## Appendices

## Appendix 1: Questionnaire for Poultry Farmers

## Introductory Remarks

This is an instrument for data collection on microcredit and poultry production in the Dormaa Municipality as part of a survey being conducted to fulfil an academic requirement for a Master's degree. The researcher is Sylvester Amoako Agyemang a student of Czech University of Life Sciences pursuing his Masters in International Development and Agricultural Economics under the Faculty of Tropical AgriScience. The main goal of the study is to determine the impact of microcredit on productivity efficiency, output and income and as such its role in poverty reduction and national self-sufficiency in poultry production. Information provided will be distinctly confidential and participation is voluntary. The interview will last for approximately 30 minutes and the respondents are kindly requested to provide honest and authentic answers.

## Section 1

| Questionnaire Number |  |  |  |  |
| :--- | :--- | :--- | :---: | :---: |
| Community |  |  |  |  |
| Enumerator Name |  |  |  |  |
| Respondent's Name | Time |  |  |  |
| Date |  |  |  |  |

Section 2: Demographic Characteristics of Farmer

| Description | Answers |
| :---: | :---: |
| Sex | 1 - Male 2 - Female |
| Age |  |
| Marital Status | 1 - Married 2 - Divorced 3 - Separated 4 Widow/er 5 - Single |
| Household size |  |
| Literacy | 1 - Literate 2 - Illiterate |
| Number of years spent in school |  |
| Main Income source | 1- poultry farming 2- Crop/Vegetable gardening 3Livestock rearing 4- Fishing 5- Pension 6Remittance 7- Formal employment 8-Casual employment 9-Business 10- Other (Specify) |
| Other source(s) of income | ......................................... |
|  | 2) $\qquad$ <br> 3) $\qquad$ |



## Section 3: Poultry Production

| Farm Inputs (write in figures) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total Land size |  |  |  |  |  |
| Total land used for farming |  |  |  |  |  |
| Land used for poultry production | No...................... |  | Hired (Rent) |  |  |
|  |  |  | Owned: |  |  |
| Value of land used for poultry production |  |  |  |  |  |
| Total number of employees | No. |  | Hired labour: |  |  |
|  |  |  | Family labo |  |  |
| Total working capital |  |  | GHC |  |  |
| Total number of machinery |  |  | Hired: |  |  |
|  |  |  | Owned: |  |  |
| Please provide a list of all the machineries |  |  | 1) <br> 2) <br> 3) <br> 4) <br> 5) <br> 6) |  |  |
| Farm Equipment \&Buildings |  |  | Hired: GHC.. | No.............. |  |
|  |  |  | Owned: |  |  |
| Please provide a list all the equipment \& buildings and indicates whether its modernity as well as its size (Please use the codes provided below) |  | 1) Buildings <br> 2) Feeders. <br> 3) Drinkers. <br> 4) Wheelbarrow. <br> 5) Shovel. <br> 6) Water Reservoir. <br> 7) |  | Modernity | Size |
|  |  | [ | [ ] |
|  |  | [ | [ ] |
|  |  | [ ] | [ ] |
|  |  | [ ] | [ ] |
|  |  | [ ] | [ ] |
|  |  | [ ] | [ ] |
|  |  | [ ] | [ ] |
|  |  | [ ] |  |
| Number of day-old chicks (poultry) used per annum: |  |  |  |  |  |
| How long (years) have you been in poultry farming? |  |  |  |  |  |
| Total number of (currently) | birds |  |  | No. ... | Chicks Broilers Layers |  |  |


