ | (71 177) |
| Амортизация нематериальных активов | 13 | (12 232) | (10 617) |
| Убыток от обесценения | 11 | (9 951) | (6768) |
| Убыток от выбытия внеоборотных активов |  | (2 200) | (2618) |
| Доход от продажи дочерней организации | 14 | 8628 | - |
| Прибыль по операционной деятельности |  | 38962 | 57125 |
| Финансовые расходы |  | $(23$ 388) | (28 331) |
| Финансовые доходы |  | 2767 | 3652 |
| Чистые (отрицательные) / положительные курсовые разницы |  | $(8593)$ | 228 |
| Прочие внеоперационные доходы / (расходы) (нетто) | 5 | 1730 | (3 816) |
| Прибыль до налогообложения |  | 11478 | 28858 |
| Расходы по налогу на прибыль | 10 | (5649) | (11423) |
| Прибыль за период |  | 5829 | 17435 |
| Прибыль за период, приходящаяся на: |  |  |  |
| Собственников Компании |  | 9974 | 19470 |
| Неконтролирующие доли участия | 14 | (4 145) | (2035) |
|  |  | 5829 | 17435 |

## Публичное акционерное общество «Вымпел-Коммуникации»

(дочерняя компания, полностью принадлежащая «VEON Ltd.»)

## Консолидированный отчет о финансовом положении по состоянию на 31 декабря 2017 г. <br> (все суммы приведеныв виллионах рублей)

|  | Прим. | На 31 декабря 2017 г. | На 31 декабря 2016 г. |
| :---: | :---: | :---: | :---: |
| Активы |  |  |  |
| Внеоборотные активы |  |  |  |
| Основные средства | 13 | 204661 | 237011 |
| Нематериальные активы | 14 | 31249 | 35565 |
| Гудвил | 9 | 100814 | 106617 |
| Инвестиции в совместные предприятия | 12 | - | 7641 |
| Отложенные налоговые активы | 11 | 5304 | 2299 |
| Прочие финансовые активы | 15 | 2255 | 58027 |
| Прочие внеоборотные активы | 16 | 555 | 919 |
| Итого внеоборотные активы |  | 344838 | 448079 |
| Оборотные активы |  |  |  |
| Запасы | 17 | 3301 | 6170 |
| Торговая и прочая дебиторская задолженность | 18 | 23641 | 27868 |
| Прочие оборотные активы | 16 | 11695 | 12714 |
| Текущий актив по налогу на прибыль | 11 | 5669 | 2589 |
| Прочие оборотные финансовые активы | 15 | 72379 | 10303 |
| Денежные средства и их эквиваленты | 19 | 24963 | 47510 |
| Итого оборотные активы |  | 141648 | 107154 |
| Активы, классифицированные как предназначенные для продажи | 5 | 1296 | - |
| Итого активы |  | 487782 | 555233 |
| Капитал и обязательства |  |  |  |
| Капитал |  |  |  |
| Капитал, приходящийся на собственников Компании | 20 | 151706 | 225845 |
| Неконтролирующие доли участия | 12 | 5550 | 9301 |
| Итого капитал |  | 157256 | 235146 |
| Долгосрочные обязательства |  |  |  |
| Финансовые обязательства | 15 | 208427 | 146848 |
| Резервы | 22 | 2771 | 2655 |
| Прочие долгосрочные обязательства | 16 | 1304 | 791 |
| Отложенные налоговые обязательства | 11 | 10877 | 13775 |
| Итого долгосрочные обязательства |  | 223379 | 164069 |
| Краткосрочные обязательства |  |  |  |
| Торговая и прочая кредиторская задолженность |  | 51712 | 56720 |
| Дивиденды к выплате | 21 | 25 | - |
| Прочие финансовые обязательства | 15 | 24161 | 71796 |
| Прочие краткосрочные обязательства | 16 | 24701 | 22422 |
| Текущая задолженность по налогу на прибыль | 11 | 196 | 1931 |
| Резервы | 22 | 3988 | 3149 |
| Итого краткосрочные обязательства |  | 104783 | 156018 |
| Обязательства, непосредственно связанные с активами, классифицированными как предназначенные для продажи | 5 | 2364 | - |
| Итого капитал и обязательства |  | 487782 | 555233 |

