List of Appendices

Appendix 1: Table of Interviewees

Appendix 2: Questionnaire

Appendix 3: Interview Transcripts

Appendix 4: Results of code references of NVivo

Appendix 1: Table of Interviewees

Name	Current Position						
Arjun Kalia	Sourcing & Supply Chain Manager-SAARC divison						
Anup Chhokar	Sales Associate - TATA STEEL, partially involved as managing coordination between						
	production plants and warehouses.						
Jayaraj Arokiyasamy	Head of IT, Fully Involved in both Functions.						
Meet Parikh	I am a Project Manager in IT product-based company. I have an experience involved in						
	Supply Chain process						
Jyoti Tauro	Senior Financial Analyst. Have some knowledge on blockchain with supply chain						
Rishabh Mudgal	Product Lead - Middle and Last Mile (80-90% involved)						
Shrey Gera	Packaging engineer. Handling inventory needed for the assembly line						
Rutvij Vaishnav	Owner. Completely involved from sourcing to supplying.						
Nishant Patel	Sr. Machine Learning scientist. Our business revolves around supply chain tracking						
	using IOT sensors.						
Het Vyas	Project Manager and Marketing Executive						
Darshit Shah	I work as a supply chain strategy consultant to advise clients to improve their supply						
	chains. I am completely involved with the supply chain and to some extent technology						
	fields.						
Sohaib Sulaiman	Area Sales Manager. I have regular coordination with supply chain team to ensure local						
	availability of products						
Goutham Ravichandiran	UX designer						
Manik Vig	Capacity Planning in Supply Chain						
Pratik Patil	I am currently an MBA student at NITIE Mumbai, for Operations/Supply Chain						
	Management domain.						
Jayraj Trivedi	Working as an IT consultant. Does not involve supply chain but involves IT						
Erik Valiquette	CEO of the Blockchain Supply Chain Association						
Kevin Bao	CEO, 100% in both						
Sujar Jacob	Distribution Center Management & Projects						
Anisha Goel	I'm IT Project Manager in Cisco. My work mainly involves IT and about 20% supply						
	chain management.						

Appendix 2: Questionnaire

Interview Questionnaire

- [1] Your Full Name
- [2] What is your current role in your company? To what extent are you involved with supply chain or IT?
- [3] Are you aware of blockchain technology? Was it implemented in your organization? How was it implemented? If not, why?
- [4] Describe current and foreseeable issues in the supply chain in your organization?
- [5] To what extent do you think issues described earlier can be mitigated by implementing blockchain solutions?
- [6] What could be prerequisites and preconditions for the implementation of Blockchain technology in your organization?
- [7] What can be prominent drivers for enabling blockchain in the supply chain?
- [8] What can be the major limitations that prevent the implementation of blockchain in the supply chain?
- [9] Any additional comments

Appendix 3: Interview Transcripts

Thesis Questionnaire - Integration of Blockchain with Supply chain

Using this questionnaire, I am researching about the extend to which decision makers see implementing blockchain as a way of optimizing supply chain, foreseeable future opportunities and limitations.

Email *

anubraham@gmail.com

Your Full Name *

Anup Chhokar

What is your current role in your company? To what extent are you involved with supply chain or IT? *

Sales Associate - TATA STEEL, partially involved as managing coordination between production plants and warehouses in different regions in India.

Are you aware of blockchain technology? Was it implemented in your organization? How was it implemented? If not, why? *

Yes, I am aware. Yes implemented - Tata Steel + HSBC, executed a blockchain-enabled paperless trade transaction in 2021

Describe current and foreseeable issues in the supply chain in your organization? *

Current issues- untimely delivery of products, more administrative work, foreseeable issues- loss of revenues and less sales

blockchain solutions? *

The use of blockchain technology in trade finance improves transaction security, reduced document negotiation, banking transaction cycles from weeks to a few days, speeds up the velocity of trade

What could be prerequisites and preconditions for the implementation of Blockchain technology in your organization? *

To what extent do you think issues described earlier can be mitigated by implementing

What can be prominent drivers for enabling blockchain in the supply chain? *

Big data analytics, technology driven organization

Staff engagement, trainings and workshops for new technology

What can be the major limitations that prevent the implementation of blockchain in the supply chain? *

No knowlegde of Blockchain technology

Any additional comments

Blockchain is the future of business transactions.

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Thesis Questionnaire - Integration of Blockchain with Supply chain

Using this questionnaire, I am researching about the extend to which decision makers see implementing blockchain as a way of optimizing supply chain, foreseeable future opportunities and limitations.

Email *

yadavgaurav989@gmail.com

Your Full Name *

Gaurav Yadav

What is your current role in your company? To what extent are you involved with supply chain or IT? *

Role: GTM consultant - VMware cloud.

My role revolves around offering best suited cloud native engineering capabilities to clients and help them attain optimal hybrid and multi cloud environment.

Are you aware of blockchain technology? Was it implemented in your organization? How was it implemented? If not, why? *

Yes, Wipro has numerous offerings of Block Chain. We help our customers with Blockchain platforms, advisory services and various industry based thematic solutions. We've helped lots of customer implement block chain. You can find case studies on www.wipro.com/blockchain

Describe current and foreseeable issues in the supply chain in your organization? *

Given the nature of our business, I don't see any supply chain issue in our IT services firm. We smoothly ensured business continuity of 200 thousand employees during pandemic.

To what extent do blockchain solutio	you think issues described earlier can be mitigated by implementing ons? *
NA	

What could be prerequisites and preconditions for the implementation of Blockchain technology in your organization? *

NA

What can be prominent drivers for enabling blockchain in the supply chain? *

I believe providing better customer experience, cost savings and security features will remain prominent drives.

In a competitive landscape, trying to create differentiated proposition can also be a key driver for adoption.

What can be the major limitations that prevent the implementation of blockchain in the supply chain? *

Lack of awareness, management vision, additional cost of implementation could be some reasons

Any additional comments

During my MBA internship, I worked in one of the largest medical device manufacturing company. They had 85% market share so being innovative or adopting latest technologies doesn't provide much benefits to such organization hence they tend to focus on BAU.