| Total number of birds produced | No........... |
| :---: | :---: |
| How many birds have you sold for the past one year? | Broilers Layers. |
| How much is the price of a bird? | Broilers GHC. <br> Layers GHC. |
| Total number of eggs produced per month/year | No.................................. |
| Creates of eggs sold for the past one year | No................................... |
| How much is the price of a 'create'? |  |
| Total sales from birds per annum |  |
| Total sales from eggs per annum |  |
| Estimated income per annum |  |
| Why do you farm poultry? <br> Rank in order of importance; $l=$ Most important |  |
| Reasons, Rank | $\left[\begin{array}{r}\text { c }\end{array}\right.$curity5-Others (specify) <br> [ |
| Modernity Codes <br> 1- New/Modern <br> 2- Old | Size Codes <br> 1- Small <br> 2- Medium <br> 3- Big |
| Challenges of poultry production? <br> Rank in order of importance; $l=$ Most Challenging |  |
| 1- Lack/low level of technology in production [ |  |
| 2- High competition faced from cheap imports [ ] |  |
| 3- Inadequate capital/credit |  |
| 4- High energy prices |  |
| 5- High cost of inputs such as feed | [ ] |
| 6- Poor quality of day-old birds/chicks | [ |
| 7- Absence of good government policies and legislative instruments [ |  |
| 8- Absence of available local market |  |
| 9- Lack of processing and storage facilities [ |  |

Please try to estimate your expenditure of production for the farming season/year using the following guide

| Inputs | Source of input <br> (Use Codes) | Quantity | Unit Cost <br> $(\mathrm{GHC})$ | Total Cost <br> (GHC) |
| :--- | :--- | :--- | :--- | :--- |


| Day old chicks/birds |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Poultry feed |  |  |  |  |
| Labour |  |  |  |  |
| Services (Specify) |  |  |  |  |
| Veterinary |  |  |  |  |
| Repairs |  |  |  |  |
| Maintenance |  |  |  |  |
| .......................... |  |  |  |  |
| ......................... |  |  |  |  |
| Drugs (Specify) |  |  |  |  |
| De-wormer |  |  |  |  |
| Vitamins |  |  |  |  |
| Cocxi |  |  |  |  |
| Newcastle |  |  |  |  |
| Disinfectant |  |  |  |  |
| Glucose |  |  |  |  |
| Energy |  |  |  |  |
| Fuel |  |  |  |  |
| Electricity |  |  |  |  |
| Other Cost |  |  |  |  |
| .......................... |  |  |  |  |
| ......................... |  |  |  |  |
| .......................... |  |  |  |  |
| ......................... |  |  |  |  |
| Total |  |  |  |  |

Where/to whom do you sell your birds and eggs?
How much do you pay for Hired labour? GHC per hour/head

How much do you pay in rent for hired land (if applicable)? GHC. .per year.

## Section 4: Microcredit/MF and Poultry Production

| Do you take microcredit? | 1- Yes 2- No |
| :---: | :---: |
| For Microcredit Clients |  |
| If yes, from what source? | 1- Formal <br> a) Rural/Community Banks <br> b) Savings \& Loans <br> c) Lending Firms <br> d) Co-Operative Credit Unions <br> e) MASLOC <br> 2- Informal <br> a) Money lenders <br> b) Susu Collectors |
| For how long? | ........................years |