Генеральный директор


## Публичное акционерное общество «Вымпел-Коммуникации»

## Консолидированный отчет о финансовом положении по состоянию на 31 декабря 2018 г.

(все суммы приведены в миллионах рублей)

| Активы |  |  |  |
| :---: | :---: | :---: | :---: |
| Внеоборотные активы |  |  |  |
| Основные средства | 13 | 193895 | 204661 |
| Нематериальные активы | 14 | 28557 | 31249 |
| Гудвил | 15 | 97729 | 100814 |
| Отложенные налоговые активы | 10 | 1824 | 5304 |
| Прочие внеоборотные финансовые активы | 17 | 1148 | 2255 |
| Прочие внеоборотные активы | 8 | 1126 | 555 |
| Итого внеоборотные активы |  | 324279 | 344838 |
| Оборотные активы |  |  |  |
| Запасы | 7 | 9040 | 3301 |
| Торговая и прочая дебиторская задолженность | 6 | 23049 | 23641 |
| Прочие оборотные активы | 8 | 11436 | 11695 |
| Текущие активы по налогу на прибыль | 10 | 3607 | 5669 |
| Прочие оборотные финансовые активы | 17 | 56845 | 72379 |
| Денежные средства и их эквиваленты | 18 | 29420 | 24963 |
| Итого оборотные активы |  | 133397 | 141648 |
| Активы, классифицированные как предназначенные для продажи | 16 | 23 | 1296 |
| Итого активы |  | 457699 | 487782 |
| Капитал и обязательства |  |  |  |
| Капитал |  |  |  |
| Капитал, приходящийся на собственников Компании | 20 | 133763 | 151706 |
| Неконтролирующие доли участия | 16 | 3053 | 5550 |
| Итого капитал |  | 136816 | 157256 |
| Долгосрочные обязательства |  |  |  |
| Долгосрочные финансовые обязательства | 17 | 206160 | 208427 |
| Резервы | 9 | 2978 | 2771 |
| Отложенные налоговые обязательства | 10 | 7981 | 10877 |
| Прочие долгосрочные обязательства | 8 | 653 | 1304 |
| Итого долгосрочные обязательства |  | 217772 | 223379 |
| Краткосрочные обязательства |  |  |  |
| Торговая и прочая кредиторская задолженность |  | 63408 | 51737 |
| Прочие краткосрочные финансовые обязательства | 17 | 10228 | 24161 |
| Резервы | 9 | 3877 | 3988 |
| Текущая задолженность по налогу на прибыль | 10 | 564 | 196 |
| Прочие краткосрочные обязательства | 8 | 25034 | 24701 |
| Итого краткосрочные обязательства |  | 103111 | 104783 |
| Обязательства, непосредственно связанные с активами, классифицированными как предназначенные для продажи | 16 | - | 2364 |
| Итого капитал и обязательства |  | 457699 | 487782 |

## Публичное акционерное общество «Вымпел-Коммуникации»

## Консолидированный отчет о прибылях и убытках за год, закончившийся 31 декабря 2018 г. (все суммы приведены в миллионах рублей)

