# Appendices

Appendix 1: Challenges of biogas commercialization in Nigeria (Energy users perspective)

## SECTION ONE: SOCIO-ECONOMIC INFORMATION

1 a) General information

Geopolitical Region: \_\_\_\_\_

State: \_\_\_\_\_

Gender	Male [ ]	Female [ ]	Prefer not to say [			
Age	18 - 25 [ ]	26-40 [ ]	Over 40 []			
Education Level	Primay [ ]	Secondary [ ]	Undergraduate [ ]	Graduate [ ]	Postgraduate	None [ ]
Settlement type	Rural [ ]	Urban [ ]				
Means of		Casual	Self Employed	Employed		
livelihood		Laborer [ ]	[]	[]		
v	Below N20,000 [ ]	N20,000 – N50,000 [ ]	· · · · · · · · · · · · · · · · · · ·	N101,000 and above [ ]		
Household Size	2[]	3 – 5 [ ]	6–9[]	10 and above [ ]		
Possession/Access to Electronic media		Print Media [ ]	Television/Digital TV [ ]	All [ ]		

## SECTION TWO: ENERGY DEMAND AND SOURCES

SOURCE OF ENERGY	DAILY	WEEKLY	MONTHLY	NEVER
Wood fuel				
Charcoal				
Liquid petroleum				
Gas (LPG)				
Biogas				
Electricity				
Paraffin/				
Kerosene				
Solar/Wind				
Biogas				
Any other specify				

What sources of energy do you use?

Are you satisfied with the energy supply used in the household at present? Indicate the number in the space provided

<b>Energy Source</b>	Satisfaction	Reason for dissatisfaction					
	Yes	1. Unreliable	3. Too expensive				
	No	2. Inefficient	4. Others (specify)				
Wood							
Charcoal							
Liquid petroleum							
Gas (LPG)							
Biogas							
Electricity							
Paraffin/							
Kerosene							
LPG							
Biogas							

Average Monthly	Less than	N2,000 -	N5,000 -	Above
Cost of Energy	N2,000 [ ]	N5,000 [ ]	N10,000	N10,000 [ ]
How many hours of	Less than 2	2hours to 6	7hours to 12	More than 12
Energy do you have	hours [ ]	hours [ ]	hours [ ]	hours [ ]
access to per day				
Challenges of	Costs [ ]	Accessibility	Availability	(Others)
accessing energy		[]	[]	Specify:

# SECTION THREE: BIOGAS AWARENESS AND USAGE

Biogas technology is a technology that utilizes waste (often called Digestate) for the production of energy.

Which of these	Firewood	Farm	Municipal	Animal	Human Waste
resources do you have	or Forest	Residue	Solid	Waste	(Black and
access to	resources	or Waste	Waste [ ]	(Dung,	Greywater)
	[]	[]		Abattoir waste) [ ]	[]
How much of the	Less than	11kg to	51kg to	101kg to	Above 200 kg
resources above do you have access to weekly?	10Kg [ ]	50kg [ ]	100kg [ ]	200kg [ ]	[]
Have you heard of Biogas Technology?	Yes [ ]	No [ ]	Maybe [ ]		
Do you possess a biogas plant/digester?	Yes [ ]	No [ ]			
Would you be willing to use biogas technology if	Yes [ ]	No [ Reas	-	May Reas	be [ ] on:
available?					

If you possess biogas	Regularly	More often	Less oft	ten	Rarely	
technology, how often do	[]	[]	[]		[]	
you use the technology?						
What would you say is	Inadequate	Faulty dige	ster/poor	Un	availability	Others [ ]
the problem with its	installation	maintenanc	e[]	of	sources [ ]	Specify:
usage?	[]					

In your opinion, what do you consider to be the main challenges of adopting biogas energy?

	Very	Moderately	Less	Not
Limitations	Important	Important	important	Important
Lack of adequate funds				
Inadequate information on biogas				
Poor infrastructure (lack of digestate)				
Inadequately skilled disseminators				
Poverty				
Community's negative attitude toward biogas energy				
High installation cost				
Lack of interest				

In your opinion what are some of the measures that would improve the commercialization of biogas technology?