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Thesis Questionnaire - Integration of Blockchain with Supply chain

Using this questionnaire, I am researching about the extend to which decision makers see implementing blockchain as a way of optimizing supply chain, foreseeable future opportunities and limitations.

Email *

kaliaarjun123@gmail.com

Your Full Name *

Arjun Kalia

What is your current role in your company? To what extent are you involved with supply chain or IT? *

Sourcing & Supply Chain Manager-SAARC divison

Are you aware of blockchain technology? Was it implemented in your organization? How was it implemented? If not, why? *

Yes, I'm aware of the technology. No, it hasn't been implemented in our organisation purely because the requirement of traceability is carried out through our forwarding agent. Also, it hasn't been deployed horizontally across the group

Describe current and foreseeable issues in the supply chain in your organization? *

With the delays in getting vessel schedules and in transit delays, material availability and customer commitments are taking a hit big time.

To what extent do you think issues described earlier can be mitigated by implementing blockchain solutions? *

It could help in real time tracking of incoming shipments and commit to the customer's accordingly.

What could be prerequisites and preconditions for the implementation of Blockchain technology in your organization? *

What can be prominent drivers for enabling blockchain in the supply chain? *

With the current competitive scenario it is imperative that we are on our toes with respect to material availability and this requirement will force organisations to adopt this technology which ensures they're aware of their shipment status at all times and since it reduces the chances of any breakage into the system it further gives organizations an incentive to adopt it.

It has to be accepted and agreed by the Group's management and only then it can be deployed across our

What can be the major limitations that prevent the implementation of blockchain in the supply chain? *

Apprehensions if any by the organisation's management.

Any additional comments

entities globally.

None

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Thesis Questionnaire - Integration of Blockchain with Supply chain

Using this questionnaire, I am researching about the extend to which decision makers see implementing blockchain as a way of optimizing supply chain, foreseeable future opportunities and limitations.

Email *

shaus22@gmail.com

Your Full Name *

Jayaraj Arokiyasamy

What is your current role in your company? To what extent are you involved with supply chain or IT? *

Head of IT, Fully Involved in both Functions.

Are you aware of blockchain technology? Was it implemented in your organization? How was it implemented? If not, why? *

I am aware of Blockchain, not implemented in our organization, It's not the right time. blockchain as a technology needs to evolve.

Describe current and foreseeable issues in the supply chain in your organization? *

Tracking Shipments end to end, Collaborating with all Suppliers, Partners, Traceability of Materials, real time connectivity and visibility of shippers and logistics partners.

To what extent do you think issues described earlier can be mitigated by implementing blockchain solutions? *

if blockchain is trusted by Suppliers, Logistics partners and if the security of sensitive information shared across parties ensured, then there is a possibility of these issues being addressed.

What could be prerequisites and preconditions for the implementation of Blockchain technology in your organization? *

1. it's very important to have clear guidelines and frameworks on Government, Legal and Compliance regulations to implement blockchain technology. 2. Blockchain technology Solutions/Systems to prove that it can be seamlessly integrated with Business Systems such as ERP or Accounting Systems.

What can be prominent drivers for enabling blockchain in the supply chain? *

Trust, Security, Regulations & Proven Solutions.

What can be the major limitations that prevent the implementation of blockchain in the supply chain? *

Scalability hasn't been proven yet, Transactions can't be overwritten and it's immutable.

Any additional comments

Researches suggest that the cost to operate blockchain solutions can be very high. Transparency and Confidentiality is a key issue. Also there are compatibility issues between blockchain traceability characteristics and real world traceability characteristics. Also there are not many success stories that would encourage and entice organizations to go for.

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Describe current and foreseeable issues in the supply chain in your organization? *

N/A

To what extent do you think issues described earlier can be mitigated by implementing blockchain solutions? *

N/A

What could be prerequisites and preconditions for the implementation of Blockchain technology in your organization? *

The core idea of using blockchain at my organization was to establish trust for secure data access and transfer which is of utmost importance in the IT space dealing with multitudes of highly sensitive data.

What can be prominent drivers for enabling blockchain in the supply chain? *

Prominent drivers could be business impact on the lines of a leaner supply chain leading to cost-efficiency and enhanced control over the entire supply chain lifecycle. Security could be another important aspect in all businesses including supply chain.

What can be the major limitations that prevent the implementation of blockchain in the supply chain? *

High cost and time involved in the implementation of blockchain would be one major drawback. Lach of skilled resource in a domain as new as Blockchain is also a challenge right now.

Any additional comments

Along with a thorough cost-benefit analysis, Blockchain's fitment into the long term vision of a particular organization must be at the center of any and all decisions. Implementing Blockchain is a long term commitment at the very least and must be pondered upon by the decision makers with future goals in mind.

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Thesis Questionnaire - Integration of Blockchain with Supply chain

Using this questionnaire, I am researching about the extend to which decision makers see implementing blockchain as a way of optimizing supply chain, foreseeable future opportunities and limitations.

Email *

meetparikh.ind@gmail.com

Your Full Name *

Meet Prabodhkumar Parikh

What is your current role in your company? To what extent are you involved with supply chain or IT? *

I am a Project Manager in IT product based company. I have an experience involved in Supply Chain process

Are you aware of blockchain technology? Was it implemented in your organization? How was it implemented? If not, why? *

Yes, I am aware about Blockchain Technology yes it is implemented in our Organisation.it was used in one of our product's service. It's decentralised system that allows information to be distributed securely.

Describe current and foreseeable issues in the supply chain in your organization? *

Currently, where I am working not being part of it this process but yes based on my previous experience I would like to say. From vendor source to product management and delivery to client comes in supply chain management

To what extent do you think issues described earlier can be mitigated by implementing blockchain solutions? *

It is about, if someone were to send you an email today with an attachment, you wouldn't be opening the exact attachment that they sent you, instead, you will be reading a digital recreation of that attachment. with Blockchain you can exchange an actual piece of data without needing a mutually trusted broker in the middle of your transaction.