| Please indicate the amount taken in credit | GHC....................monthly/quarterly/semiannually/annually/others (specify). |
| :---: | :---: |
| Please name $\operatorname{MFI}(\mathrm{s}) /$ credit institution you acquire credit from | 1) <br> 2) <br> 3) <br> 4) |
| Why do you borrow from them? | 1- Low interest rate 2- Good services 3- Good terms of repayment due to their application requirements 4 - No security needed 5 - The closest MFI 6- Trust them |
| For what main purpose do you borrow? | 1- Farm expansion 2- Working capital 3- Input acquisition |
| Please indicate the estimated rate of loan used for farm and off-farm purpose(s). | Farm purpose:...............................percent Off-farm:........................................................ |
| Please how much do you pay in interest (rate) on the credit per month | ...................................percent |
| How long is the period of repayment? | .........................................(months) |
| What mode of borrowing do you often use? | 1- Group borrowing 2- Individual borrowing |
| Do you need security before borrowing? | 1- Yes 2-No |
| What do you often use as security? |  |
| How long does it take to access a credit? |  |
| How do you assess the services of MFIs based on your experience? | 1- Poor 2- Fair 3- Good 4- Very Good 5Excellent |
| Main source of finance | 1- Personal savings 2- Microcredit 3Borrowings from friends \& family 4- Loans from Money lenders 5- Loans from Traditional banks 6- others (specify). $\qquad$ |
| For Non-clients |  |
| Why don't you take microcredit? | 1- High interest rate 2- Difficulty in providing security 3- Lost of trust for MFIs 4- Difficulty in access 5-Distance from farm to the closest MFI 6- |
| What is your main source of finance? | 1- Personal savings 2- Loans from friends \& family 3- Loans from money lenders 4 - Loans from Traditional Banks 5- Others (specify). |
| How much do you pay as interest on your source of finance? | ..................................percent/annum |
| Have you ever accessed the services of MFIs in the past before? | 1- Yes 2- No |


| If 'yes', for how long? |  |
| :---: | :---: |
| How do you compare their services (MFIs) to your current source of finance? |  |
| For Clients and Non-clients |  |
| Other services from MFIs apart from credit | 1- Micro-savings 2- Micro-insurance 3- Microtransfer 4Others (specify) |
| Please indicate if you have ever lost your savings due to the collapse of MFIs before. | $\begin{aligned} & \text { 1- Yes } \\ & \text { 2- No } \end{aligned}$ |
| How many times and how much? | No. of times. <br> Amount lost GHC |

## Section 5: Demand Constraint of Microcredit

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Please rank the following challenges to your demand for microcredit
Rank in order of Hierarchy (1 = Most Challenging)
    1- Lack of credit security
    2- High interest on credit
    3- Time Wasting (Bureaucratic process of application)
    4- Lack of information on microcredit policy
    5- Poor mode of repayment
    6- Lack of trust and reliability of MFIs
    7- Short period of credit refund
        [ ]
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## Appendix 2: Interview Guide for MFIs

## Basic Information about the MFI

I. Name of MFI
II. Years of operation
III. Number of clients

1) What are the financial services provided to your clients?
2) Is your organization a credit institution?
3) What are the forms of credit provided by your institution to its clients?
4) Do you have specific credit facilities for farmers?
5) What are the forms of borrowing?
6) How do farmers assess loans from you?
7) Do you have any limit the amount farmers can borrow from you?
8) Do clients need collateral before credits are given to them?
9) How long does it take clients to assess credit?
10) How long does it take to repay back?
11) Are farmers given some grace period before repayment?
12) How is interest rate charged by your institution?
13) What is your rate of interest per month and a year?
14) Are there limitations to the credit offered to the poultry farmers? (lower and upper limits)
15) A brief account on the relations between your institution and poultry farmers?
16) What are your default and repayment rates?
17) Closing remarks

