

Příloha 6: Finanční plán restaurace Andělská mana na rok 2017 - 2018

2018 Finanční plán, tisíce, CZK		Jan												Febr			March			1Q			Apr			May			June			2Q			July			Srp			Září			3Q			Říjen			Listopad			Prosinec			4Q			Total 2017		
Obrat vč. DPH	588	117.0%	702	117.0%	540	117.0%	1,830	114.8%	625	117.0%	638	117.0%	1,938	117.0%	506	117.0%	518	117.0%	624	117.0%	1,648	117.0%	644	117.0%	689	117.0%	1,084	117.0%	2,417	110.8%	7,832	114.4%																													
OBRAT BEZ DPH	502	100.0%	600	100.0%	462	100.0%	1,594	100.0%	534	100.0%	545	100.0%	578	100.0%	1,657	100.0%	432	100.0%	442	100.0%	533	100.0%	1,408	100.0%	550	100.0%	589	100.0%	926	100.0%	2,181	100.0%	6,845	100.0%																											
Obrat z restaurace	492	98.0%	580	96.7%	432	93.5%	1,534	96.2%	509	95.3%	510	93.6%	543	93.9%	1,562	94.3%	407	94.2%	422	95.5%	503	94.4%	1,333	94.7%	548	99.6%	584	99.2%	920	99.4%	2,067	94.8%	6,501	95.0%																											
Alkoholické nápoje	81	16.5%	96	16.5%	71	16.5%	248	15.6%	84	16.5%	90	16.5%	258	15.6%	70	16.5%	83	16.5%	220	15.6%	90	16.5%	152	16.5%	339	15.5%	1,064	15.6%																																	
Nealkoholické nápoje	57	11.6%	67	11.6%	50	11.6%	174	10.9%	59	11.6%	59	11.6%	181	10.9%	47	11.6%	58	11.6%	155	11.0%	64	11.6%	107	11.6%	238	10.9%	748	10.9%																																	
Jídlo	354	71.9%	417	71.9%	310	71.9%	1,081	67.8%	366	71.9%	367	71.9%	390	71.9%	1,123	67.8%	293	71.9%	304	71.9%	362	71.9%	394	71.9%	420	71.9%	662	71.9%	1,476	67.6%	4,638	67.8%																													
Tabák	0.0%	0.0%	0.0%	0.0%	-	0.0%	0.0%	0.0%	-	0.0%	0.0%	0.0%	0.0%	-	0.0%	0.0%	-	0.0%	0.0%	-	0.0%	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%																											
Ostatní prodej	10	2.0%	20	3.3%	0.0%	0.0%	30	1.9%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	0.0%	-	0.0%	0.0%	-	5	0.9%	5	0.9%	5	0.8%	5	0.5%	15	0.7%	50	0.7%																													
Obrat z jídla sebou	10	2.0%	20	3.3%	30	6.5%	60	3.8%	25	4.7%	35	6.4%	35	5.7%	25	5.8%	20	4.5%	30	5.6%	75	5.3%	35	6.4%	37	6.3%	42	4.5%	114	5.2%	344	5.0%																													
Alkoholické nápoje	0.0%	0.0%	0.0%	0.0%	-	0.0%	0.0%	0.0%	-	0.0%	0.0%	0.0%	0.0%	-	0.0%	0.0%	-	0.0%	0.0%	-	0.0%	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%																													
Nealkoholické nápoje	0.0%	0.0%	0.0%	0.0%	-	0.0%	0.0%	0.0%	-	0.0%	0.0%	0.0%	0.0%	-	0.0%	0.0%	-	0.0%	0.0%	-	0.0%	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%																													
Jídlo	10	2.0%	20	3.3%	30	6.5%	60	3.8%	25	4.7%	35	6.4%	35	6.1%	95	5.7%	25	5.8%	30	5.6%	75	5.3%	35	6.4%	37	6.3%	42	4.5%	114	5.2%	344	5.0%																													
Ostatní prodej z jídla sebou	0.0%	0.0%	0.0%	0.0%	-	0.0%	0.0%	0.0%	-	0.0%	0.0%	0.0%	0.0%	-	0.0%	0.0%	-	0.0%	0.0%	-	0.0%	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%																													
Náklady na CELKOVÝ PROVOZ vč. Marketingu	- 527	105.0%	- 565	94.1%	- 528	114.3%	- 1,620	101.6%	- 525	96.9%	- 536	92.8%	- 1,589	99.9%	- 504	116.5%	- 596	134.6%	- 598	112.1%	- 1,698	120.6%	- 565	101.4%	- 597	101.4%	- 654	70.6%	- 1,820	83.4%	- 6,726	98.2%																													
Náklady na jídlo a pití	- 128	25.6%	- 154	25.6%	- 119	25.7%	- 401	25.1%	- 137	25.6%	- 140	25.7%	- 149	25.7%	- 111	25.6%	- 113	25.6%	- 425	29.7%	- 188	28.7%	- 412	27.1%	- 159	26.9%	- 1,802	26.3%	- 247	26.6%	- 564	25.9%	- 1,802	26.3%	- 247	26.6%	- 564	25.9%	- 1,802	26.3%																					
Direct food and beverages cost	- 128	25.6%	- 154	25.6%	- 119	25.7%	- 401	25.1%	- 137	25.6%	- 140	25.7%	- 149	25.7%	- 111	25.6%	- 113	25.6%	- 425	29.7%	- 188	28.7%	- 412	27.1%	- 159	26.9%	- 1,802	26.3%	- 247	26.6%	- 564	25.9%	- 1,802	26.3%	- 247	26.6%	- 564	25.9%	- 1,802	26.3%																					
Náklady na alkohol	- 16	20.3%	- 19	20.3%	- 14	20.3%	- 50	20.3%	- 17	20.3%	- 18	20.3%	- 52	20.3%	- 14	20.3%	- 14	20.3%	- 21	20.3%	- 18	20.3%	- 20	20.3%	- 31	20.3%	- 69	20.3%	- 220	20.7%	- 127	17.0%	- 170	17.0%	- 127	17.0%	- 170	17.0%	- 127	17.0%																					
Náklady na nealkoholické nápoje	- 10	17.0%	- 11	17.0%	- 9	17.0%	- 30	17.0%	- 10	17.0%	- 11	17.0%	- 8	17.0%	- 10	17.0%	- 8	17.0%	- 10	17.0%	- 11	17.0%	- 12	17.0%	- 18	17.0%	- 40	17.0%	- 127	17.0%	- 170	17.0%	- 127	17.0%	- 170	17.0%	- 127	17.0%																							
Náklady na jídlo	- 102	28.1%	- 123	28.1%	- 96	28.1%	- 321	28.1%	- 110	28.1%	- 119	28.1%	- 342	28.1%	- 89	28.1%	- 91	28.1%	- 157	32.6%	- 129	32.6%	- 337	32.6%	- 128	28.1%	- 198	28.1%	- 455	28.2%	- 1,455	29.2%																													
Ostatní náklady	0.0%	0.0%	0.0%	0.0%	-	0.0%	0.0%	0.0%	-	0.0%	0.0%	0.0%	0.0%	-	0.0%	0.0%	-	0.0%	0.0%	-	0.0%	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%																											
Marketingové bonusy	0.0%	0.0%	0.0%	0.0%	-	0.0%	0.0%	0.0%	-	0.0%	0.0%	0.0%	0.0%	-	0.0%	0.0%	-	0.0%	0.0%	-	0.0%																																								