What could be prerequisites and preconditions for the implementation of Blockchain technology in your organization? *

To understand how much importance of decentralised system with secure transaction. Then Tech Engineers play the role for development who are highly qualified.

What can be prominent drivers for enabling blockchain in the supply chain? *

Product Data.

What can be the major limitations that prevent the implementation of blockchain in the supply chain? *

Compare to traditional database, Blockchain significantly slower in retrieving and commiting the record

Any additional comments
This is the Future

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Thesis Questionnaire - Integration of Blockchain with Supply chain

Using this questionnaire, I am researching about the extend to which decision makers see implementing blockchain as a way of optimizing supply chain, foreseeable future opportunities and limitations.

Email *
jyothitauro@gmail.com
Your Full Name *
Jyoti Tauro
What is your current role in your company? To what extent are you involved with supply chain or IT? *

Are you aware of blockchain technology? Was it implemented in your organization? How was it implemented? If not, why? *

Yes. The technology is studied and in nascent stage in the process of implementation.

Senior Financial Analyst. Have some knowledge on blockchain with supply chain

1/28/21, 2:59 PM Thesis Questionnaire - Integration of Blockchain with Supply chain Describe current and foreseeable issues in the supply chain in your organization? * The current issue remains with legacy structures and patterns in the way business was done. Bringing that to a closure and adopting new technologies is one issue. Second is the new business process, understanding the entire supply chain needs in the new digital world is complex to fulfill the end user needs. Another issue is that data on the ledger cannot be erased or reversed, so carefully it must be implemented. Leaders have trust issues. To what extent do you think issues described earlier can be mitigated by implementing blockchain solutions? * Being mindful and have a complete understanding of it is important from the beginning. What could be prerequisites and preconditions for the implementation of Blockchain technology in your organization? * Cost is the first thing, next is trust in the organization implementing it with transparency being the core. What can be prominent drivers for enabling blockchain in the supply chain? * scalability is one factor, integration and transparency to all stakholders What can be the major limitations that prevent the implementation of blockchain in the supply chain? * trust among the stakeholders and analytics Any additional comments

None

28/21, 2:59 PM	Thesis Questionnaire - Integration of Blockchain with Supply chain
Thesis Questionna	aire - Integration of Blockchain with Supply chain
•	I am researching about the extend to which decision makers see implementing blockchain oply chain, foreseeable future opportunities and limitations.
Email *	
vikrant.mhatre2104@gn	nail.com
Your Full Name *	
Vikrant Mhatre	
or IT? *	role in your company? To what extent are you involved with supply chain
Dusiness Analyst	
Business Analyst	
Are you aware of bloo	ckchain technology? Was it implemented in your organization? How was it
implemented? If not,	
Yes I'm aware. No, it's in	
res i i i awale. No, it's iii	a Hascelli stage
Describe current and	foreseeable issues in the supply chain in your organization? *
Turn around time is too	hiah.

ribed earlier can be mitigated by implementing
ditions for the implementation of Blockchain
ed to understand the implications and benefits for it to be
ling blockchain in the supply chain? *
revent the implementation of blockchain in the supply
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Thesis Questionnaire - Integration of Blockchain with Supply chain

Using this questionnaire, I am researching about the extend to which decision makers see implementing blockchain as a way of optimizing supply chain, foreseeable future opportunities and limitations.

Email *

uarora@ncsu.edu

Your Full Name *

Ujjwal Arora

What is your current role in your company? To what extent are you involved with supply chain or IT? *

I am a Hardware Architect, I am not involved in either supply chain or IT

Are you aware of blockchain technology? Was it implemented in your organization? How was it implemented? If not, why? *

There are discussions ongoing on how to incorporate Blockchain in various IPs in our organisation but nothing concrete so far

oog e

	Describe current and foreseeable issues in the su	pply chain in your organization? *
	Inertia to adoption, lack of knowhow	
ribed e	earlier can be mitigated by implementing	
-	people are more resistant to adopting new considering adoption of Blockchain	
ditions	s for the implementation of Blockchain	
still in e	early stages of adoption throughout the Tech world so	
ling blo	ockchain in the supply chain? *	
revent	the implementation of blockchain in the supply	

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	Thesis Questionnaire - Integration of Blockchain with Supply chain
	Using this questionnaire, I am researching about the extend to which decision makers see implementing blockchain as a way of optimizing supply chain, foreseeable future opportunities and limitations.
	Email *
	naren_mahajan@yahoo.com
	Your Full Name *
	Naren Mahajan
	What is your current role in your company? To what extent are you involved with supply chain
	or IT? *
	SAP Consultant. My job profile is related to IT.

11/28/21, 2:59 PM

Thesis Questionnaire - Integration of Blockchain with Supply chain

ne blockchain.

	11/28/21, 2:59 PM	In	iesis Questionnaire	- Integration of Blocker	nain with Supply chain	
	Are you aware of blo		logy? Was it	implemented ir	ı your organiza	tion? How was i
	Yes. It is implemented i	n the organization	l.			
	Describe current and	d foreseeable is:	sues in the sı	upply chain in y	our organizatio	n? *
	Managing demand and	supply.				
ribed	d earlier can be mitigated	l by implementin	ng			
ditic	ons for the implementatio	n of Blockchain				
ling	blockchain in the supply o	chain? *				

revent the implementation of blockchain in the supply

The su	pply chain is not stable. The data required to
either cre	rated nor endorsed by Google.
	G I Forms
	Thesis Questionnaire - Integration of Blockchain with Supply chain Using this questionnaire, I am researching about the extend to which decision makers see implementing blockchain as a way of optimizing supply chain, foreseeable future opportunities and limitations.
	Email *
	mudgal.rishabh@gmail.com

Your Full Name *

Rishabh Mudgal

What is your current role in your company? To what extent are you involved with supply chain or IT? *

Product Lead - Middle and Last Mile (80-90% involved)

Are you aware of blockchain technology? Was it implemented in your organization? How was it implemented? If not, why? *

I am aware about blockchain on a basic level. Walmart hasn't implemented blockchain as the technology knowledge (engineering knowledge) in organization is not present. I believe a few POC are in flight.

