## 1 Appendix

## List of questions

- 1. How old are you?
- 2. Where are you from and where do you currently live?
- 3. What is your education or major?
- 4. Do you believe in the "organic" concept?
- 5. Define the term "organic food" in your own words.
- 6. Do you think that organic food is of a better quality? Explain your opinion.
- 7. Do you purchase organic food? If yes, how often?
- 8. How would you describe your main motives for purchasing organic food? (This question was modified depending on whether participants bought organic products or not)
- 9. Do you know anything about the organic certifiction process? Have you ever done your own research on that matter?
  - 10. Do you trust the organic logo when you see it in the store?
- 11. Which one of these following logos (here, the participants were asked to look at 4 logos: the European Leaf, the USDA Organic Logo, The Czech Bio Logo, BILLA Bio Logo) would you trust more? Explain your opinion.

## **Interview example**

## FG 4, Female

- 1. I am 23 years old.
- 2. I am from the USA (Hawaii) but I currently live in Prague, Czech Republic.
  - 3. I am studying Political Science.
- 4. Honestly, I do not believe in it, I think it is a marketing gimmick for the most part. It is for people who want healthier things for themselves. But I am sure some of the products are real.

- 5. I would describe it as "produced in a more wholesome manner, without using unnatural ingredients and materials".
- 6. If I compare my experience, I do not think it is necessarily a better quality. For the most part, it is the same.
- 7. Considering my age, plus I am a student and I have a certain budget... I do not buy organic food that often. Honestly, I care more about ingredients in skincare and cosmetics. But it mostly depends on the ingredients. I do not necessarily think that natural ingredients are always good for you.
- 8. I would buy organic for the sake of my health. But I also have this image of not supporting big markets that abuse regulations. I would buy it to support small businesses.
- 9. I am aware of the process but I do not know the specifics. I should do more of my own research on that matter.
- 10. I feel like the logo does not define the fact that the product is actually organic. The reality can be very different.
- 11. To me, the European Leaf looks trustworthy because I know that the EU is quite strict with its regulations. I am sceptical about the USDA logo because I see it a lot in the US so I would not trust it because I feel like it does not mean much. I would not trust the Czech Bio logo as much, but I would if it went along with the European Leaf. The BILLA Bio logo seems like a cheap attempt to sell something more expensive.