Note: Answers were not restricted to these questions

## Appendix 3: Excel Output of the Data Envelopment Analysis using GAMS

| dmu | CRS | VRS | SCALE | u0 | CRS_TI | VRS_TI |
| :--- | ---: | :--- | :--- | ---: | ---: | ---: |
| 1 | 0.999986 | 1 | 1 | 0.000 | $1.35635 \mathrm{E}-05$ | 0 |
| 2 | 1 | 1 | 1 | 0.000 | 0 | 0 |
| 3 | 0.999528 | 0.999916 | 0.999817 | 0.000 | 0.000472377 | $8.39 \mathrm{E}-05$ |
| 4 | 0.999788 | 1 | 0.999788 | -0.532 | 0.000212425 | 0 |
| 5 | 0.56187 | 0.62071 | 0.905206 | 0.212 | 0.438129589 | 0.37929 |
| 6 | 0.771636 | 0.780401 | 0.988769 | 0.041 | 0.22836381 | 0.219599 |
| 7 | 0.052382 | 0.223542 | 0.234328 | -0.224 | 0.947617862 | 0.776458 |
| 8 | 0.737233 | 0.780097 | 0.945053 | -0.157 | 0.262767118 | 0.219903 |
| 9 | 0.78898 | 0.797641 | 0.989141 | 0.013 | 0.211020405 | 0.202359 |
| 10 | 0.239166 | 0.590289 | 0.405168 | -0.489 | 0.760833988 | 0.409711 |
| 11 | 0.500947 | 0.516502 | 0.969883 | 0.010 | 0.499053466 | 0.483498 |
| 12 | 0.957747 | 1 | 0.957747 | 0.028 | 0.042252981 | 0 |
| 13 | 0.434474 | 1 | 0.434474 | -1.000 | 0.565525627 | 0 |
| 14 | 0.648411 | 0.659544 | 0.98312 | 0.012 | 0.351588983 | 0.340456 |
| 15 | 1 | 1 | 1 | 4.037 | 0 | 0 |
| 16 | 0.86803 | 0.872169 | 0.995255 | 0.009 | 0.131970355 | 0.127831 |
| 17 | 0.845989 | 0.881681 | 0.959519 | -0.073 | 0.154010608 | 0.118319 |
| 18 | 0.540686 | 0.550362 | 0.982419 | 0.035 | 0.459314265 | 0.449638 |
| 19 | 0.805666 | 0.854727 | 0.942599 | -0.155 | 0.194334491 | 0.145273 |