Describe current and foreseeable issues in the supply chain in your organization? *

- 1. Proper sourcing (Source Avoiding fakes)
- 2. Understand needs of customers beforehand to ensure correct SKUs are stocked
- 3. Delivery lead time
- 4. Quality of product (GMO, Non-GMO, Organic etc.) (fraud detection maybe)
- 5. Money transaction record keeping.

To what extent do you think issues described earlier can be mitigated by implementing blockchain solutions? *

Most of it if technology knowledge is easy to acquire. I am not sure how difficult it would be to manager a technology like blockchain on long term.

What could be prerequisites and preconditions for the implementation of Blockchain technology in your organization? *

- 1. Engineering knowledge.
- 2. Sr leadership buy-in and basic knowledge/understanding
- 3. Long term benefit out weigh maintenance and development cost.
- 4. Technology infrastructure (if any)
- 5. Data pipeline
- 6. Partner technology if needed (vendors etc.)

Wha	t can	be pro	minent	drivers	tor	enabl	ing	blocko	hain	in t	the sup	oply	chain?	×

N/A

What can be the major limitations that prevent the implementation of blockchain in the supply chain? *

Technology knowledge, infrastructure and Sr leadership's lack of knowledge on the benefit, Cost of implementation and maintenance.

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Describe current and foreseeable issues in the supply chain in your organization? *

Ordering parts even if the production is down.

ribed earlier can be mitigated by implementing
nditions for the implementation of Blockchain
oling blockchain in the supply chain? *
prevent the implementation of blockchain in the supply

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Thesis Questionnaire - Integration of Blockchain with Supply chain

Using this questionnaire, I am researching about the extend to which decision makers see implementing blockchain as a way of optimizing supply chain, foreseeable future opportunities and limitations.

1/28/21, 2:59 PM	Thesis Questionnaire - Integration of Blockchain with Supply chain
Email * krutarth493@gmail.com	
Your Full Name *	
Krutarth Dave	
What is your current r	role in your company? To what extent are you involved with supply chain
IT Analyst.	
Are you aware of bloc implemented? If not,	ckchain technology? Was it implemented in your organization? How was it why ? *
Yes. Thyssenkrupp uses multi site exchange of pi	blockchain for financial transactions or bitcoins. It also uses it for a secure and roduction data.
Describe current and	foreseeable issues in the supply chain in your organization? *
The material and parts p	production seems to be less efficient.

ribed earlier can be mitigated by implementing

ty. This will mitigate the issue to a large extent. The company ent blockchain for 3D printing parts.

ndition	s for the implementation of Blockchain		
solutio	n and the target area. High level signoffs.		
oling bl	lockchain in the supply chain? *		
oreven	t the implementation of blockchain in the supply		
	t does have an upfront cost attached to it. There is a rastructure.		
	eated nor endorsed by Google.		
oog	le _{Forms}		
	Thesis Questionnaire - Integration of Blockchain with Supply chain Using this questionnaire, I am researching about the extend to which decision makers see implementing blockchain as a way of optimizing supply chain, foreseeable future opportunities and limitations.		
	Email *		
	incore.labs.np@gmail.com		

	Your Full Name *	Your Full Name *		
	Neelabh Pandey			
	What is your current role in your company? To what extent are you involved with supply chain or IT? *			
	Software Engineer			
	Are you aware of blockchain technology? Was it impleing implemented? If not, why? *	mented in your organization? How was it		
	We don't have blockchain since our product has not thought of a usecase for us.	f the possibility or looked into it. Might not be		
	Describe current and foreseeable issues in the supply we don't deal with supply chain.	chain in your organization? *		
ribed	ped earlier can be mitigated by implementing			
nditic	tions for the implementation of Blockchain			

Your Full Name *

Rutvij Vaishnav

oling bl	blockchain in the supply chain? *	
orevent	ent the implementation of blockchain in the supply	
	created nor endorsed by Google.	
boog	Thesis Questionnaire - Integration of Blockchain wit Using this questionnaire, I am researching about the extend to which decis as a way of optimizing supply chain, foreseeable future opportunities and I	sion makers see implementing blockchain
	Email * rutvijvaishnav@gmail.com	
	Tatvijvaisimav@gman.com	

What is your current role in your company? To what extent are you involved with supply chain or IT? *

Owner. Completely involved from sourcing to supplying.

Are you aware of blockchain technology? Was it implemented in your organization? How was it implemented? If not, why? *

Aware of it: Yes Implemented: No

Why?: In the Indian Manufacturing sector lots of unorganized supply chain partners form the major part of the supply chain. Implementing block chain through them is a very difficult task in the presence scenario. Because of lack of awareness, implementation technologies in the rural regions, education level in the blue collar workers of these unorganized supply chain partners and lack of financial resources it becomes nearly impossible task at this moment to implement at our organization.

Describe current and foreseeable issues in the supply chain in your organization? *

- Transportation:
 Increasing freights
 Shortage of containers
 Increasing fuel prices
- 2) Uncertainty in the Markets: Fluctuating demands with fluctuating commodity prices Stock keeping and maintaining:
- 3) International Conflicts:
- e.g. Indo-China conflicts causing shortage of electronic components delaying our machinery schedules

To what extent do you think issues described earlier can be mitigated by implementing blockchain solutions? *

For our organization, a little can be solved by that in the immediate times

What could be prerequisites and preconditions for the implementation of Blockchain technology in your organization? *

Technology availability
Organized supply chain partners
Education in employees managing the blockchain

What can be prominent drivers for enabling blockchain in the supply chain? *

Can shorten the cash cycle Ease in stock keeping Tracking can become easy

prevent the implementation of blockchain in the supply

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Thesis Questionnaire - Integration of Blockchain with Supply chain

Using this questionnaire, I am researching about the extend to which decision makers see implementing blockchain as a way of optimizing supply chain, foreseeable future opportunities and limitations.