Possible Measures	Very Important	Moderately Important	Less important	Not Important
Provision of Micro-finance or loan				
Increase awareness				
Increased government will and support				
Increased training programs for disseminators				
Community leadership program in renewable energy				
Establish demonstration centers				
Any other				
Specify				

Appendix 2: Challenges of biogas commercialization in Nigeria (Retailers/Marketers perspective)

### 1. Basic Information

- 1.1 Company's Name\_\_\_\_\_
- 1.2 Location: \_\_\_\_\_\_
- 1.3 Company size:

Under 10 employees () 10-20 employees () 20-50 employees () over 50 employees ()

1.4 Name of Respondent:\_\_\_\_\_

1.5 Position in Company:

- 1.6 Gender: Male () Female ()
- 1.7 Highest achieved level of education:
- 1.8 Have you ever attended any formal training on biogas production: Yes ( ) No ( )
- 1.9 How many years of experience do you have with energy production: \_\_\_\_\_
- 1.10 What energy type do you deal in your company: Liquid petroleum Gas {LPG} (
  - ) Solar/wind ( ) Petroleum ( ) Electricity ( ) Biogas ( ) Others ( )

#### **Biogas Production**

2.1 Are you interested in further innovations in energy production and sales?

Yes ( ) No ( ) Not Sure ( )

2.2 Are you willing to adopt new technological approach in energy production?

Yes ( ) No ( ) Not Sure ( )

2.3 Are you willing to invest in new energy sources for production?

Yes ( ) No( ) Not Sure ( )

2.4 How well will you rate your knowledge of biogas? On a scale of 1-5, with 1 being the least and 5 being the highest:

2.5 Have you ever thought of producing biogas for commercial purposes

Yes ( ) No ( ) Not Sure ( )

2.6 If your answer to **2.5** is yes, what "primary" market(s) have you identified for biogas?

.....

2.7 What are the respective sizes of these markets?

.....

2.8 Who are the main competitors in the primary market(s) you are considering?

2.9 Are there any "secondary" markets which you are considering in which biogas may have some use? (a) Yes ( ) (b) No ( )

2.10 If yes, please identify .....

2.11 What are your estimates of the Production or sales volume per month

.....

#### 2.12 What are the projected costs of bringing biogas to market?

Materials	Cost (naira)

2.13 What is you estimated revenue per month from selling biogas?

.....

#### **Biogas Commercialization**

3.1 Rate your level of agreement with the following barriers to biogas

commercialization

Barriers	Strongly	Agree	Undecided	Disagree	Strongly
	Agree				Disagree
Institutional/ policy hurdle					
*Lack of coordination					
among institutions					
*Excessive bureaucratic					
bottleneck					

* Lack of political support			
and specific programs to			
promote biogas			
technologies			
Economic hurdle			
*A lack of research and			
development funding			
* Competition with other			
fuels easily available			
* Uncertainties related to			
injection of biogas into the			
market			
Technical/infrastructure			
hurdle			
*Lack of technical and			
marketing infrastructure			
*Low to lack of			
cooperation/partnership			
with international bodies			
such as			
*Renewable Energy and			
Energy Efficient Partnership			
(REEEP)			
*Non-availability of			
feedstock			
Financial hurdle			
*High initial cost of			
production			
*Lack of available credit			
facility with low interest			
rate			
*Perceived risks of biomass			
energy projects act as a			
major barrier to			
investments			
Information hurdle			

*Lack of awareness and limited information on the national RE resource base *Poor telecommunications infrastructure (especially poor internet access and lack of adequate telephone access) Capacity/ manpower hurdle *Limited availability of correctly trained and skilled manpower Social-cultural hurdle * A lack of public participation and consumer interest. * Stigmatization due to religion/traditional beliefs * Low literacy level * Desire to maintain the status quo/Resistance to change				
national RE resource base       *Poor telecommunications         infrastructure (especially       poor internet access and         lack of adequate telephone       access)         Capacity/ manpower       access)         *Limited availability of       correctly trained and skilled         manpower       access         Social-cultural hurdle       access         * A lack of public       and consumer         participation and consumer       access         interest.       * Stigmatization due to         religion/traditional beliefs       access         * Low literacy level       access         * Desire to maintain the       access         * Desire to maintain the       access	*Lack of awareness and			
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status quo/Resistance to	* Low literacy level			
	* Desire to maintain the			
change	status quo/Resistance to			
	change	 	 	

# Socio-demographic factors

3.2 What do you think are the main obstacle to biogas commercialization? Indicate

as follows

	Strongly	Agree	Undecided	Disagree	Strongly
	Agree				Disagree
Income					
Age					
High cost of production					
Non availability of resources					
Health Consideration					
Environmental concerns					
Government policy					
Poor marketing					

Level of education			
Religion			
Household size			
Occupation			
Marital status			
Low level of awareness			
Others (Specify)			

3.3 Do you think the following will improve the commercialization of biogas?

	Strongly	Agree	Undecided	Disagree	Strongly
	Agree				Disagree
Security					
Improved household					
income					
Controlled livestock grazing					
Positive publicity					
Market availability					
Increased human					
population					
Environmental degradation					
Increased livestock numbers					
Water availability					
Land subdivision					
Others (specify)					

4 Please, feel free to share with us any other of your comments/information that could aid commercialization of biogas in Nigeria.