|  | Прим. | За годы, закончившиеся 31 декабря |  |
| :---: | :---: | :---: | :---: |
|  |  | 2018 r. | 2017 r. |
| Выручка от продажи услуг |  | 322070 | 327517 |
| Выручка от продажи оборудования и принадлежностей |  | 26147 | 12411 |
| Прочая выручка |  | 1524 | 1494 |
| Итого выручка по операционной деятельности | 2,3 | 349741 | 341422 |
| Себестоимость услуг |  | (77 327) | (83 713) |
| Себестоимость оборудования и принадлежностей |  | $(25158)$ | (13 113) |
| Коммерческие, общехозяйственные и административные расходы (включая убыток от обесценения финансовых активов в размере 2801 руб. за 2018 г. и 2602 руб. за 2017 г.) | 4 | (126 249) | (126 928) |
| Износ основных средств | 13 | $(53686)$ | (55 397) |
| Амортизация нематериальных активов | 14 | (11 489) | (11 369) |
| Убыток от обесценения | 12 | (14053) | (3 898) |
| Убыток от выбытия внеоборотных активов |  | $(1912)$ | (1 258) |
| Доход от продажи дочерних организаций | 16 | 1231 | - |
| Итого операционные расходы (нетто) |  | (308 643) | (295 676) |
| Прибыль по операционной деятельности |  | 41098 | 45746 |
| Финансовые расходы |  | $(22148)$ | (23 764) |
| Финансовые доходы |  | 3763 | 2708 |
| Чистые отрицательные курсовые разницы |  | (5013) | (879) |
| Прочие внеоперационные доходы / (расходы) (нетто) | 5 | 2850 | $(6674)$ |
| Доля в убытке совместных предприятий, учитываемых по методу долевого участия | 11 | - | (1231) |
| Обесценение инвестиций в совместные предприятия, учитываемые по методу долевого участия | 11 | - | (6410) |
| Прибыль до налогообложения |  | 20550 | 9496 |
| Расход по налогу на прибыль | 10 | (11 199) | (1293) |
| Прибыль за год |  | 9351 | 8203 |
| Приходящаяся на: |  |  |  |
| Собственников Компании |  | 12078 | 7646 |
| Неконтролирующие доли участия | 16 | $(2727)$ | 557 |
|  |  | 9351 | 8203 |

Публичное акционерное общество «Вымпел-Коммуникации»
(дочерняя компания, полностью принадлежащая «VEON Ltd.»)

## Консолидированный отчет о финансовом положении по состоянию на 31 декабря 2017 г. <br> (все суммы приведены в миллионах рублей)

|  | Прим. | На 31 декабря 2017 r. | На 31 декабря 2016 r. |
| :---: | :---: | :---: | :---: |
| Активы |  |  |  |
| Внеоборотные активы |  |  |  |
| Основные средства | 13 | 204661 | 237011 |
| Нематериальные активы | 14 | 31249 | 35565 |
| Гудвил | 9 | 100814 | 106617 |
| Инвестиции в совместные предприятия | 12 | - | 7641 |
| Отложенные налоговые активы | 11 | 5304 | 2299 |
| Прочие финансовые активы | 15 | 2255 | 58027 |
| Прочие внеоборотные активы | 16 | 555 | 919 |
| Итого внеоборотные активы |  | 344838 | 448079 |
| Оборотные активы |  |  |  |
| Запасы | 17 | 3301 | 6170 |
| Торговая и прочая дебиторская задолженность | 18 | 23641 | 27868 |
| Прочие оборотные активы | 16 | 11695 | 12714 |
| Текущий актив по налогу на прибыль | 11 | 5669 | 2589 |
| Прочие оборотные финансовые активы | 15 | 72379 | 10303 |
| Денежные средства и их эквиваленты | 19 | 24963 | 47510 |
| Итого оборотные активы |  | 141648 | 107154 |
| Активы, классифицированные как предназначенные для продажи | 5 | 1296 | - |
| Итого активы |  | 487782 | 555233 |
| Капитал и обязательства |  |  |  |
| Капитал |  |  |  |
| Капитал, приходящийся на собственников Компании | 20 | 151706 | 225845 |
| Неконтролирующие доли участия | 12 | 5550 | 9301 |
| Итого капитал |  | 157256 | 235146 |
| Долгосрочные обязательства |  |  |  |
| Финансовые обязательства | 15 | 208427 | 146848 |
| Резервы | 22 | 2771 | 2655 |
| Прочие долгосрочные обязательства | 16 | 1304 | 791 |
| Отложенные налоговые обязательства | 11 | 10877 | 13775 |
| Итого долгосрочные обязательства |  | 223379 | 164069 |
| Краткосрочные обязательства |  |  |  |
| Торговая и прочая кредиторская задолженность |  | 51712 | 56720 |
| Дивиденды к выплате | 21 | 25 | - |
| Прочие финансовые обязательства | 15 | 24161 | 71796 |
| Прочие краткосрочные обязательства | 16 | 24701 | 22422 |
| Текущая задолженность по налогу на прибыль | 11 | 196 | 1931 |
| Резервы | 22 | 3988 | 3149 |
| Итого краткосрочные обязательства |  | 104783 | 156018 |
| Обязательства, непосредственно связанные с активами, классифицированными как предназначенные для продажи | 5 | 2364 | - |
| Итого капитал и обязательства |  | 487782 | 555233 |