| 20 | 0.999755 | 0.999941 | 0.999981 | 0.000 | 0.000245385 | $5.85 \mathrm{E}-05$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| 21 | 0.156491 | 0.288307 | 0.542792 | -0.288 | 0.843509109 | 0.711693 |
| 22 | 0.452003 | 0.4701 | 0.961504 | -0.099 | 0.547996884 | 0.5299 |
| 23 | 0.766369 | 0.76646 | 0.999881 | -0.036 | 0.233631389 | 0.23354 |
| 24 | 0.722245 | 0.752591 | 0.959678 | 0.042 | 0.277755205 | 0.247409 |
| 25 | 0.999873 | 0.999925 | 0.99997 | 0.000 | 0.000127418 | $7.5 \mathrm{E}-05$ |
| 26 | 0.076776 | 0.428413 | 0.179211 | -0.416 | 0.923223632 | 0.571587 |
| 27 | 0.509587 | 0.514685 | 0.990095 | 0.009 | 0.490413025 | 0.485315 |
| 28 | 0.618137 | 0.694566 | 0.889962 | 0.122 | 0.381863035 | 0.305434 |
| 29 | 0.999725 | 0.999743 | 0.999981 | 0.000 | 0.000275411 | 0.000257 |
| 30 | 0.999848 | 0.999952 | 0.999993 | 0.000 | 0.000152053 | $4.81 \mathrm{E}-05$ |
| 31 | 1 | 1 | 1 | 0.000 | 0 | 0 |
| 32 | 0.999272 | 0.999959 | 0.999959 | 0.000 | 0.000728021 | $4.08 \mathrm{E}-05$ |
| 33 | 0.999092 | 0.999952 | 0.999996 | 0.000 | 0.000907963 | $4.84 \mathrm{E}-05$ |
| 34 | 0.999797 | 0.999939 | 0.999858 | 0.000 | 0.000202845 | $6.13 \mathrm{E}-05$ |
| 35 | 0.519839 | 0.616497 | 0.843214 | -0.273 | 0.480161058 | 0.383503 |
| 36 | 0.999507 | 0.999938 | 0.999971 | 0.000 | 0.000493299 | $6.2 \mathrm{E}-05$ |
| 37 | 0.999991 | 1 | 0.999991 | 0.000 | $8.87473 \mathrm{E}-06$ | 0 |
| 38 | 0.999806 | 0.999888 | 0.999918 | 0.000 | 0.000193642 | 0.000112 |
| 39 | 0.999141 | 1 | 0.999141 | 0.000 | 0.000858821 | 0 |
| 40 | 0.999822 | 0.999939 | 0.999997 | 0.000 | 0.000177926 | $6.09 \mathrm{E}-05$ |
| 41 | 1 | 1 | 1 | -1.000 | 0 | 0 |
| 42 | 0.999377 | 0.999392 | 0.999985 | 0.000 | 0.000622666 | 0.000608 |
| 43 | 0.999416 | 0.999947 | 0.999746 | 0.000 | 0.000583532 | $5.3 \mathrm{E}-05$ |
| 44 | 0.999777 | 1 | 0.999788 | 0.000 | 0.000222743 | 0 |
| 45 | 0.999691 | 0.999967 | 0.99989 | 0.000 | 0.000308736 | $3.28 \mathrm{E}-05$ |
| 46 | 0.999823 | 0.999933 | 0.99994 | 0.000 | 0.000177327 | $6.69 \mathrm{E}-05$ |
| 47 | 0.999724 | 0.999899 | 0.999825 | 0.000 | 0.000275713 | 0.000101 |
| 48 | 0.999697 | 0.999866 | 0.999831 | 0.000 | 0.000302528 | 0.000134 |
| 49 | 0.999798 | 0.999978 | 0.999834 | 0.000 | 0.000201614 | $2.22 \mathrm{E}-05$ |
| 50 | 0.999611 | 0.999956 | 0.999999 | 0.000 | 0.000388628 | $4.44 \mathrm{E}-05$ |
| 51 | 1 | 1 | 1 | 0.000 | 0 | 0 |
| 52 | 1 | 1 | 1 | 4.240 | 0 | 0 |
| 53 | 0.99942 | 0.999716 | 0.999703 | 0.000 | 0.000580391 | 0.000284 |
| 54 | 0.999642 | 0.999875 | 0.999981 | 0.000 | 0.000357635 | 0.000125 |
| 55 | 0.999935 | 1 | 0.999935 | -0.001 | $6.50593 \mathrm{E}-05$ | 0 |
| 56 | 0.999933 | 1 | 0.999933 | -0.895 | $6.6762 \mathrm{E}-05$ | 0 |
| 57 | 0.99856 | 0.999181 | 0.999379 | 0.002 | 0.001439854 | 0.000819 |
| 58 | 0.999964 | 0.999976 | 0.999995 | 0.000 | $3.62597 \mathrm{E}-05$ | $2.44 \mathrm{E}-05$ |
| 59 | 1 | 1 | 1 | 0.000 | 0 | 0 |
| 60 | 0.999425 | 0.999514 | 0.999911 | 0.000 | 0.000575474 | 0.000486 |
| 61 | 1 | 1 | 1 |  | 0 | 0 |
| 62 | 0.999972 | 0.999987 | 0.999984 | 0.000 | $2.8369 \mathrm{E}-05$ | $1.28 \mathrm{E}-05$ |
| 63 | 1 | 1 | 1 | -0.480 | 0 | 0 |
| 64 | 0.999591 | 0.999629 | 0.999962 | 0.000 | 0.00040895 | 0.000371 |
| 65 | 1 | 1 | -0.998 | 0 | 0 |  |
| 66 | 0.999816 | 0.999932 | 0.999891 | 0.000 | 0.000183827 | $6.8 \mathrm{E}-05$ |
|  |  |  |  |  |  | 0 |