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		Jan
2017 Finanční plán, tisíce, CZK		
Obrat vč. DPH	-	-
OBRAT BEZ DPH	-	-
Obrat z restaurace	-	-
Alkoholické nápoje	-	16.5%
Nealkoholické nápoje	-	11.6%
Jídlo	-	71.9%
Tabák	-	-
Ostatní prodej	-	-
	-	-
Obrat z jídla sebou	-	-
Alkoholické nápoje	-	-
Nealkoholické nápoje	-	-
Jídlo	-	-
Ostatní prodej z jídla sebou	-	-
	-	-
	-	-
	-	-
NÁKLADY NA CELKOVÝ PROVOZ vč. Marketingu	-	-
Náklady na jídlo a pití	-	-
Direct food and beverages cost	-	-
Náklady na alkohol	-	20.3%
Náklady na nealkoholické nápoje	-	17.0%
Náklady na jídlo	-	28.1%
Ostatní náklady	-	-
	-	-
	-	-
	-	-
Marketingové bonusy	-	-
Velká ztráta	-	-
Náklady na mzdy zaměstnanců vč. odvodu	-	-
Náklady na mzdy manažerů	-	-
Náklady na manažerské bonusy	-	-
Náklady na mzdu zaměstnanců	-	-
Náklady na zaměstnanecké bonusy	-	-
Náklady na personální stravu	-	-
Odvody za bonusy pro manažery	-	-
Odvody za bonusy pro zaměstnance	-	-
Odvody - sociální, zdravotní	-	-
Zdravotní prohlídka, online kurz BOZP	-	-
Náklady na pronájem	-	-
Služby	-	-
Elektřina	-	-

