

Appendices

COLLECTION TOOL - (QUESTIONNAIRE)

Date:/...../.....

Objective 1 - To analyse farmers behaviour towards the formation of producers' groups for the development of value chain and the improvement their livelihood

Section A: Farmers in a group (Producer's groups) – 20 Respondents in total

A ₁	What type of group do you belong to? (Producers', Savings', Social, Services', Marketing groups)	
	When was the group established or founded?	
A ₃	(From 1 to 10), How long have you been in the group? Please specify.....	<input type="radio"/> Day(s) <input type="radio"/> Week(s) <input type="radio"/> Month(s) <input type="radio"/> Year(s)
A ₄	How did you get to know about the group?	
A ₅	What motivated you to join the group?	
A ₆	How many times do you participate at the meeting?	
A ₇	In the future, do you still see yourself belonging to the group?	<input type="radio"/> Yes <input type="radio"/> No <input type="radio"/> No idea
A ₈	Give reason(s) to your answer to question A ₆	
A ₉	What will make you remain in the group?	
A ₁₀	What will make you leave the group?	
A ₁₁	Give reason(s) to your answer to question A ₁₀	
A ₁₂	Have you ever thought of leaving the group?	<input type="radio"/> Yes <input type="radio"/> No <input type="radio"/> Sometimes <input type="radio"/> Most times
A ₁₃	Give reason(s) to your answer to question A ₁₃	
A ₁₄	What are your plan(s) for the group	
A ₁₅	How is the profit generated in the group distributed amongst members?	
A ₁₆	Does the group process its produce?	
A ₁₇	What other products does the group get from cashew apart from cashew nuts?	
A ₁₈	How many members?	
A ₁₉	Who is more likely to join the groups in cashew – youth, educated, women?	
A ₂₀	What is the total size of the farm?	
A ₂₁	How is the group managed?	
A ₂₂	Is there any financial participation of members?	

A ₂₃	Is the membership open to anybody – any criteria?	
A ₂₄	What are main benefits of the group?	
A ₂₅	What are the main challenges of the group?	
A ₂₆	Are there functional internal structures for democratic participation of members?	
A ₂₇	Do you already cooperate with other farmers?	<input type="radio"/> Yes <input type="radio"/> No
A ₂₈	If yes to question A ₂₇ , How?	
A ₂₉	If no to question A ₂₇ , Why?	

Section B: Farmers not in a group – willing to join a group

B ₁	What motivated you to wanting to join a group?	
B ₂	What are benefits you think you can get for joining a group	
B ₃	What are your impression(s) of a group?	
B ₄	How soon will you like to join a group?	
B ₅	Do you have any group in mind you will like to join?	
B ₆	Name of the group? Please specify	
B ₇	Why the group? In question B ₆	
B ₈	What are your perception(s) of joining a group	<input type="radio"/> Sense of belonging <input type="radio"/> Gender balance / equality <input type="radio"/> Increase in yield <input type="radio"/> Others, please specify...
B ₉	What influenced your opinion in joining a group?	
B ₁₀	What is the challenge you are facing joining a group?	

Section C: Farmers not in a group – not willing to join a group

C ₁	Why don't you want to join a group?	
C ₂	Have you ever thought about joining a group?	
C ₃	What will motivate you to join the group?	
C ₄	What are your perceptions towards joining a group?	
C ₅	What are your beliefs towards producers' groups	
C ₆	What influence you not to join a group?	
C ₇	Have you had any passed experience(s) with group(s)	<input type="radio"/> Liquidation <input type="radio"/> Monopoly <input type="radio"/> Defaulting <input type="radio"/> Criminal histories <input type="radio"/> Others please specify ...
C ₈	What can change your mind to join a group?	