Email *

nishant998877@gmail.com

Your Full Name *

Nishant Patel

What is your current role in your company? To what extent are you involved with supply chain or IT? *

Sr. Machine Learning scientist. Our business revolves around supply chain tracking using IOT sensors.

Are you aware of blockchain technology? Was it implemented in your organization? How was it implemented? If not, why? *

Yes I'm aware of what blockchain is. We tried to implement it in our devices to bring more confidence to the data our IOT sensors collects (e.g. temperature reading of a shipment throughout the journey).

Describe current and foreseeable issues in the supply chain in your organization? *

For us the main problem was power consumption of the blockchain calculations. Our devices collect data every few minutes and as they are edge devices; any added computation shrinks down the timespan the device can be used for between recharge cycle. So, introducing blockchain literally halved the time it can stay in action; which is big deal breaker for long running multimodal shipments (e.g. going from china to

USA; it takes 25+ days and if our devices can't last that long then it's deal breaker)

1/28/21, 2:59 PM

Thesis Questionnaire - Integration of Blockchain with Supply chain

To what extent do you think issues described earlier can be mitigated by implementing blockchain solutions? *

Blockchain was experimented on in our company to add the extra confidence that the temperature/humidity/shock readings were authentic and wasn't changed/tampered with; but doing so reduced the timespan of our devices. So even though the confidence was boosted; practically it wasn't just feasible to deploy it for live customer devices.

What could be prerequisites and preconditions for the implementation of Blockchain technology in your organization? *

Technological know-how is primary and Domain use-case deep knowledge is also essential.

What can be prominent drivers for enabling blockchain in the supply chain? *

To be honest it's more of a buzz generating tool than being actually useful. In supply chain the only practial usecase i can see is to maintain service agreements and contracts between logistics service provider and consumer so that none of the party can shy/sway away from their own agreements.

All the other usecases are shallow or straight up impractical; it's like taking a train to go 2 miles just to show-off.

prevent the implementation of blockchain in the supply

ed technology and only few people truly knows it and can

ility of the block chain itself. People with shallow knowledge roducts and solution; which is simply not the case and born out

an actually being useful. It do have the niche use-cases like that's about it. There's high correlation when block chain is ir pockets! So, no wonder literally every single startup tried to uct offerings.

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Thesis Questionnaire - Integration of Blockchain with Supply chain

Using this questionnaire, I am researching about the extend to which decision makers see implementing blockchain as a way of optimizing supply chain, foreseeable future opportunities and limitations.

Email *

vyas.het19@gmail.com

Your Full Name *

Het Alkesh Vyas

What is your current role in your company? To what extent are you involved with supply chain or IT? *

Project Manager and Marketing Executive

Are you aware of blockchain technology? Was it implemented in your organization? How was it implemented? If not, why? *

Yes I'm aware. It was not implemented in our organization because it is costly for a company which operates in local market.

Describe current and foreseeable issues in the supply chain in your organization? *

Transparency of data is current issue in our organization as each Big warehouses have differentreporting styles based on the locations. It is difficult to maintain and analyzethe data. Which can be eradicated with the use of Blockchain technology as it will have symmetrical reporting systems with Transparency.

To what extent do you think issues described earlier can be mitigated by implementing blockchain solutions? *

90% of Issues can be mitigated with the use of Blockchain solutions.

What could be prerequisites and preconditions for the implementation of Blockchain technology in your organization? *

- 1. Decentralization of systems
- 2. Training of employees
- 3. Hands on experience with platform
- 4. Understanding of Blockchain security

What can be prominent drivers for enabling blockchain in the supply chain? *

- 1. Accurate tracking of supplies
- 2. Decentralization record for transactions
- 3. Better data understanding

What can be the major limitations that prevent the implementation of blockchain in the supply chain? *

1. Cost is major limitations for implementation of blockchain in our organization. For Supplychain - Limitation can be based on the size of company for e.g. small companies see no use of blockchain as the operations are small and limited.

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Thesis Questionnaire - Integration of Blockchain with Supply chain

Using this questionnaire, I am researching about the extend to which decision makers see implementing blockchain as a way of optimizing supply chain, foreseeable future opportunities and limitations.

Email *

darshit.shah.iitkgp@gmail.com

Your Full Name *

Darshit Shah

What is your current role in your company? To what extent are you involved with supply chain or IT? *

I work as a supply chain strategy consultant to advise clients to improve their supply chains. I am completely involved with the supply chain and too some extent technology fields.

Are you aware of blockchain technology? Was it implemented in your organization? How was it implemented? If not, why? *

Yes, I am aware of the technology and its use cases and instances. But, i have not witnessed it getting implemented nor we have proposed any client thus far for the same.

Describe current and foreseeable issues in the supply chain in your organization? *

Typical issues that we observe in the firms at the moment:

- 1. Lack of resilience and flexibility in the supply chain
- 2. Difficult to contain supply chain costs due to current market conditions
- 3. Increased complexities in supply chain processes

To what extent do you think issues described earlier can be mitigated by implementing blockchain solutions? *

Technology is a key factor that brings resilience in the supply chain. With blockchain comes the traceability, and it should reduce the risk to a great extent.