Voda		-
Teplo a plyn		-
Odpadky		-
Úklid náklady		-
Spotřební materiál	-	-
Mycí a jiná chemie		0.5%
Příbory - malý inventář		-
Náklady na papír, dřevo a plast		0.9%
Personální uniformy		-
Kuchyňské a barové potřeby		-
Vše co se nachází na stolech		0.5%
Ostatní		0.5%
IT a telekomunikační služby	-	-
Měsíční paušál za telefon		-
IT		-
Licence na software, rozhlasové a tv poplatky		-
Opravy		-
Bezpečnost a služby		-
Poplatky za kreditní karty a stravenky		0.8%
Náklady na frančizové poplatky		4.0%
Pracovní cesty		-
Smlouva s rozvozem		-
Dárky obchodním partnerům		-
Pojištění		-
Jiné daně než dan z příjmu		0.4%
Amortizace = odpisy		-
Penále		-
Další náklady na výdaje - účetní ,revize		-
Marketing		-
Provozní zisk	-	-
EBITDA	-	-
(PACE)	-	-
Nefinanční informace		
Velikost restaurace (m2)		
Velikost jídelny (m2)		
Počet míst k sezení		
Obrat v CZK včetně DPH		
Počet hostů na jednu transakci		
Počet transakcí za měsíc		
Počet zaměstnanců		

Transakce 2017

Růst transakcí na příští rok 0%
 Transakce 2018

Průměrný účet 2017

Růst průměrného účtu na příští rok 0%
 Průměrný účet 2018

Manažeři

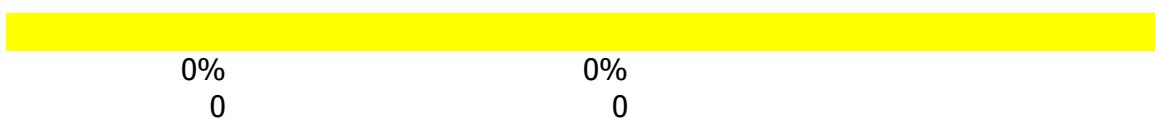
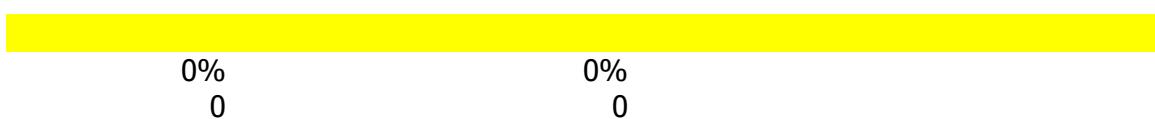
1