## Консолидированный отчет о прибылях и убытках

за год, закончившийся 31 декабря 2017 г.
(все суммы приведены в миллионах рублей)

|  | Прим. | За годы, закончившиеся 31 декабря |  |
| :---: | :---: | :---: | :---: |
|  |  | 2017 r. | 2016 r. |
| Выручка от реализации услуг |  | 327517 | 344233 |
| Реализация оборудования и принадлежностей |  | 12411 | 11016 |
| Прочая выручка |  | 1494 | 601 |
| Итого выручка по операционной деятельности | 6,7 | 341422 | 355850 |
| Операционные расходы |  |  |  |
| Себестоимость услуг |  | $(83713)$ | (93 292) |
| Себестоимость оборудования и принадлежностей |  | $(13$ 113) | (12 413) |
| Коммерческие, общехозяйственные и административные расходы | 8 | (126 928) | (119 901) |
| Износ основных средств | 13 | (55 397) | (56 754) |
| Амортизация нематериальных активов | 14 | $(11369)$ | (11 057) |
| Убыток от обесценения | 9, 13, 14 | (3 898) | (6 140) |
| Убыток от выбытия внеоборотных активов |  | $(1258)$ | (1497) |
| Итого операционные расходы |  | $(295676)$ | (301 054) |
| Прибыль по операционной деятельности |  | 45746 | 54796 |
| Финансовые расходы |  | $(23764)$ | $(24815)$ |
| Финансовые доходы |  | 2708 | 6356 |
| Чистые (отрицательные) / положительные курсовые разницы* |  | (879) | 8088 |
| Прочие внеоперационные расходы (нетто) | 10 | $(6674)$ | $(6356)$ |
| Доля в убытке совместных предприятий, учитываемых по методу долевого участия | 12 | (1 231) | (885) |
| Обесценение инвестиций в совместные предприятия, учитываемые по методу долевого участия | 12 | $(6410)$ | (5993) |
| Прибыль до налогообложения |  | 9496 | 31191 |
| Расход по налогу на прибыль | 11 | (1293) | $(18459)$ |
| Прибыль за год |  | 8203 | 12732 |
| Приходящаяся на: |  |  |  |
| Собственников Компании |  | 7646 | 16445 |
| Неконтролирующие доли участия | 12 | 557 | (3713) |
|  |  | 8203 | 12732 |

* Либерализация валютного рынка в Узбекистане оказала существенное влияние на пересчет операций в Узбекистане в иностранную валюту, см. Примечание 2 для дополнительной информации.


## Консолидированный отчет О финансовом положении

## (в миллионах рублей)

|  | Прим. | 31 дека6рpя |  |
| :---: | :---: | :---: | :---: |
|  |  | 2020 | 2019 |
| Активы |  |  |  |
| Внеоборотные активы |  |  |  |
| Основные средства | 3.1 | 292283 | 288408 |
| Активы в форме права пользования | 3.2 | 74114 | 85485 |
| Нематериальные активы, за исключением гудвила | 3.3.1 | 75346 | 80845 |
| Гудвил | 3.3.2 | 30578 | 30549 |
| Инвестиции в ассоциированные и совместные предприятия | 3.4 | 66914 | 68385 |
| Внеоборотные финансовые активы | 3.5 | 129277 | 15239 |
| Внеоборотные нефинансовые активы | 3.8 | 9096 | 9092 |
| Отложенные налоговые активы | 2.4 | 1309 | 848 |
| Итого внеоборотные активы |  | 678917 | 578851 |
| Оборотные активы |  |  |  |
| 3апасы | 3.7 | 9659 | 10257 |
| О6оротные нефинансовые активы | 3.8 | 9065 | 7432 |
| Предоплата по налогу на прибыль | 2.4 | 1102 | 3908 |
| Торговая и прочая дебиторская задолженность | 3.6 | 28008 | 37104 |
| Прочие оборотные финансовые активы | 3.5 | 12201 | 2898 |
| Денежные средства и их эквиваленты | 3.5.1 | 34614 | 52706 |
| Итого оборотные активы |  | 94649 | 114305 |
| Итого активы |  | 773566 | 693156 |