What could be prerequisites and preconditions for the implementation of Blockchain technology in your organization? *

N/A

What can be prominent drivers for enabling blockchain in the supply chain? *

Data maturity and culture of sustained innovation

What can be the major limitations that prevent the implementation of blockchain in the supply chain? *

Less awareness of the use cases to the leaderships

Any additional comments	

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Thesis Questionnaire - Integration of Blockchain with Supply chain 11/28/21, 2:59 PM Thesis Questionnaire - Integration of Blockchain with Supply chain Using this questionnaire, I am researching about the extend to which decision makers see implementing blockchain as a way of optimizing supply chain, foreseeable future opportunities and limitations. Email * sohaib.sulaiman@gmail.com Your Full Name * Sohaib Sulaiman What is your current role in your company? To what extent are you involved with supply chain or IT? * Area Sales Manager. I have regular coordination with supply chain team to ensure local availability of products Are you aware of blockchain technology? Was it implemented in your organization? How was it implemented? If not, why? * Yes I am aware. No it has not been implemented since the management is not very keen to introduce it Describe current and foreseeable issues in the supply chain in your organization? * Global raw material shortage can severely impact local availability if forecasting is not done appropriately

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oling blockchain in the supply chain? * he advantage of using such technology
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Thesis Questionnaire - Integration of Blockchain with Supply chain

Using this questionnaire, I am researching about the extend to which decision makers see implementing blockchain as a way of optimizing supply chain, foreseeable future opportunities and limitations.

Email *
gouthamravi1995@gmail.com
Your Full Name *
Goutham Ravichandiran
What is your current role in your company? To what extent are you involved with supply chain or IT? *
UX designer
Are you aware of blockchain technology? Was it implemented in your organization? How was it implemented? If not, why ? *
Heard about it but I was never involved in its implementation
Describe current and foreseeable issues in the supply chain in your organization? *
Supply chain with respect to the hardware we are facing due to availability of chit sets etc. With respect to software we aren't facing anyway at this point in time.
To what extent do you think issues described earlier can be mitigated by implementing blockchain solutions? *
I am not fully aware of this

What could be prerequisites and preconditions for the implementation of Blockchain technology in your organization? *

I am not familiar with the implementation perspective. I have heard about it but don't have deeper understanding on blockchain.

What can be prominent drivers for enabling blockchain in the supply chain? *

Problems in existing supply chain traceability systems, which are either difficult or impossible to solve with current technologies, include establishing reliable provenance, and preventing fraud and counterfeiting. Existing traceability systems adopt either a centralized or distributed architecture. Blockchain is a promising technology for addressing these issues which brings three major benefits: (i) secure traceability and control, (ii) data immutability and (iii) trust creation, in relatively low cost IT solutions.

What can be the major limitations that prevent the implementation of blockchain in the supply chain? *

Non technical challenges - many warehouses still operate with paper at the integral points, although RFID chips and scanners are now conveniently available. Technical challenges - interoperability and flexibility of the integrating existing systems. Scability is an another limitation.

Any additional comments

If you could provide a better view of the blockchain it would actually help people answer these questions in a much more differently.

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Thesis Questionnaire - Integration of Blockchain with Supply chain

Using this questionnaire, I am researching about the extend to which decision makers see implementing blockchain as a way of optimizing supply chain, foreseeable future opportunities and limitations.

Email *

abhipraay2705@gmail.com

Your Full Name *

Abhipraay Bajpai

What is your current role in your company? To what extent are you involved with supply chain or IT? *

I work as a consultant in the Supply Chain practice for a Management Consulting firm.

Are you aware of blockchain technology? Was it implemented in your organization? How was it implemented? If not, why? *

Over the past 5 years, the development of blockchain based solutions has intensified across the IT consulting industry. Presently the solutions are developed for a variety of industries but the adoption has been slow due to trust and data privacy issues. According to a 2018 survey by our firm,

- only 3% of the organisations deployed blockchain at scale
- 10% are at an advanced stage of experimentation, with pilots in at least one site
- 87% are at early experimental or proof of concept stage

Describe current and foreseeable issues in the supply chain in your organization? *

NA (Our firm is a provider of blockchain solutions for other organizations)

To what extent do you think issues described earlier can be mitigated by implementing blockchain solutions? *

- Lack of traceability: Audit trail for all transactions
- Risks involved with multiple stakeholders : Immutable & secure against undesired changes
- Lack of responsiveness : Near real time
- Huge amount of manual processing: Faster digital record generation
- Regulatory compliance: Tamper proof data which can be easily verified
- Reconciliation burden : Single shared source of truth

What could be prerequisites and preconditions for the implementation of Blockchain technology in your organization? *

Blockchain has great potential in,

- Manufacturing : Supplier contract management, digital thread, tracking production, asset maintenance and recalled parts
- Consumer products : Tracking provenance and critical parameters, monitoring asset conditions, providing warranties
- Retail : marketplaces, prevention of counterfeits, inventory & pilferage tracking, returned goods tracking, loyalty program management

Another area of implementation involves investing in sustainable supply chains through carbon emission tracking

Requirements include,

- Consistent and robust MIS in place
- Successful proof of concept
- Regulatory compliance
- High initial investment

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Using this questionnaire, I am researching about the extend to which decision makers see implementing blockchain as a way of optimizing supply chain, foreseeable future opportunities and limitations.

	Email *
	manikgauravvig@gmail.com
	Your Full Name *
	Manik Vig
	What is your current role in your company? To what extent are you involved with supply chain or IT? *
	Capacity Planning in Supply Chain
	Are you aware of blockchain technology? Was it implemented in your organization? How was it implemented? If not, why? * Not implemented yet, technology is too nascent
	Describe current and foreseeable issues in the supply chain in your organization? * Chip shortage, excess and obsolete inventory, slow capacity ramp up
ibed e	earlier can be mitigated by implementing
ry, pre	venting obsolescence costs

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oling blockchain in the supply chain? *	
prevent the implementation of blockchain in the supply	
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Thesis Questionnaire - Integration of Blockchain with Supply chain

Using this questionnaire, I am researching about the extend to which decision makers see implementing blockchain as a way of optimizing supply chain, foreseeable future opportunities and limitations.

Email *

pratik.patil.all@gmail.com

Your Full Name *
Pratik Patil

What is your current role in your company? To what extent are you involved with supply chain or IT? *

I am currently an MBA student at NITIE Mumbai, considered as one of the top institutes in India for Operations/Supply Chain Management domain. I'll be joining Amazon as a Level 5 Program Manager from the next financial year. I have a 4-year experience working on SAP infra, 2-month seller classification framework development experience in Amazon and 3-month operations consulting and capacity planning experience for Bajaj Electricals Limited.