Zaměstnanci

10

Denní tržba/ zaměstnance/ měsíčně 0

Denní tržba 0



1
10

0

0

0

0

0%
0

0%
0

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1
10

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0

-	-	-	-	-	10	-
-	-	-	-	-	20	-
-	-	-	-	-	3	-
-	-	-	-	-	20	-
-	-	-	-	-	187	-
-	-	-	0.5%	-	2	0.5%
-	-	-	-	-	20	-
-	-	-	0.9%	-	30	0.9%
-	-	-	-	-	20	-
-	-	-	-	-	90	-
-	-	-	0.5%	-	15	0.4%
-	-	-	0.5%	-	10	0.5%
-	-	-	-	-	4	-
-	-	-	-	-	3	-
-	-	-	-	-	1	-
-	-	-	-	-	15	-
-	-	-	-	-	40	-
-	-	-	-	-	1	-
-	-	-	0.8%	-	-	0.8%
-	-	-	4.0%	-	-	4.0%
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	2	-
-	-	-	0.4%	-	1	0.4%
-	-	-	-	-	-	-
-	-	-	-	-	30	-
-	-	-	-	-	10	-
-	-	-	-	-	608	-
-	-	-	-	-	608	-
-	-	-	-	-	339	-
					210	
					120	
					60	
					0	
					0	
					0	
					11	

0% 0%
0 0

0% 0%
0 0

1 1
10 10

0

0

0

0

Září		3Q		Říjen	
264	117.0%	264	117.0%	552	117.0%
226	100.0%	226	100.0%	472	100.0%
225	99.6%	225	99.6%	470	99.6%
37	16.5%	37	16.4%	78	16.5%
26	11.6%	26	11.5%	54	11.6%
162	71.9%	162	71.6%	338	71.9%
	0.0%	-	0.0%		0.0%
5	2.2%	5	2.2%	5	1.1%
	0.0%	-	0.0%		0.0%
1	0.4%	1	0.4%	2	0.4%
	0.0%	-	0.0%		0.0%
	0.0%	-	0.0%		0.0%
1	0.4%	1	0.4%	2	0.4%
	0.0%	-	0.0%		0.0%
	0.0%	-	0.0%		0.0%
	0.0%	-	0.0%		0.0%
	0.0%	-	0.0%		0.0%
- 470	208.4%	- 1,078	477.8%	- 518	109.9%
- 79	34.9%	- 79	34.9%	- 127	26.9%
- 79	34.9%	- 79	34.9%	- 127	26.9%
- 9	25.3%	- 9	25.3%	- 16	20.3%
- 4	17.0%	- 4	17.0%	- 9	17.0%
- 65	40.0%	- 65	40.0%	- 102	30.0%
	-	-	-		-
	0.0%	-	0.0%		0.0%
	0.0%	-	0.0%		0.0%
	0.0%	-	0.0%		0.0%
	0.0%	-	0.0%		0.0%
	0.0%	-	0.0%		0.0%
- 205	90.9%	- 265	117.4%	- 205	43.5%
- 18	8.0%	- 36	16.0%	- 18	3.8%
	0.0%	-	0.0%		0.0%
- 135	59.8%	- 165	73.1%	- 135	28.6%
	0.0%	-	0.0%		0.0%
	0.0%	-	0.0%		0.0%
- 52	23.0%	- 62	27.5%	- 52	11.0%
	0.0%	- 2	0.9%		0.0%
- 60	26.6%	- 240	106.4%	- 60	12.7%
- 58	25.7%	- 116	51.4%	- 58	12.3%
- 25	11.1%	- 50	22.2%	- 25	5.3%