| 67 | 0.999725 | 0.999786 | 0.99994 | 0.000 | 0.000274553 | 0.000214 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| 68 | 0.99978 | 0.999944 | 0.99992 | 0.000 | 0.0002201 | $5.65 \mathrm{E}-05$ |
| 69 | 0.999539 | 0.999689 | 0.99985 | 0.000 | 0.000461397 | 0.000311 |
| 70 | 0.999911 | 1 | 0.999911 | -0.416 | $8.85402 \mathrm{E}-05$ | 0 |
| 71 | 0.999623 | 1 | 0.999918 | 0.000 | 0.000377488 | 0 |
| 72 | 0.999959 | 0.999976 | 0.999984 | -0.587 | $4.05895 \mathrm{E}-05$ | $2.43 \mathrm{E}-05$ |
| 73 | 0.99989 | 0.999901 | 0.999989 | 0.000 | 0.000110008 | $9.95 \mathrm{E}-05$ |
| 74 | 1 | 1 | 1 | 0.686 | 0 | 0 |
| 75 | 0.999781 | 0.99997 | 0.999948 | 0.000 | 0.00021865 | $2.99 \mathrm{E}-05$ |
| 76 | 0.99956 | 0.999932 | 0.999974 | 0.000 | 0.000440359 | $6.8 \mathrm{E}-05$ |
| 77 | 0.99985 | 0.999967 | 0.999891 | 0.000 | 0.0001496 | $3.29 \mathrm{E}-05$ |
| 78 | 0.999141 | 1 | 0.999141 | 0.000 | 0.000858821 | 0 |
| 79 | 0.845989 | 0.881681 | 0.959519 | -0.073 | 0.154010608 | 0.118319 |
| 80 | 0.805666 | 0.854727 | 0.942599 | -0.155 | 0.194334491 | 0.145273 |
| 81 | 0.516779 | 0.583095 | 0.886269 | -0.210 | 0.483220752 | 0.416905 |
| 82 | 0.156491 | 0.288307 | 0.542792 | -0.288 | 0.843509109 | 0.711693 |
| 83 | 0.452003 | 0.4701 | 0.961504 | -0.099 | 0.547996884 | 0.5299 |
| 84 | 0.766369 | 0.76646 | 0.999881 | -0.036 | 0.233631389 | 0.23354 |
| 85 | 0.722245 | 0.752591 | 0.959678 | 0.042 | 0.277755205 | 0.247409 |
| 86 | 0.71811 | 0.875273 | 0.820442 | -0.264 | 0.281889909 | 0.124727 |
| 87 | 0.076776 | 0.428413 | 0.179211 | -0.416 | 0.923223632 | 0.571587 |
| 88 | 0.509587 | 0.514685 | 0.990095 | 0.009 | 0.490413025 | 0.485315 |
| 89 | 0.618137 | 0.694566 | 0.889962 | 0.122 | 0.381863035 | 0.305434 |
| 90 | 0.362267 | 0.594077 | 0.609799 | -0.360 | 0.637732575 | 0.405923 |
| 91 | 0.724012 | 0.828364 | 0.874026 | -0.305 | 0.275988352 | 0.171636 |
| 92 | 0.548067 | 0.753432 | 0.727428 | -0.361 | 0.451932599 | 0.246568 |
| 93 | 0.243731 | 0.30116 | 0.809306 | -0.104 | 0.7562695 | 0.69884 |
| 94 | 0.112678 | 0.268095 | 0.42029 | -0.234 | 0.887322482 | 0.731905 |
| 95 | 0.765066 | 0.80443 | 0.951066 | 0.152 | 0.234934098 | 0.19557 |
| 96 | 0.519839 | 0.616497 | 0.843214 | -0.273 | 0.480161058 | 0.383503 |
| 97 | 0.468666 | 0.496915 | 0.943152 | -0.113 | 0.531333589 | 0.503085 |
| 98 | 0.952206 | 0.974963 | 0.976659 | -0.062 | 0.04779398 | 0.025037 |
| 99 | 0.774497 | 0.797749 | 0.970853 | 0.041 | 0.225502573 | 0.202251 |
| 100 | 0.392128 | 0.411812 | 0.9522 | -0.074 | 0.607872207 | 0.588188 |