**Objective 2 – To examine internal factors that influence farmers joining producers’ groups
- resources**

Motivations and behaviours of farmers towards group(s) formation and participation

Attitude:

1. What do you see as main advantage of producers’ groups?
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2. What do you see as main disadvantages of producers’ groups?
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3. Do you see any benefits for yourself?
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4. Do you see any benefits for your community and relations among farmers?
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Norms:

5. Who might influence your decision to join the group?
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6. How important is their opinion for you?
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Barriers:

1. What are the main barriers for joining producer group?
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2. Is there any support from government?
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Behavioural outcomes:

1. What do you see as the advantages of joining a group?
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2. What do you see as the disadvantages of joining a group?
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3. What else come in mind when you think about joining a group?
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Narrative referents:

1. Please, list what will make you approve joining a group?
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2. Please, list what will make you disapprove joining a group?
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3. Please, list from your past experiences what will make you like joining a group?
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4. Please, list from your past experiences what will make you dislike joining a group?
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Control factors:

Please list any factors or circumstances that will make it easy or enable you to join a group
Please list any factors or circumstances that will make it difficult or prevent you to join a group

Motivation

- Ready market
- Increase income
- Financial support
- Provision of inputs
- Access to processing
- Access to better markets
- Training
- Diversification
- Ability to cooperate with others

- Improving relations with other neighbours
- Sense of community – I am part of the debate, my vote counts, I think my voice is heard, sense of belonging, taking part in the decision-making.
- Others, please specify

Independent variables

- Geographical location – distance of farm to market in km
- Education
- Income
- Government support
- Years of establishment group
- Frequency of meetings
- Age and gender
- Extension services

Dependent variables

- Farmers in group (Producers' group) (Membership in a group)
- Farmers not in a group – willing to join a group (No membership in a group)
- Farmers not in a group – not willing to join a group

Objective 3 – To examine external factors that influence farmers joining producers' groups - motivation

Questions for external factors that influence group formation or producers' groups.

1. Briefly, could you tell me about cooperatives, farmers and the Kenyan society? (What necessitated it)

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2. What impact has the coops on Kenya and its people?
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 3. What is the Kenyan government doing to support the cooperatives?
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 4. Are there policies in place to support the growth and development of the cooperatives?
What are some of these policies and legislations?
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 5. From you point of view will you say it's been effective or not?
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 6. From research, 70% Kenyan citizens belong to one cooperative society or another and get their livelihood from agriculture which is the highest earner of country's GDP, why do the farmers in the coastal region still struggle with formation of producers group and marketing their produce?
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 7. Was the drop-in cashew production related to the destruction of former government-controlled cooperatives?
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 8. Who are the major stakeholders of the cooperatives in Kenya?
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 9. What are the stakeholders doing to increase production especially in the cashew production and to improve the livelihood of the farmers in these coastal regions?
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 10. What do the government of Kenya expect from its farmers? With any support or incentives in place?

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11. Apart from cashew what other cash crops are grown in Kenya and where are these cash crops grown?

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12. Do you feel farmers in the coastal region see agriculture as a competitive advantage and good for business?

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13. Is there processing, packaging and preserving factories for farmers' produce at every harvest season?

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14. Are there some pricing and marketing regulations for farmers in the coastal counties?

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15. Is there processing, packaging and preserving factories for farmers' produce at every harvest season?

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16. Are there some pricing and marketing regulations for farmers in the coastal counties?

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17. What is the future for coops and their members so far from the government and relevant stakeholders?

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18. What do you think could be the factors that influence farmers' joining cooperatives?

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19. Do you think local cooperatives have internal structures that ensure democratic participation of members in decision making?

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20. What are the typical advantages and challenges of cooperatives?

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21. Why so many cooperatives collapsed?

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22. Is there any direct governmental control over internal cooperative decision-making?

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23. Does the government have capacity to effectively help development of cooperatives?

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24. What are the most frequent cooperatives – saving cooperatives? Marketing cooperatives? Service cooperatives? In which products?

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25. Do farmers “want” to be in cooperatives or rather “need” to be there? (Do you think farmers feel obliged to join or form coops for their own good)?