-	10	4.4%	-	20	8.9%	-	10	2.1%
-	20	8.9%	-	40	17.7%	-	20	4.2%
-	3	1.3%	-	6	2.7%	-	3	0.6%
-	20	8.9%	-	40	17.7%	-	20	4.2%
-	4	1.8%	-	191	84.7%	-	4	0.8%
-	1	0.5%	-	3	1.3%	-	1	0.5%
	-	-		20	8.9%			-
-	2	0.9%	-	32	14.2%	-	2	0.9%
	-	-		20	8.9%			-
	-	-		90	39.9%			-
		0.4%	-	15	6.6%			0.4%
-	1	0.5%	-	11	4.9%	-	1	0.5%
-	3	1.3%	-	7	3.1%	-	3	0.6%
-	3	1.3%	-	6	2.7%	-	3	0.6%
	-	0.0%	-	1	0.4%			0.0%
		0.0%	-	15	6.6%			0.0%
-	2	0.9%	-	42	18.6%	-	2	0.4%
-	1	0.4%	-	2	0.9%	-	1	0.2%
-	0	0.8%	-	0	0.2%	-	1	0.8%
		4.0%	-		0.0%			4.0%
		0.0%	-		0.0%			0.0%
		0.0%	-		0.0%			0.0%
		0.0%	-		0.0%			0.0%
-	2	0.9%	-	4	1.8%	-	2	0.4%
-	1	0.4%	-	2	0.8%	-	1	0.4%
		0.0%	-		0.0%			0.0%
		0.0%	-		0.0%			0.0%
-	5	2.2%	-	35	15.5%	-	5	1.1%
-	30	13.3%	-	40	17.7%	-	30	6.4%
-	244	108.4%	-	852	377.8%	-	47	9.9%
-	244	108.4%	-	852	377.8%	-	47	9.9%
-	174	77.2%	-	513	227.4%	-	24	5.1%

210		210		210
120		120		120
60		60		60
264		264		552
2,580		2,580		5,160
1,200		1,200		2,400
11		11		11

1200		2400
0%		0%
1200		2400

220		230
0%		0%
220		230

1
10

26

55

9

18

Listopad		Prosinec		4Q	
575	117.0%	896	117.0%	2,023	116.0%
491	100.0%	766	100.0%	1,744	100.0%
486	99.0%	760	99.2%	1,731	99.3%
80	16.5%	125	16.5%	283	16.2%
56	11.6%	88	11.6%	199	11.4%
350	71.9%	546	71.9%	1,234	70.7%
	0.0%		0.0%	-	0.0%
5	1.0%	5	0.7%	15	0.9%
	0.0%		0.0%	-	0.0%
5	1.0%	6	0.8%	13	0.7%
	0.0%		0.0%	-	0.0%
	0.0%		0.0%	-	0.0%
5	1.0%	6	0.8%	13	0.7%
	0.0%		0.0%	-	0.0%
	0.0%		0.0%	-	0.0%
	0.0%		0.0%	-	0.0%
	0.0%		0.0%	-	0.0%
- 547	111.3%	- 587	76.7%	- 1,653	94.8%
- 126	25.6%	- 196	25.5%	- 448	25.7%
- 126	25.6%	- 196	25.5%	- 448	25.7%
- 16	20.3%	- 25	20.3%	- 57	20.3%
- 10	17.0%	- 15	17.0%	- 34	17.0%
- 100	28.1%	- 155	28.1%	- 357	28.6%
	-		-	-	-
	0.0%		0.0%	-	0.0%
	0.0%		0.0%	-	0.0%
	0.0%		0.0%	-	0.0%
	0.0%		0.0%	-	0.0%
	0.0%		0.0%	-	0.0%
- 205	41.7%	- 205	26.8%	- 615	35.3%
- 18	3.7%	- 18	2.4%	- 54	3.1%
	0.0%		0.0%	-	0.0%
- 135	27.5%	- 135	17.6%	- 405	23.2%
	0.0%		0.0%	-	0.0%
	0.0%		0.0%	-	0.0%
- 52	10.6%	- 52	6.8%	- 156	8.9%
	0.0%		0.0%	-	0.0%
- 60	12.2%	- 60	7.8%	- 180	10.3%
- 58	11.8%	- 58	7.6%	- 174	10.0%
- 25	5.1%	- 25	3.3%	- 75	4.3%

