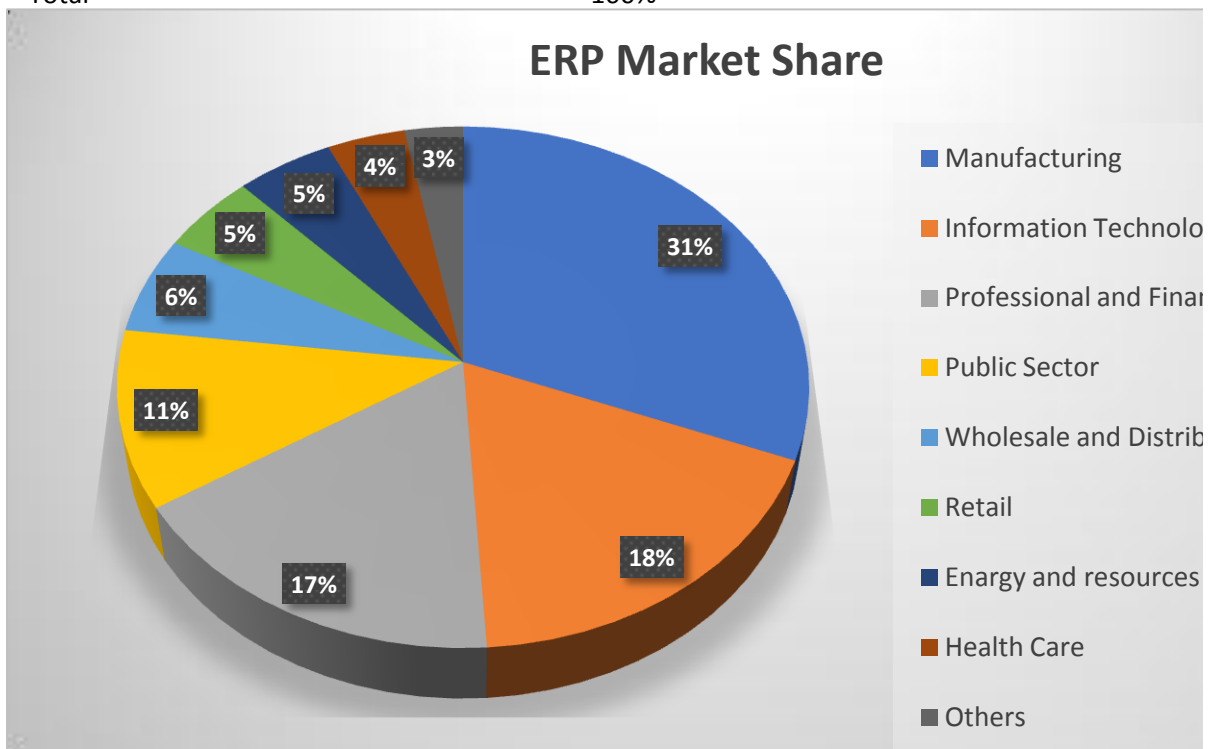


Manufacturing	31%
Information Technology and service	18%
Professional and Financial Services	17%
Public Sector	11%
Wholesale and Distribution	6%
Retail	5%
Energy and resources	5%
Health Care	4%
Others	3%
Total	100%



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ERP	Microsoft Dynamics	SAP	Oracle
Cost	Lower cost	Comparatively higher cost	Higher among three
Payback Period	Shortest payback time	Longest Payback time	Comparatively short
Scalability	Easily scalable	Comparatively easy to scale	Not easily scalable
Ease of use	Exceptionally easy to use.	Complex	Slightly complex
Implementation Time	Shortest	Comparatively short	Longest
Customization	Easy to customize	Comparatively difficult	Easy to customize
Intrigation	Complex	Easy	Comparatively easy

Less Suitable=1

Suitable=2

More Suitable=3

Criteria	Microsoft [SAP	Oracle	Weight	
Cost	3	2	1	7
Payback Pe	3	1	2	6
Scalability	3	2	1	2
Ease of use	3	1	2	3
Implement	3	2	1	5
Customizat	3	2	3	1
Integration	1	3	2	4
Total (weig	76	51	43	

Criteria	Microsoft Dynamic	SAP	Oracle	Weight
Cost	3	2	1	7
Payback Period	3	1	2	6
Implementation time	3	2	1	5
Integration	1	3	2	4
Ease of use	3	1	2	3
Scalability	3	2	1	2
Customization	3	2	3	1
Total (weighted)	76	51	43	

Criteria	Cost	Payback Period	Implementati on time	Integration	Ease of use
Cost	1	2	3	4	5
Payback Period	1/2	1	3/2	2/1	5/2
Implement time	1/3	2/3	1	4/3	5/3
Integration	1/4	1/2	3/4	1	5/4
Ease of use	1/5	2/5	3/5	4/5	1
Scalability	1/6	1/3	1/2	2/3	5/6
Customization	1/7	2/7	3/7	4/7	5/7

Criteria	Cost	Payback period	Implementation Time	Integration	Customization
Cost	1	2	3	4	
Payback period	0.5	1	1.5	2	2.
Implementation Time	0.33	0.67	1.00	1.33	1.6
Integration	0.25	0.50	0.75	1.00	1.2
Customization	0.2	0.4	0.6	0.8	
Scalability	0.17	0.33	0.50	0.67	0.8
Ease of Use	0.1	0.3	0.4	0.6	0.

Scalability	Customization	Weight
6	7	0.39
3/1	7/2	0.19
2/1	7/3	0.13
3/2	7/4	0.10
6/5	7/5	0.08
1	7/6	0.06
6/7	1	0.06

	Scalability	Ease of Use	Weight
5	6	7	0.39
5	3	3.5	0.19
7	2.00	2.33	0.13
5	1.50	1.75	0.10
1	1.2	1.4	0.08
3	1.00	1.17	0.06
7	0.9	1.0	0.06

Criteria	Microsoft Dynamic	SAP	Oracle	Weight
Cost	3	2	1	0.39
Payback Period	3	1	2	0.19
Implementation time	3	2	1	0.13
Integration	1	3	2	0.10
Ease of use	3	1	2	0.08
Scalability	3	2	1	0.06
Customization	3	2	3	0.06
Total (weighted)	2.81	1.83	1.48	1