## Консолидированный отчет О прибылях и убытках

(в миллионах рублей)


## Консолидированный отчет О финансовом поломении

(в миллионах рублей)

|  | Прим. | 31 дека6.9p |  |
| :---: | :---: | :---: | :---: |
|  |  | 2019 | 2018 |
| Активы |  |  |  |
| Внеоборотные активы |  |  |  |
| Основные средства | 3.1 | 288408 | 224666 |
| Активы в форме права пользования | 3.2 | 85485 | - |
| Нематериальные активы за исключением гудвила | 3.3.1 | 80845 | 81026 |
| Гудвил | 3.3.2 | 30549 | 30549 |
| Инвестиции в ассоциированные и совместные предприятия | 3.4, 5.1 | 68385 | 73265 |
| Внеоборотные финансовые активы | 3.5 | 15239 | 3829 |
| Внеоборотные нефинансовые активы | 3.8 | 9092 | 7531 |
| Отложенные налоговые активы | 2.4 | 848 | 2064 |
| Итого внеоборотные активы |  | 578851 | 422930 |
| Оборотные активы |  |  |  |
| Запасы | 3.7 | 10257 | 9885 |
| О6оротные нефинансовые активы | 3.8 | 7432 | 7766 |
| Предоплата по налогу на прибыль | 2.4 | 3908 | 4275 |
| Торговая и прочая дебиторская задолженность | 3.6 | 37104 | 29137 |
| Прочие оборотные финансовые активы | 3.5 | 2898 | 7955 |
| Денежные средства и их эквиваленты | 3.5.1 | 52706 | 27214 |
| Активы, предназначенные для продажи | 3.9 | - | 847 |
| Итого оборотные активы |  | 114305 | 87079 |
| Итого активы |  | 693156 | 510009 |



# Консолидированный отчет о прибылях и убытках 

(в миллионах рублей)

|  | Прим. | За годы по 31 дека6ря |  |
| :---: | :---: | :---: | :---: |
|  |  | 2019 | 2018 |
| Продолжающаяся деятельность |  |  |  |
| Выручка | 2.1 | 348961 | 335541 |
| Операционные расходы |  |  |  |
| Себестоимость |  | 109158 | 100696 |
| Коммерческие расходы | 2.2 | 20193 | 19574 |
| Общие и административные расходы | 2.3 | 67992 | 91114 |
| Амортизация основных средств и АФПП | 3.1, 3.2 | 68050 | 49254 |
| Амортизация нематериальных активов | 3.3.1 | 20340 | 16116 |
| Убыток от выбытия внеоборотных активов |  | 623 | 337 |
| Итого операционные расходы |  | 286356 | 277091 |
| Операционная прибыль |  | 62605 | 58450 |
| Финансовые расходы |  | (45195) | (25927) |
| Финансовые доходы |  | 2097 | 1634 |
| Доля в убытке ассоциированных и совместных предприятий и убыток от обесценения инвестиции | 3.4 | (5277) | (2829) |
| Прочие неоперационные расходы | 5.3 | (2087) | (1677) |
| (Убыток)/прибыль по финансовым инструментам, нетто | 3.5.4 | (1982) | 713 |
| Прибыль/(убыток) по курсовым разницам, нетто |  | 2084 | (1271) |
| Прибыль от продолжающейся деятельности до налогообложения |  | 12245 | 29093 |
| Расход по налогу на прибыль | 2.4 | 4066 | 7823 |
| Прибыль от продолжающейся деятельности |  | 8179 | 21270 |
| Прекращенная деятельность |  |  |  |
| Прибыль от прекращенной деятельности за вычетом налога | 5.1 | - | 11584 |
| Прибыль за год |  | 8179 | 32854 |
| приходящаяся на собственников Компании |  | 8087 | 35170 |
| приходящаяся на неконтролирующие доли участия |  | 92 | (2316) |
|  |  | 8179 | 32854 |