Are you aware of blockchain technology? Was it implemented in your organization? How was it implemented? If not, why? *

In my experience, I have not seen Blockchain being used on a commercial scale in Indian supply chains. However, there is a rapid increase in awareness among the middle management. I have seen my seniors, fellow batchmates creating ready-to-implement models based on Blockchain during their internships. Their SCM projects were spread across a wide range of domains like FMCG, Pharma, Textile, Infrastructure, Ecommerce. Blockchain being a relatively newer technology, it is easier for new generation managers to upskill themselves and implement it in their organizations.

Describe current and foreseeable issues in the supply chain in your organization? *

In my opinion, the majority of SCM issues arise because of inaccurate forecasting models. A slight miscalculation creates ripples up the supply chain. We have seen this issue more prevalent after the COVID disruptions. I have seen my friends investing a lot of time in adjusting their forecasting models factoring in seasonality, demand and the desired service level of the company.

To what extent do you think issues described earlier can be mitigated by implementing blockchain solutions? *

There are many advanced EDI technologies that are already in use for ease of transactions. Using IoT (as simple as RFID tags) to ERP, the paperless transaction and tracking is quite sophisticated as it is today. I think that we can use Blockchains to increase the visibility of transactions throughout the supply chain and remove the data from silos. This will help decision making right from vendors to customers and adjust as per their own bottlenecks.

11/28/21, 2:59 PM

What could be prerequisites and preconditions for the implementation of Blockchain technology in your organization? *

I think we need large server storage spaces and computing power at each node of the supply chain. With increasing access to these equipment, blockchain becomes more feasible. As I mentioned earlier, we need upskilling and introduction of young managers to convert the traditional systems to newer ones.

What can be prominent drivers for enabling blockchain in the supply chain? *

Well, I can think of a lot of SCM drivers. Imagining a blockchain model, I can list a few major ones on the top of my head:

cycle, lead times

SKU data

Service Level

Fill rate/demand

purchase prices at each point

Outstanding payments

Order sizes

hat prevent the implementation of blockchain in the supply

ver, upskilling at each node. Besides, a blockchain will require a lot uent algorithm changes. Also, it will solve only the Il still be needed for user interaction.

ry observations. I have personally not worked in SCM or Blockchain ledge as an operation student.

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Thesis Questionnaire - Integration of Blockchain with Supply chain

Using this questionnaire, I am researching about the extend to which decision makers see implementing blockchain as a way of optimizing supply chain, foreseeable future opportunities and limitations.

Email *
jayrajtrivedi77@gmail.com

Your Full Name *

Jayraj Trivedi

What is your current role in your company? To what extent are you involved with supply chain or IT? *

Working as a IT consultant. Does not involve supply chain but involves IT

Are you aware of blockchain technology? Was it implemented in your organization? How was it implemented? If not, why? *

Aware about it but have no exposure to it.

It was not implemented in my organization as it was not applicable for the domains which I was working on.

Describe current and foreseeable issues in the supply chain in your organization? *

No transparency, inefficient tracking, not so secure, needs a lot of manpower whereas these days the organization is looking for cost cutting given the situation of a vulnerable market.

described earlier can be mitigated by implementing
ve could be addressed using the block chain methodology.
econditions for the implementation of Blockchain
nter to help the stakeholders adapt to the new methodology
enabling blockchain in the supply chain? *
Artificial intelligence, increasing Globalization, Highly skilled
hat prevent the implementation of blockchain in the supply
time to market

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Thesis Questionnaire - Integration of Blockchain with Supply chain

Using this questionnaire, I am researching about the extend to which decision makers see implementing blockchain as a way of optimizing supply chain, foreseeable future opportunities and limitations.

	Thesis Questionnaire - Integration of Blockchain with Supply chain
Email *	
erik@bsca.global	
Your Full Name *	
Erik Valiquette	
What is your current ro or IT? *	ole in your company? To what extent are you involved with supply chai
CEO of the Blockchain Su	ıpply Chain Association
Are you aware of block implemented? If not, w	kchain technology? Was it implemented in your organization? How was
implemented: ii not, v	•
•	in many of our member's organizations

Describe current and foreseeable issues in the supply chain in your organization?

Supply chains are critical to our every day lives and the current pandemic has shown us how fragile our supply chains are. Too many "issues" to describe here. But using antiquated methodologies and paper based processes are at the core of several of these disruptive issues.

described earlier can be mitigated by implementing

mination of paper based processes, including the use of trusted reduce waste. Wasted energy, wasted time, wasted resources.

econditions for the implementation of Blockchain

on's business processes and the business processes of your entire at a silos and re-thinking how we exchange information in our supply	
enabling blockchain in the supply chain? *	
nat prevent the implementation of blockchain in the supply	
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Email * kevin.bao@yutopy.com	

	Your Full Name *
	Kevin Bao
	What is your current role in your company? To what extent are you involved with supply chain or IT? *
	CEO, 100% in both
	Are you aware of blockchain technology? Was it implemented in your organization? How was it implemented? If not, why? * Yes, used as base layer for data. Implemented from the ground up
	Describe current and foreseeable issues in the supply chain in your organization? * Traceability, visibility, data redundancy, security
described	l earlier can be mitigated by implementing
econditio	ns for the implementation of Blockchain
chain com	pany

anabiing i	blockchain in the supply chain?	
and use a	a lot of resources to ETL data	
hat preve	ent the implementation of blockchain in the supply	
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	Thesis Questionnaire Integration of Placks	asin with Cumply chain
	Thesis Questionnaire - Integration of Blocko Using this questionnaire, I am researching about the extend to	
	blockchain as a way of optimizing supply chain, foreseeable fut	· · · · · · · · · · · · · · · · · · ·
	Email *	
	sujar.jacob@koutfood.com	