-	10	2.0%	-	10	1.3%	-	30	1.7%
-	20	4.1%	-	20	2.6%	-	60	3.4%
-	3	0.6%	-	3	0.4%	-	9	0.5%
-	20	4.1%	-	20	2.6%	-	60	3.4%
-	4	0.8%	-	4	0.5%	-	12	0.7%
-	1	0.5%	-	1	0.5%	-	3	0.2%
	-			-	-	-	-	0.0%
-	2	0.9%	-	2	0.9%	-	6	0.3%
	-			-	-	-	-	0.0%
	-			-	-	-	-	0.0%
		0.4%			0.4%		-	0.0%
-	1	0.5%	-	1	0.5%	-	3	0.2%
-	3	0.6%	-	3	0.4%	-	9	0.5%
-	3	0.6%	-	3	0.4%	-	9	0.5%
		0.0%			0.0%		-	0.0%
		0.0%			0.0%		-	0.0%
-	2	0.4%	-	2	0.3%	-	6	0.3%
-	1	0.2%	-	1	0.1%	-	3	0.2%
-	1	0.8%	-	1	0.8%	-	2	0.1%
		4.0%			4.0%		-	0.0%
		0.0%			0.0%		-	0.0%
		0.0%			0.0%		-	0.0%
		0.0%			0.0%		-	0.0%
-	2	0.4%	-	2	0.3%	-	6	0.3%
-	1	0.4%	-	1	0.4%	-	3	0.2%
		0.0%			0.0%		-	0.0%
		0.0%			0.0%		-	0.0%
-	5	1.0%	-	5	0.7%	-	15	0.9%
-	60	12.2%	-	30	3.9%	-	120	6.9%
-	56	11.3%		179	23.3%		91	5.2%
-	56	11.3%		179	23.3%		91	5.2%
	15	3.0%		249	32.5%		303	17.4%

210		210		210	
120		120		120	
60		60		60	
575		896		2,023	
5,375		6,020		16,555	
2,500		2,800		7,700	
11		11		11	

2500	2800
0%	0%
2500	2800

230	320
0%	0%
230	320

1
10

58

90

19

29

Total 2017		
2,287	115.8%	
1,975	100.0%	
1,961	99.3%	
320	16.2%	
225	11.4%	
1,395	70.7%	
-	0.0%	
20	1.0%	
-	0.0%	
14	0.7%	
-	0.0%	
-	0.0%	
14	0.7%	
-	0.0%	
-	0.0%	
-	0.0%	
-	0.0%	
- 2,731	138.3%	
- 527	26.7%	
- 527	26.7%	
- 67	20.9%	
- 38	17.0%	
- 422	29.9%	
-	-	
-	0.0%	
-	0.0%	
-	0.0%	
-	0.0%	
-	-	
- 880	44.6%	
- 90	4.6%	
-	0.0%	
- 570	28.9%	
-	0.0%	
-	0.0%	
- 218	11.0%	
- 2	0.1%	
- 420	21.3%	
- 290	14.7%	
- 125	6.3%	

-	50	2.5%
-	100	5.1%
-	15	0.8%
-	100	5.1%
-	203	10.3%
-	6	0.3%
-	20	1.0%
-	38	1.9%
-	20	1.0%
-	90	4.6%
-	15	0.8%
-	14	0.7%
-	16	0.8%
-	15	0.8%
-	1	0.1%
-	15	0.8%
-	48	2.4%
-	5	0.3%
-	2	0.1%
-		0.0%
-		0.0%
-		0.0%
-		0.0%
-	10	0.5%
-	5	0.2%
-		0.0%
-		0.0%
-	50	2.5%
-	160	8.1%
-	756	38.3%
-	756	38.3%
-	205	10.4%

	210
	120
	60
	2,287
	19,135
	8,900
	11

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