# Appendix

# Swift feedback

Thank you for participating in this Survey, we value your feedback.

# Understanding Social Media Marketing at Swift Conveyz Logistics: Employee Questionnaire

\*Required

- 1. What is your gender? \*
  - Male
  - Female
  - Non-binary/Third gender
  - Prefer not to say
  - Other:
- 2. What is your age? \* Mark only one oval.
  - Under 18
  - 18-24
  - 25-34
  - 35-44
  - 45-54
  - 55-64
  - 65 or older
- 3. What is your job position at Swift Conveyz Logistics? \*
  - Management
  - Operations
  - Sales and Marketing
  - Customer Service
  - Other:
- 4. How long have you been employed at Swift Conveyz Logistics? \* Mark only one oval.
  - Less than 1 year
  - 1-3 years
  - 4-6 years
  - 7-10 years
  - More than 10 years
- 5. How often do you use social media platforms for work-related purposes? \*
  - Daily
  - A few times a week

- Once a week
- Rarely
- Never
- 6. Which social media platforms do you use for work-related purposes? \*
  - Facebook
  - Twitter
  - Instagram
  - LinkedIn
  - YouTube
  - Other:
- 7. How effective do you think the company's current social media marketing strategy is? \*
  - Very effective
  - Effective
- 8. How important do you think social media marketing is for the success of the company? \*
  - Very important
  - Important
- 9. How would you rate the quality of content posted on the company's social media platforms? \*
  - Excellent
  - Good
  - Average
  - Poor
  - Very poor
- 10. How often do you think the company should post on social media platforms? \*
  - Multiple times a day
  - Once a day
  - A few times a week
  - Once a week
  - Less than once a week
- 11. How satisfied are you with the company's social media marketing efforts? \*
  - Very satisfied
  - satisfied
- 12. What do you think the company's target audience is? \*
  - Individuals
  - Small businesses
  - Large corporations

- Other:
- 13. In your opinion, what is the most important aspect of social media marketing? \*
  - Content creation
  - Engagement with followers
  - Consistency in posting
  - Use of hashtags and keywords
  - Other:
- 14. What are the main goals of Swift Conveyz Logistics' social media marketing strategy? (Select all that apply) \*
  - Increase brand awareness
  - Drive website traffic
  - Generate leads
  - Improve customer engagement
  - Other:
- 15. How would you rate the effectiveness of Swift Conveyz Logistics' current social media marketing strategy? \*
  - effective
  - Very effective
- 16. How can the company improve its social media marketing efforts? \*
  - Increase the frequency of posts
  - Post more engaging content
  - Improve the quality of visual content
  - Post more informative content
  - Other:
- 17. What are the main challenges that the company faces when it comes to social media marketing? \*
  - Lack of resources (budget, time, staff)
  - Difficulty in measuring ROI
  - Difficulty in generating engagement
  - Lack of understanding of social media best practices
  - Other:
- 18. How does the company measure the success of its social media marketing efforts? \*
  - Increased engagement (likes, comments, shares)
  - Increased website traffic
  - Increased sales Increased brand awareness

• Other:

#### Swift feedback

Thank you for participating in this Survey, we value your feedback.

## Understanding Social Media Marketing at Swift Conveyz Logistics: Customers

## Questionnaire

## \*Required

- 1. What is your gender? \*
  - Male
  - Female
  - Non-binary/Third gender
  - Prefer not to say
  - Other:
- 2. What is your age? \* Mark only one oval.
  - Under 18
  - 18-24
  - 25-34
  - 35-44
  - 45-54
  - 55-64
  - 65 or older
  - Other:
- 3. What is your Occupation? \* Mark only one oval.
  - Employed
  - Self-Employed
  - Student
  - Other:
- 4. How long have you been using Swift Conveyz Logistics' services? \* Mark only one oval.
  - Less than 6 months
  - 6 months to 1 year
  - 1-2 years
  - 2-5 years
  - More than 5 years
  - Rarely (a few times a year)
  - Never used before
- 5. How did you first hear about Swift Conveyz Logistics? \* Mark only one oval.

- Social media (Facebook, Twitter, Instagram)
- Referral from friend or colleague
- Online search (Google, etc.)
- Other:
- 6. How frequently do you use Swift Conveyz Logistics' services? \* Mark only one oval.
  - Daily
  - Weekly
  - Monthly
  - Occasionally
  - Rarely
- 7. How do you prefer to communicate with Swift Conveyz Logistics? \* Mark only one oval.
  - Phone call
  - Email
  - Social media messaging
  - In-person meeting
- 8. How likely are you to recommend Swift Conveyz Logistics to a friend or colleague? \*
  - likely
  - Very unlikely
- 9. How satisfied are you with the quality of service provided by Swift Conveyz Logistics? \*
  - Very satisfied
  - Satisfied
- 10. How satisfied are you with the company's social media presence and communication? \*
  - Satisfied
  - Very dissatisfied
- 11. Which social media platforms do you use? \*
  - Facebook
  - Twitter
  - Instagram
  - LinkedIn
  - Other:
- 12. Have you ever interacted with Swift Conveyz Logistics on social media (e.g. liked or shared a post, left a \* comment or review)?
  - Yes
  - No

- 13. How important is social media in your decision-making process when choosing a logistics company? \*
  - Important
  - Very important
- 14. How would you rate the effectiveness of Swift Conveyz Logistics' current social media marketing strategy? \*
  - Very effective
  - Effective
- 15. How can the company improve its social media marketing efforts? \*
  - Increase the frequency of posts
  - Post more engaging content
  - Improve the quality of visual content
  - Post more informative content
  - Other