Your Full Name *

Sujar Jacob

	What is your current role in your company? To what extent are you involved with supply chain or IT? * Distribution Center Management & Projects
	Distribution Center Management & Projects
	Are you aware of blockchain technology? Was it implemented in your organization? How was it implemented? If not, why? *
	Yes i am aware of the BlockChain Technology. We are now working to enhance our SAP to have WMS first.
	Describe current and foreseeable issues in the supply chain in your organization? *
	1. Supply Chain Interruption (Container delays Production Issues Shipping congestion & delays) 2. Increased Price Hike 3. Increased Stock Holding days & Blocking Capital
described (earlier can be mitigated by implementing
econdition	s for the implementation of Blockchain
ch 2. Invest	ment
enabling bl	ockchain in the supply chain? *

hat prevei	nt the implementation of blockchain in the supply	
lingness to	Change	
OPEX Mode	el to encourage companies to initiate and transform	
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Coo	Thesis Questionnaire - Integration of Bloc Using this questionnaire, I am researching about the extend blockchain as a way of optimizing supply chain, foreseeable	to which decision makers see implementing
	Email * anishagoel25993@gmail.com	
	Your Full Name * Anisha Goel	

What is your current role in your company? To what extent are you involved with supply chain or IT? *

I'm IT Project Manager in Cisco. My work mainly involves IT and about 20% supply chain management.

Are you aware of blockchain technology? Was it implemented in your organization? How was it implemented? If not, why? *

Yes I am aware. Yes my organization was one of the first ones to implement blockchain. Cisco has made open source its Enterprise Blockchain technology so that it will be available to all customers, partners, and developers.

Describe current and foreseeable issues in the supply chain in your organization? *

Covid restrictions could deeply halter supply chains which are dependent on different countries for different parts.

To what extent do you think issues described earlier can be mitigated by implementing blockchain solutions? *

Blockchain can help in better tracking all the parts and giving a systematic and secure flow to the chaos after covid.

What could be prerequisites and preconditions for the implementation of Blockchain technology in your organization? *

Good connectivity with strong bandwidth, storage capacity, technical skills for resources, Networking hardware, ERP system

What can be prominent drivers for enabling blockchain in the supply chain? *

Various sensing, communication, storage and processing technologies such as the Internet of Things (IoT), 5G, cloud computing, Edge/Fog computing and data science have enhanced the digital capabilities in the organizational layers of the supply chain.

What can be the major limitations that prevent the implementation of blockchain in the supply chain? *

Scalability, limited connectivity or technical issues, complexity of application, insufficient funds, lack of technical skills, still in development stage

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	Questionnaire - Integration of Blockchain with Supply chain questionnaire, I am researching about the extend to which decision makers see implementing as a way of optimizing supply chain, foreseeable future opportunities and limitations.
Email *	
pranshuku	mar92@gmail.com
Your Full I	Name *
Pranshu Kı	umar
What is your or IT? *	our current role in your company? To what extent are you involved with supply chain
Not involve	ed in supply chain or IT.
	ware of blockchain technology? Was it implemented in your organization? How was i
	nted? If not, why?*

N/A

To what extent do you think issues described earlier can be mitigated by implementing blockchain solutions? *
N/A
What could be prerequisites and preconditions for the implementation of Blockchain technology in your organization? *
Maturing of the blockchain technology will definitely be a precondition before my company decides on adopting it.
What can be prominent drivers for enabling blockchain in the supply chain? *
I think just the wider adoption of the tech. in the industry over time will drive this
What can be the major limitations that prevent the implementation of blockchain in the supply
chain? *
Finding Developers who are experts Common knowledge and easy learning around blockchain tech.
Any additional comments
N/A

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Email * tmankit01@gmail.com
Your Full Name * Ankit
What is your current role in your company? To what extent are you involved with supply chain or IT? * Data Scientist
Are you aware of blockchain technology? Was it implemented in your organization? How was it implemented? If not, why? * Yes, I am aware of it. It is not implemented in my org as we are a FINANCE company
Describe current and foreseeable issues in the supply chain in your organization? * NA

described earlier can be mitigated by implementing	
econditions for the implementation of Blockchain	
enabling blockchain in the supply chain? *	
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Using this questionnaire, I am researching about the extend to which decision makers see implementing blockchain as a way of optimizing supply chain, foreseeable future opportunities and limitations.

Email *

kshivank@gmail.com

Your Full Name *

Shivank Goel

What is your current role in your company? To what extent are you involved with supply chain or IT? *

Product Manager, Not involved in Supply chain but responsible for digital workflow management

Are you aware of blockchain technology? Was it implemented in your organization? How was it implemented? If not, why? *

Not implemented as there is no clear business use case identified/explored as of today

Describe current and foreseeable issues in the supply chain in your organization? *

a) Providing more accurate and transparent end to end tracking of products b) Reducing transaction costs with supply chain vendors c) Process automation throughout the supply chain

To what extent do you think issues described earlier can be mitigated by implementing blockchain solutions? *

All the issues can be addressed using a blockchain to a large extent

What could be prerequisites and preconditions for the implementation of Blockchain technology in your organization? *

- a) Building awareness and understanding of blockchain as a technology amongst the management teams
- b) Identifying the business case and quantifiable benefits of implementing the the technology c)
 Employee competency to build and maintain the blockchain systems

What can be prominent drivers for enabling blockchain in the supply chain? *

a) Potential quantifiable financial benefits b) Brand/Reputation benefits from implementation of blockchain

What can be the major limitations that prevent the implementation of blockchain in the supply chain? *

a) Management buy in and understanding of the potential of the technology b) Time & money required to build competency in staff throughout the supply chain to manage the IT systems that they will interface with

Any additional comments

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Appendix 4: Results of code references of NVivo

Name	Code	Reference
Kevin Bao	8	12
Jyoti Tauro	10	15
Jayaraj Arokiyasamy	11	15
Erik Valiquette	13	18
Anisha Goel	35	60
Arjun Kalia	8	15
Darshit Shah	13	24
Jayaraj Trivedi	14	30
Anup Chhokar	27	54
Het Vyas	14	21
Goutham Ravichandir	18	30