## Консолидированный отчет о финансовом положении

(в миллионах рублей)

|  | пРИМ. | ЗА ГОДЫ ПО 31 ДЕКАБРЯ |  |
| :---: | :---: | :---: | :---: |
|  |  | 2017 | 2016 |
| Активы |  |  |  |
| Внеоборотные активы |  |  |  |
| Основные средства | 3.1 | 220705 | 237155 |
| Нематериальные активы за исключением гудвила | 3.2.1 | 128140 | 61295 |
| Гудвил | 3.2.2 | 73218 | 30549 |
| Инвестиции в ассоциированные и совместные предприятия | 3.3 | 28567 | 45234 |
| Внеоборотные финансовые активы | 3.4 | 3585 | 4799 |
| Внеоборотные нефинансовые активы | 3.7 | 4558 | 3039 |
| Отложенные налоговые активы | 2.4 | 3829 | 1199 |
| Итого внеоборотные активы |  | 462602 | 383270 |
| Оборотные активы |  |  |  |
| Запасы | 3.6 | 10045 | 9354 |
| Оборотные нефинансовые активы | 3.7 | 7446 | 5051 |
| Предоплата по налогу на прибыль | 2.4 | 2586 | 1992 |
| Торговая и прочая дебиторская задолженность | 3.5 | 26520 | 19352 |
| Прочие оборотные финансовые активы | 3.4 | 16097 | 10842 |
| Денежные средства и их эквиваленты | 3.4.1 | 36147 | 31922 |
| Активы, предназначенные для продажи | 3.1 | 284 | - |
| Итого оборотные активы |  | 99125 | 78513 |
| Итого активы |  | 561727 | 461783 |
| Капитал и обязательства |  |  |  |
| Kапитал |  |  |  |
| Капитал, приходящийся на собственников Компании | 4 | 109773 | 124166 |
| Неконтролирующие доли участия | 5.7 | 55536 | (43) |
| Итого капитал |  | 165309 | 124123 |



## Генеральный директор

С.В. Солдатенков


Главный 6ухгалтер
Л.Н. Стрелкина


14 марта 2018 года

## Консолидированный отчет о прибылях и убытках

(в миллионах рублей, кроме сумм в расчете на акцию)

|  | ПРИМ. | ЗА ГОДЫ ПО 31 ДЕКАБРЯ |  |
| :---: | :---: | :---: | :---: |
|  |  | 2017 | 2016 |
| Выручка | 2.1 | 373297 | 316275 |
| Операционные расходы |  |  |  |
| Себестоимость |  | 109196 | 95157 |
| Коммерческие расходы | 2.2 | 28561 | 19254 |
| Общие и административные расходы | 2.3 | 100298 | 80725 |
| Амортизация основных средств | 3.1, 3.8 | 57341 | 51925 |
| Амортизация нематериальных активов | 3.2.1 | 17642 | 7881 |
| Обесценение гудвила | 3.2.3 | - | 3400 |
| Убыток от выбытия внеоборотных активов |  | 491 | 849 |
| Итого операционные расходы |  | 313529 | 259191 |
| Операционная прибыль |  | 59768 | 57084 |
| Финансовые расходы |  | (24 321) | (19094) |
| Финансовые доходы |  | 2235 | 1810 |
| Доля в убытке ассоциированных и совместных предприятий | 3.3 | (2 205) | (2 651) |
| Убыток от обесценения инвестиции в «Евросеть» | 3.3 | (15917) | - |
| Прочие внеоперационные расходы | 5.2 | (1 639) | (2906) |
| Убыток по финансовым инструментам, нетто | 3.4 .4 | (30) | (235) |
| (Убыток)/прибыль по курсовым разницам, нетто |  | (3 722) | 1822 |
| При6ыль до налогообпожения |  | 14169 | 35830 |
| Расход по налогу на прибыль | 2.4 | 8844 | 10241 |
| При6ыль за год |  | 5325 | 25589 |
| Прибыль за год |  |  |  |
| приходящаяся на со6ственников Компании |  | 4551 | 25496 |
| приходящаяся на неконтролирующие доли участия |  | 774 | 93 |
|  |  | 5325 | 25589 |
| Прибыль на акцию, рубли |  |  |  |
| Базовая и разводненная при6ыль за год, приходящаяся на со6ственников Компании | 2.5 | 8 | 43 |


[^0]:    Source: Delloite, 2016 and Ernst \& Young, 2021.

[^1]:    Source: TMT consulting, 2020

[^2]:    

[^3]:    The accompanying notes are an integral part of these consolidated financial statements.

